



COMPLETE CARE
by Elliott Data Systems

The Point-of-Care
Specialists

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Completely Integrated Point-of-Care Solutions
with Professional Service & Support

Elliott will help you choose The Right solution the first time.

Many healthcare organizations end up with the wrong solution for a few simple reasons, they don't ask the right questions of their departments, consider solutions outside of what the vendor presents to them, and they work with representatives who aren't truly knowledgeable about the practical application of the product they're selling.

Elliott's team of experts know what questions to ask, utilize the environment in which the solution will be used, and design creative solutions that will meet the long term needs of nursing and IT while staying within a budget. Our POC Specialists provide life cycle assistance from start to finish to ensure proper solution development and implementation. Elliott delivers Complete Care to healthcare professionals by providing more than hardware in a box; we deliver complete, integrated point-of-care solutions that result in sustainable success for our clients.

Point-of-Care Products

- > Arm Solutions
- > Clinical Documentation Carts
- > Medication Dispensing
- > Tablet PCs
- > Cabinet Solutions
- > Medical PCs
- > And More!

Professional Services

- > Professional Analysis
- > Solution Development
- > Integration of Technology
- > Technical Expertise
- > Successful Implementation

“The methodology Elliott uses in designing The Right POC Solution proves to be successful every time.”

Josh Dunbar, President
Elliott Data Systems, Inc.



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Elliott Complete Care Solutions

Elliott professionals put a great deal of care into creating effective solutions for healthcare organizations and pride themselves on delivering more than hardware in a box. Complete Care consists of two major factors, Point-of-Care Technology and Professional Services. Elliott incorporates both of these elements into their solution offerings and values them as being essential to the development of a truly successful, integrated point-of-care solution that delivers long term results. Our POC Specialists work with clients from start to finish guaranteeing they receive a solution that is uniquely configured to meet their needs and leave their staff, organization and patients fully satisfied.

Point-of-Care Products

Elliott develops their Complete Care Solutions using technology designed to support patient accessibility, infection control and ergonomics all at the point-of-care. Elliott POC Specialists have the flexibility to choose from many point-of-care technologies offered by a number of partnering manufacturers to create a custom solution specific to each client. By not limiting a client's solution to one manufacturer, our experts have more options to choose from when configuring an effective solution.

Professional Services

Elliott's POC Specialists have experience working with many healthcare organizations to develop Complete Care Solutions through collaborating with healthcare professionals such as IT and nursing departments to contractors and architects for new construction.

Elliott's professionals work with the clients' team from start to finish while providing the following services to ensure a successful implementation of the clients' Complete Care Solution:



Environmental Analysis



Solution Proposal



Technology Integration



Proper Implementation

The Right Solution

Build the Right POC Solution through integrated point-of-care technology and guidance from knowledgeable experts that will result in a successful investment.

Point-of-Care Products

- > Clinical Documentation Carts
- > Medication Dispensing
- > Arm Solutions
- > Tablet PCs
- > Cabinet Solutions
- > Medical PCs

Professional Services

- > Environmental Analysis
- > Solution Proposal
- > Technology Integration
- > Technical Expertise
- > Proper Implementation



Product Configuration

Elliott configures their Complete Care Solutions to conform to the client, not the client conforming to the solution. When building a point-of-care solution, it is important to narrow down the right point-of-care technology, decide what options need to be included, make sure it is capable of the desired functionality and add any necessary accessory items to support the solution.

POC specialists develop smart configurations that are specific to their client and support applications such as clinical documentation, bedside scanning and infection control to name a few. Once approved by the client, our team of technical experts builds the clients' solution to meet their specific configuration details and ensure the solution is implemented successfully.

- ✓ **Type of Product**
- ✓ **Product Options**
- ✓ **Functionality**
- ✓ **Accessories**

The Point-of-Care

Elliott's Complete Care Solutions not only places the nurse at the point-of-care they create a space that keeps the nurse, POC solutions, and the patient within proximity to each other. This approach increases time spent face-to-face with the patient resulting in fewer errors, greater patient satisfaction, and a more intimate level of care. Our solutions are ergonomically designed to provide the support nurses deserve.

Build a solution that supports:

- > Infection Control
- > Clinical Documentation
- > Bedside Scanning
- > Ergonomic Design
- > Efficient Workflow



"Our experts think outside of the box to create unique solutions that best fit our clients."

Kris Mathesen, POC Specialist
Elliott Data Systems, Inc.

Our Solutions Give IT a Break

Elliott understands the importance of having integrated solutions that work harmoniously together to support key applications at the bedside. IT Professionals like Complete Care Solutions because they are designed to deliver readymade solutions that require minimal work from the IT department to implement and maintain. Elliott believes in getting it right the first time and building long term solutions that have the flexibility to grow and expand over the years.

- > Completely Assembled
- > Flexible Technology
- > Long Life Power Solutions
- > Work with Knowledgeable Experts
- > Ease of Deployment
- > Low Maintenance
- > Fully Integrated
- > Cable Management



Smart Purchases that Bring Added Value

Investing in a new POC Solution is a large capital expenditure so you want to choose a solution that won't put you right back where you started a year from now. Elliott POC Specialists will assist your organization in choosing the right POC Solution the first time to save you time and money while bringing a value-added solution to your staff and patients.

- > Flexible Solutions that Fit Any Budget
- > Smart, Long Term Investments
- > Clear Identification of Operating Expenses
- > Options to Expand Solutions in the Future to Avoid Costly Replacement Expenses
- > Lease Options Available



How to Connect with Elliott

Elliott's staff of POC Specialists assist healthcare organizations across the country and are eager to hear from you. Please contact Elliott in the way that best suits you and your organization. Our experts look forward to begin working with you.

Call Us

Speak to a POC Specialist by calling our toll free number 1-888-345-8511.

Schedule an Online Meeting

Interact with an Elliott POC Specialist online by scheduling a meeting. Our experts may show you examples of point-of-care products, share ideas and more. Call to schedule an appointment or visit the contact us page on our website at healthcare.elliottdata.com

Visit Our Website

View samples of some of Elliott point-of-care products, learn more about their services and better understand how their Complete Care Solutions will benefit your organization. healthcare.elliottdata.com

Submit a Question

Ask a question about any of Elliott's products and services by emailing them at healthcare@elliottdata.com.



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