



# Order Form & Fall Specials 10/18/2019

|                       |             |
|-----------------------|-------------|
| Company Name:         | Phone:      |
| Contact:              | Fax:        |
| Desired Ship Date:    | Email:      |
| Special Instructions: | Rec. Hours: |

| Territory Sales Contacts                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Main Office Staff                                                                                                                                                                                                                                                                                                                                                                              |                                   |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|
| <b><u>Gary Sanchirico: Eastern PA, NJ, Hudson and Metro NY</u></b><br>Cell: (856) 655-1637 Fax: (410) 546-4977<br>Email: gary@chesapeakenurseries.com<br><br><b><u>Peter DeBeauchamp: Long Island</u></b><br>Cell: (516) 587-1598 Fax: (410) 546-4977<br>Email: peter@chesapeakenurseries.com<br><br><b><u>Ben Burdick : New England</u></b><br>Cell: (860) 215-0921 Fax: (410) 546-4977<br>Email: ben@chesapeakenurseries.com<br><br><b><u>Jeff Karpa: DC, MD, VA</u></b><br>Cell: (301) 989-8439 Fax: (410) 546-4977<br>Email: jeffk@chesapeakenurseries.com | <b><u>Tim Parker : OH, KS, KY, MO, Western PA</u></b><br>Cell: (734) 718-7661 Fax: (810) 355-1577<br>Email: tim@bluewaterhort.com<br><br><b><u>Jay Kelly : Detroit Metro Area</u></b><br>Cell: (313) 618-5126 Fax: (810) 735-8968<br>Email: jkellysales@gmail.com<br><br><b><u>Joe Eveland : IN, MI (excluding Detroit Metro)</u></b><br>Cell: (517) 449-4101 Fax: (616) 846-4684<br>Email: jmesales@charter.net<br><br><b><u>Hugh Davis : Northern IL, WI</u></b><br>Cell: (847) 942-5680 Fax: (847) 526-9132<br>Email: hdavis@hdhort.com | <b>Heidi Payne</b> ext. # 13 - Inside Sales<br>MD, VA, DC, DE, NJ, Eastern PA, Eastern NY (minus Long Island), CT, MA, ME, NH,<br>Email: heidi@chesapeakenurseries.com<br><br><b>Robin Goslee</b> ext.#12<br><br>Accounts Receivable/ Payable<br>Email: robin@chesapeake Nurseries.com<br><br><b>Rachael Palmer</b> ext.# 10<br>Sales and Accounting<br>Email: rachael@chesapeakenurseries.com |                                   |
| <p>We now accept American Express, Visa, Mastercard, and Discover.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | <b>Main Office</b><br>27588 Pemberton Drive<br>Salisbury, MD 21801<br>Phone: (800) 772-1118<br>Fax: (410) 546-4977                                                                                                                                                                                                                                                                             |                                   |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | You can view our Availability online by visiting our website at:<br><a href="http://www.chesapeakenurseries.com">www.chesapeakenurseries.com</a>                                                                                                                                                                                                                                               |                                   |
| <b>Plant</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | <b>Info</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | <b>Price</b>                                                                                                                                                                                                                                                                                                                                                                                   | <b>Quantity Ordered and Notes</b> |

## Fall Specials

|                                  |                        |
|----------------------------------|------------------------|
| Buxus Micro Wintergem #10        | 5% off 50, 10% off 100 |
| Ilex Cren Chesapeake #7          | 10% off 50 or more     |
| Ilex Cren Chesapeake #20         | 15% off 20 or more     |
| Ilex Cren Excelsa Schwoebel #20  | 15% off 20 or more     |
| Ilex Glabra Shamrock #5          | 10% off 50 or more     |
| Ilex Meserveae China Boy #15     | 10% off 25 or more     |
| Ilex Meserveae China Girl #5     | 10% off 50 or more     |
| Ilex Meserveae China Gril #15    | 10% of 25 or more      |
| Ilex Red Oakleaf #20             | 15% off 20 or more     |
| Ilex X Nellie R Stevens #20      | 15% off 20 or more     |
| Nandina Domestica #7             | 10% off 50 or more     |
| Nandina Domestica Firepower #3   | 10% off 50 or more     |
| Nandina Domestica Gulf Stream #5 | 10% off 50 or more     |
| Nandina Harbor Belle             | 10% off 50 or more     |
| Thuja Plicata Green Giant #7     | 10% off 50 or more     |
| Thuja Plicata Green Giant #15    | 10% off 50 or more     |
| Viburnum Den Chicago Lustre #5   | 10% off 50 or more     |
| Viburnum Nudum Winterthur #5     | 10% off 50 or more     |
| Viburnum Pragnese                | 10% off 50 or more     |
| Viburnum Tom Mariesii #5         | 10% off 50 or more     |

| Plant                            | Info                          | Price   | Quantity Ordered and Notes |
|----------------------------------|-------------------------------|---------|----------------------------|
| AZALEA BLAAUW'S PINK #3          | M-PINK                        | \$14.00 |                            |
| AZALEA DELAWARE VALLEY #3        | M-RED                         | \$14.00 |                            |
| AZALEA GIRARD CHRISTINA #3       | E-WHITE                       | \$14.00 |                            |
| AZALEA GIRARD CRIMSON #3         | M-RED                         | \$14.00 |                            |
| AZALEA GIRARD FUCHIA #3          | M-PURPLE                      | \$14.00 |                            |
| AZALEA GUMPO PINK #3             | L-PINK                        | \$14.00 |                            |
| AZALEA GUMPO WHITE #3            | L-WHITE                       | \$14.00 |                            |
| AZALEA HERSHEY RED #3            | M-RED                         | \$14.00 |                            |
| AZALEA HINOCRIMSON #3            | E-RED                         | \$14.00 |                            |
| AZALEA JOSEPH HILL #3            | L-RED                         | \$14.00 |                            |
| AZALEA KAEMPO #3                 | L-PINK                        | \$14.00 |                            |
| AZALEA KAREN #3                  | E-PURPLE                      | \$14.00 |                            |
| AZALEA MACRANTHA #3              | L-PINK                        | \$14.00 |                            |
| AZALEA PLEASANT WHITE #3         | L-WHITE                       | \$14.00 |                            |
| AZALEA RENE MICHELLE #3          | M-PINK                        | \$14.00 |                            |
| AZALEA STEWARTSONIAN #3          | E-RED                         | \$14.00 |                            |
| AZALEA TRADITION #3              | E-PINK                        | \$14.00 |                            |
| BERBERIS THUN CRIMSON PYGMY #3   | Great Color, Large Full Plant | \$13.25 |                            |
| BERBERIS THUN ROSE GLOW #3       | Great Color, Large Full Plant | \$13.25 |                            |
| BERBERIS THUN ROYAL BURGUNDY #3  | Great Color, Large Full Plant | \$13.25 |                            |
| BUXUS GREEN VELVET #3            | BACK ON AVAILABILITY          | \$23.50 |                            |
| BUXUS GREEN VELVET #5            | BACK ON AVAILABILITY          | \$38.00 |                            |
| BUXUS GREEN MOUNTAIN 2-2.5' #10  | BACK ON AVAILABILITY          | \$51.50 |                            |
| BUXUS GREEN MOUND #10            | BACK ON AVAILABILITY          | \$47.00 |                            |
| BUXUS MICRO WINTERGEM #3 12-15"  | BACK ON AVAILABILITY          | \$21.50 |                            |
| BUXUS MICRO WINTERGEM #10 21-24" | BACK ON AVAILABILITY          | \$38.00 |                            |
| BUXUS MICRO WINTERGEM #10 21-24" | EXTRA 5% OFF 50               | \$36.10 |                            |
| BUXUS MICRO WINTERGEM #10 21-24" | EXTRA 10% OFF 100             | \$34.20 |                            |
| BUXUS MICRO WINTERGEM #10 2-2.5' | BACK ON AVAILABILITY          | \$47.00 |                            |
| BUXUS MICRO WINTERGEM #10 2-2.5' | EXTRA 5% OFF 50               | \$44.65 |                            |
| BUXUS MICRO WINTERGEM #10 2-2.5' | EXTRA 10% OFF 100             | \$42.30 |                            |
| BUXUS MICRO WINTERGEM #10 2.5-3' | BACK ON AVAILABILITY          | \$52.00 |                            |
| BUXUS MICRO WINTERGEM #10 2.5-3' | EXTRA 5% OFF 50               | \$49.40 |                            |
| BUXUS MICRO WINTERGEM #10 2.5-3' | EXTRA 10% OFF 100             | \$46.80 |                            |
| CHAM PISIFERA GOLD MOP #3        | Pruned, Beginning to Flush    | \$16.50 |                            |
| CUPRESSOCYPARIS LEYLANDII #7     | 3.5-4' SIZE, New Growth       | \$40.00 |                            |
| CUPRESSOCYPARIS LEYLANDII #15    | 6' NICE & FULL, Limited       | \$74.00 |                            |
| EUONYMOUS PATENS MANHATTAN #7    | LIMITED, Lush New Growth      | \$35.00 |                            |
| GRASS C. KARL FOERSTER #3        | LOOK GREAT                    | \$13.75 |                            |
| GRASS MISCANTHUS ADAGIO #3       | Fall Cut Back, Nice Plant     | \$13.75 |                            |
| GRASS MISCANTHUS GRACILLIMUS #3  | Fall Cut Back, Nice Plant     | \$13.75 |                            |

| Plant                                  | Info                           | Price    | Quantity Ordered and Notes |
|----------------------------------------|--------------------------------|----------|----------------------------|
| GRASS MISCANTHUS MORNING LIGHT #3      | NICE PLANT                     | \$13.75  |                            |
| GRASS PANICUM SHENANDOAH #3            | New Crop                       | \$13.75  |                            |
| HEMEROCALLIS STELLA D'ORO #1           | Large Full Pot                 | \$5.45   |                            |
| HYDRANGEA ARBOR ANNABELLE #5           | LARGE FULL PLANT, Fall Foliage | \$22.00  |                            |
| HYDRANGEA MACRO GLOWING EMBERS #5      | Look Great, Fall Foliage       | \$20.50  |                            |
| HYDRANGEA MACRO TWIST AND SHOUT #5     | LIMITED, Fall Foliage          | \$26.00  |                            |
| HYDRANGEA PETIOLARIS #5                | LARGE FULL PLANT, Fall Foliage | \$30.50  |                            |
| HYDRANGEA QUERCIFOLIA PEE WEE #5       | FULL PLANT, Fall Foliage       | \$28.00  |                            |
| HYDRANGEA QUERCIFOLIA RUBY SLIPPERS #5 | Look Great, Fall Foliage       | \$28.00  |                            |
| ILEX CREN CHESAPEAKE 3-3.5' #7         | PLENTY                         | \$44.00  |                            |
| ILEX CREN CHESAPEAKE 3-3.5' #7         | Extra 10% Discount, 50 or more | \$39.60  |                            |
| ILEX CREN CHESAPEAKE 3.5-4' #7         | Look Good                      | \$48.00  |                            |
| ILEX CREN CHESAPEAKE 3.5-4' #7         | Extra 10% Discount, 50 or more | \$43.20  |                            |
| ILEX CREN CHESAPEAKE 4.5-5' #15        | Look Good                      | \$93.00  |                            |
| ILEX CREN CHESAPEAKE 5-5.5' #15        | Full Pushing new growth        | \$98.00  |                            |
| ILEX CREN CHESAPEAKE 5.5-6' #15        | Full Pushing new growth        | \$110.00 |                            |
| ILEX CREN CHESAPEAKE #20               | 6' plus, Big N' Full           | \$132.00 |                            |
| ILEX CREN CHESAPEAKE #20               | Extra 15% Discount, 20 or more | \$112.20 |                            |
| ILEX CREN COMPACTA 2-2.5' #10          | Large Full Plant               | \$39.00  |                            |
| ILEX CREN EXCELSA SCHWOEBEL 3-3.5' #7  | LOOK GREAT                     | \$45.00  |                            |
| ILEX CREN EXCELSA SCHWOEBEL 3.5-4' #7  | LOOK GREAT                     | \$44.00  |                            |
| ILEX CREN EXCELSA SCHWOEBEL 5-5.5' #15 | Nice N' Full                   | \$100.00 |                            |
| ILEX CREN EXCELSA SCHWOEBEL 5.5-6' #15 | NICE N' FULL                   | \$110.00 |                            |
| ILEX CREN EXCELSA SCHWOEBEL #20        | 6.5' SIZE, budding             | \$145.00 |                            |
| ILEX CREN EXCELSA SCHWOEBEL #20        | Extra 15% Discount, 20 or more | \$123.25 |                            |
| ILEX CREN GREEN LUSTRE 2-2.5' #10      | Large Full Plant               | \$39.00  |                            |
| ILEX CREN HELLERI #5                   | LIMIT 50 PER ORDER             | \$18.50  |                            |
| ILEX CREN HETZI #5                     | Large Full Plant               | \$18.50  |                            |
| ILEX CREN HETZI 2-2.5' #10             | Large Full Plant               | \$39.00  |                            |
| ILEX CREN HOOGENDORN #5                | LIMIT 50 PER ORDER             | \$18.50  |                            |
| ILEX CREN HOWARDI #5                   | Large Full Plant, Limited      | \$18.50  |                            |
| ILEX CREN NIGRA 3-3.5' #7              | LOOK GOOD                      | \$44.00  |                            |
| ILEX CREN NIGRA 3.5-4' #7              | LOOK GOOD                      | \$48.00  |                            |
| ILEX CREN NIGRA 5-5.5' #15             | NICE & FULL                    | \$98.00  |                            |
| ILEX CREN SCHWOEBEL COMPACTA #5        | New Crop                       | \$18.50  |                            |
| ILEX CREN SKY PENCIL 3.5-4' #7         | NICE & FULL                    | \$42.00  |                            |
| ILEX CREN SKY PENCIL 4-4.5' #7         | NICE & FULL                    | \$44.00  |                            |
| ILEX CREN SOFT TOUCH #5                | Limited                        | \$18.50  |                            |
| ILEX CREN STEEDS 3-3.5' #7             | New Crop                       | \$44.00  |                            |
| ILEX CREN STEED 3.5-4' #7              | LOOK GOOD                      | \$48.00  |                            |
| ILEX CREN STEEDS 5-5.5' #15            | NEW CROP, Limit 40 per order   | \$100.00 |                            |

| Plant                                 | Info                                 | Price    | Quantity Ordered and Notes |
|---------------------------------------|--------------------------------------|----------|----------------------------|
| ILEX GLABRA COMPACTA 2.5-3' #10       | LOOK GREAT                           | \$42.00  |                            |
| ILEX GLABRA SHAMROCK #5               | New Crop                             | \$24.00  |                            |
| ILEX GLABRA SHAMROCK #5               | Extra 10% Discount, 50 or more       | \$22.80  |                            |
| ILEX GLABRA SHAMROCK 2.5-3' #10       | Look Great                           | \$43.00  |                            |
| ILEX MESERVEAE CHINA BOY 2-2.5' #5    | Large Full Plant                     | \$30.50  |                            |
| ILEX MESERVEAE CHINA BOY 2-2.5' #5    | Extra 10% Discount, 50 or more       | \$27.45  |                            |
| ILEX MESERVEAE CHINA BOY 3-3.5' #15   | Great color, new growth              | \$51.50  |                            |
| ILEX MESERVEAE CHINA BOY 3-3.5' #15   | Extra 10% Discount, 25 or more       | \$46.35  |                            |
| ILEX MESERVEAE CHINA GIRL 2-2.5' #5   | Large Full Plant                     | \$30.50  |                            |
| ILEX MESERVEAE CHINA GIRL 2-2.5' #5   | Extra 10% Discount, 50 or more       | \$27.45  |                            |
| ILEX MESERVEAE CHINA GIRL 3-3.5' #15  | Plenty                               | \$51.50  |                            |
| ILEX MESERVEAE CHINA GIRL 3-3.5' #15  | Extra 10% Discount, 25 or more       | \$46.35  |                            |
| ILEX MESERVEAE CHINA GIRL 3.5-4' #15  | Great color, new growth, plenty      | \$58.00  |                            |
| ILEX MESERVEAE CHINA GIRL 3.5-4' #15  | Extra 10% Discount, 25 or more       | \$52.20  |                            |
| ILEX RED ACADIANA™ PP14418 4-4.5' #15 | Fresh growth, limit 25 per order     | \$84.00  |                            |
| ILEX RED ACADIANA™ 4.5-5' #15         | Look Great                           | \$93.00  |                            |
| ILEX RED OAKLEAF™ PP9487 4-4.5' #15   | Pushing new growth                   | \$84.00  |                            |
| ILEX RED OAKLEAF PP9487 4.5-5' #15    | Pushing new growth                   | \$93.00  |                            |
| ILEX RED OAKLEAF PP9487 #20           | Look Great                           | \$130.00 |                            |
| ILEX RED OAKLEAF PP9487 #20           | Extra 15% Discount, 20 or more       | \$110.50 |                            |
| ILEX X NELLIE R. STEVENS 4-4.5' #15   | Pushing new growth, new crop         | \$84.00  |                            |
| ILEX X NELLIE R. STEVENS 4.5-5' #15   | Look Great                           | \$93.00  |                            |
| ILEX X NELLIE R STEVENS #20           | 5.5-6', LOOK GREAT                   | \$127.00 |                            |
| ILEX X NELLIE R STEVENS #20           | Extra 15% Discount, 20 or more       | \$107.95 |                            |
| JUNI CONF BLUE PACIFIC #3             | NEW CROP, Full Plant                 | \$13.25  |                            |
| LIRIOPE MUSCARI BIG BLUE #1           | Full, 1 gal                          | \$4.50   |                            |
| NANDINA DOMESTICA 2.5-3' #7           | Full Great Color                     | \$22.25  |                            |
| NANDINA DOMESTICA 2.5-3' #7           | Extra 10% Discount, 50 or more       | \$20.03  |                            |
| NANDINA DOMESTICA FIREPOWER #3        | Full Great Color                     | \$19.00  |                            |
| NANDINA DOMESTICA FIREPOWER #3        | Extra 10% Discount, 50 or more       | \$17.10  |                            |
| NANDINA DOMESTICA GULF STREAM #5      | Full Great Golor                     | \$27.50  |                            |
| NANDINA DOMESTICA GULF STREAM #5      | Extra 10% Discount, 50 or more       | \$24.75  |                            |
| NANDINA HARBOR BELLE #3               | Full great color                     | \$16.25  |                            |
| NANDINA HARBOR BELLE #3               | Extra 10% Discount, 50 or more       | \$14.63  |                            |
| OSMANTHUS HETEROPHYLLUS GOSHIKI #5    | Large Full Plant, Limit 30 per order | \$27.50  |                            |
| OSMANTHUS HETEROPHYLLUS GULFTIDE #7   | LIMITED 25 PER ORDER                 | \$44.00  |                            |
| OSMANTHUS HETEROPHYLLUS GULFTIDE #15  | LOOK GREAT                           | \$67.00  |                            |
| PIERIS JAP SCARLET OHARA #5           | Beautiful, pushing new growth        | \$31.50  |                            |
| PRUNUS LAUREL SCHIPKAENSIS 30-40" #7  | LIMIT 40 PER ORDER                   | \$34.00  |                            |
| SPIRAEA JAP GOLD MOUND #3             | Fall Foliage, FULL                   | \$13.50  |                            |
| SPIRAEA JAP LITTLE PRINCESS #3        | Fall Foliage, FULL                   | \$13.50  |                            |

| Plant                                                                                                | Info                              | Price    | Quantity Ordered and Notes |
|------------------------------------------------------------------------------------------------------|-----------------------------------|----------|----------------------------|
| SPIRAEA JAP MAGIC CARPET #3                                                                          | Fall Foliage, FULL                | \$13.50  |                            |
| THUJA PLICATA GREEN GIANT #7                                                                         | 4' Plus, Look Great               | \$46.00  |                            |
| THUJA PLICATA GREEN GIANT #7                                                                         | Extra 10% Discount, 50 or more    | \$41.40  |                            |
| THUJA PLICATA GREEN GIANT #15                                                                        | 5.5', GREAT COLOR                 | \$93.00  |                            |
| THUJA PLICATA GREEN GIANT #15                                                                        | Extra 10% Discount, 50 or more    | \$83.70  |                            |
| THUJA PLICATA GREEN GIANT #20                                                                        | B Grade, 6', Limited              | \$105.60 |                            |
| VIBURNUM DEN CHICAGO LUSTRE 2.5-3' #5                                                                | Flowering, nice and full, IN LEAF | \$28.50  |                            |
| VIBURNUM DEN CHICAGO LUSTRE 2.5-3' #5                                                                | Extra 10% Discount, 50 or more    | \$25.65  |                            |
| VIBURNUM NUDUM WINTERTHUR 2.5-3' #5                                                                  | Flowering, nice/full, IN LEAF     | \$28.50  |                            |
| VIBURNUM NUDUM WINTERTHUR 2.5-3' #5                                                                  | Extra 10% Discount, 50 or more    | \$25.65  |                            |
| VIBURNUM PRAGENSE 2.5-3' #5                                                                          | Beautiful, nice/full, IN LEAF     | \$28.50  |                            |
| VIBURNUM PRAGENSE 2.5-3' #5                                                                          | Extra 10% Discount, 50 or more    | \$25.65  |                            |
| VIBURNUM TOM MARIESII 2.5-3' #5                                                                      | Flowering, nice/full, IN LEAF     | \$28.50  |                            |
| VIBURNUM TOM MARIESII 2.5-3' #5                                                                      | Extra 10% Discount, 50 or more    | \$25.65  |                            |
| VIBURNUM TOM SHASTA 2.5-3' #5                                                                        | Flowering, nice/full, IN LEAF     | \$28.50  |                            |
| VIBURNUM TOM SHASTA 2.5-3' #5                                                                        | Extra 10% Discount, 50 or more    | \$25.65  |                            |
| VIBURNUM SUMMER SNOWFLAKE 2-2.5' #5                                                                  | Large Full Plant                  | \$27.50  |                            |
| E=Early Bloom, M=Mid-season Bloom, L=Late Bloom<br>Daylilies, Liriope, Grasses listed alphabetically |                                   |          |                            |