Matthew Lipson Senior Investment Associate



Career Summary

Focusing on national tenant anchored retail centers and singletenant net leased properties, Matthew brings clarity to the potentially complex nature of commercial real estate. Along with an extensive knowledge of the market and Real Estate Fundamentals, Matthew builds and maintains the contacts that are key to bringing insight to his client's properties.

Matthew's relationships with Franchisors, Franchisees and Preferred Developers allow his clients to utilize his unique insight into the Brands that occupy their buildings. Matthew uses his knowledge and experience to ensure that his client's best interests are being represented.

Matthew's approach to commercial real estate allows him to effectively represent the interests of his clients. His record reflects his success. Matthew has been a consistent top producer for CIRE Partners, helping build and brand a team of skilled net leased advisers.

Since joining CIRE Partners in 2011, Matthew has played an instrumental role of closing commercial properties nationwide valued in excess of \$100,000,000. In 2015, Matthew sold 15

properties in excess of \$25,000,000. Prior to joining CIRE Partners, Matthew was an analyst for the Director of Medical Office Buildings at Marcus and Millichap.

At CIRE Partners, our mission is to provide our clients with the highest level of professional advisory services to accurately meet their real estate investment goals.

We are focused on building long-term relationships with our clients through our honest evaluations and innovative strategies, in order to create and preserve wealth for our clients' Commercial Investment Real Estate portfolios.



Advisory

- Property Valuation & Market Analysis
- Tenant Focused Expertise & Value-Add Asset Strategy
- Lease Analysis & Property Operations Planning



Financing

- · Debt Sourcing
- · Identify Debt Structures
- Financing Modeling & Analyses



Brokerage

- Asset Acquisitions & Dispositions (1031/1033 Exchanges)
- Due Diligence Management & Financial Analyses
- Targeted Marketing Campaigns & Transaction Management
- Sale-Leasebacks & Preferred Development

