

MARKET UPDATE: CALABASAS, CA Single Family Homes

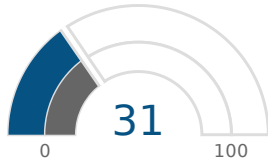
(as of Monday, December 31st, 2018)

This week the median list price for Calabasas, CA is \$2,500,000 with the market action index hovering around 31. This is about the same as last month's market action index of 31. Inventory has held steady at or around 85.

MARKET ACTION INDEX

The Market Action Index answers the question "How's the Market?" by measuring the current rate of sale versus the amount of the inventory. Index above 30 implies Seller's Market conditions. Below 30, conditions favor the buyer.

- Today
- Last Month



Slight Seller's Advantage

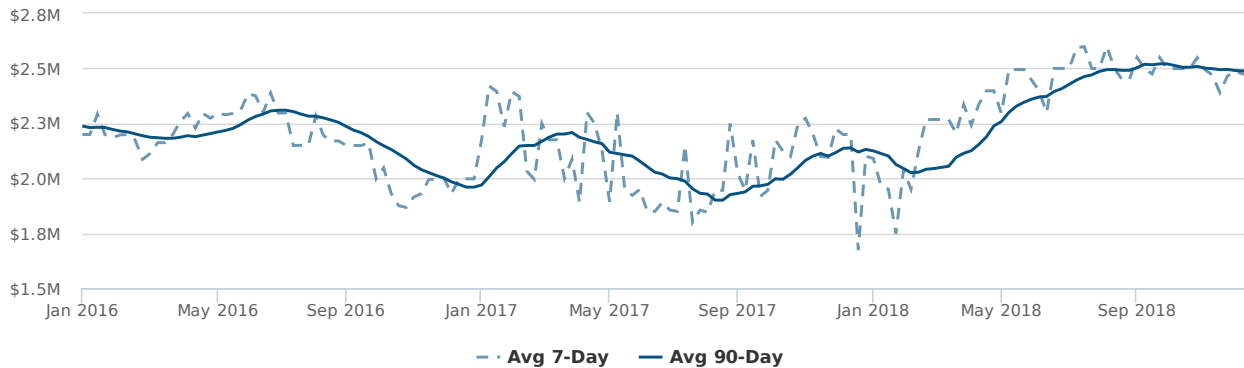
The market remains in a relative stasis in terms of sales to inventory. Prices have not been moving higher for several weeks. However, inventory is sufficiently low to keep us in the Seller's Market zone so watch changes in the MAI. If the market heats up persistently, prices are likely to resume an upward climb.

REAL-TIME MARKET PROFILE

Median List Price	\$2,500,000
Per Square Foot	\$550
Days on Market	157
Price Decreased	33%
Price Increased	1%
Relisted	12%
Inventory	85
Median House Rent	\$7,500
Most Expensive	\$13,475,000
Least Expensive	\$850,000
Market Action Index	31

Slight Seller's Advantage

MEDIAN LIST PRICE



MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$5,475,000	8,053	1 - 2.5 acres	6	7	13	1	0	256
\$2,995,000	5,400	0.5 - 1 acre	5	5	15	0	0	135
\$1,899,999	3,558	0.25 - 0.5 acre	4	3	30	1	3	139
\$1,263,500	2,483	0.25 - 0.5 acre	4	2	39	1	1	103



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