



Mark Dotson

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Mark Dotson is the Senior Manager for Ground Cyber Electronic Warfare (GCEW) Strategy and Business Development. In this role, Mark supports the program team in leading the strategy and growth across Lockheed Martin's ground-based cyberspace, signals intelligence, and electronic warfare capabilities—a \$400M+/year portfolio.

Mark joined Lockheed Martin after 27 years in the Army where, in addition to serving in command and staff positions in cavalry, armor, infantry, and airborne units, he gained an extensive Cyber and Electronic Warfare (EW) background. Mark was one of the Army's initial EW requirements developers as the Director for the Army Capability Management Office for EW within the US Army's Cyber Center of Excellence in Fort Gordon, GA. In this role, Mark led a 30 person team of military, civilian and contractor subject matter experts responsible for developing EW and spectrum management requirements and integrating them across doctrine, organization, training, material, leadership, personnel, facilities, and policy. Mark's portfolio included MFEW-Air Large, TLS-BCT, TLS-EAB and EWPMT. His most recent role was as the Army Account manager for AnaVation where he was responsible for management, business development, capture and proposal development activities across Army accounts.

Mark holds a Bachelor of Science from the United States Military Academy, a Master of Arts in Human Relations from the University of Oklahoma, and a Master of Business Administration from Auburn University.