



**Convert Browsers  
Into Buyers**

**Own Your Space / Build Your Brand / Generate More Sales**

# ABOUT US



## Quick Facts

- **Founded in 1948 / 100 Employees**
- **105,000 Sq. Ft. Facility**
- **Within 500 Miles of 70% of Retail Doors in North America**

## Certifications

- **ISO 9001:2015 with Design**
- **UL 48: Electric Sign Wiring**





# THE TUSCO APPROACH



## DISCOVERY

- Ask & Answer the Right Questions
- Discuss Project & Partnership Potential
- Determine the Fit Between Your Needs & Our Capabilities

## ANALYSIS

- Define the Current State of Your Merchandising/Retail Program
- Identify Growth Plans for Success

## RECOMMENDATION

- If It's A Fit, We Will...
  - Use Our Experience & Expertise to Propose the Best Solution
- If It's Not A Fit, We Will...
  - Provide a Referral
  - "Who Would We Call for This?"

## EXECUTION

- Begin the Manufacturing Process
- Communicate At Every Step



# WHY TUSCO?

## Industries Served

- Book & Magazine
- Window & Door
- Sporting Goods/Outdoor
- Apparel & Footwear
- Toys & Games
- Food & Beverage
- Hardware & Handtools
- Lawn & Garden
- Pet & Equine (Animal Health)





# OUR CUSTOMERS





# DISPLAY EXAMPLES



**Primo Water**



**John Deere**



**Levy Books**



# CAPABILITIES – DESIGN/ENGINEER/DEVELOP



## Design/Engineer/Develop

- Create Concepts
- Estimate Costs
- Present Options
- Build Prototypes
- Engineer Solutions
- Field Test





# CAPABILITIES – METAL FABRICATION



## Metal Cutting

- CNC Routing
- Laser Cutting
- Turret Punch Press
- Wire Fabrication

## Metal Forming

- CNC Press Brake
- Wire Bending
- Stamping
- Tube Bending
- Tube Rolling Machines
- Tube Swaging



## Welding

- MIG
- TIG
- Resistance (Spot Welding)
- PEM Stud Insertion
- Grid Welding





# CAPABILITIES – COATING & FINISHING



## Powder Coating

- High Quality Finish
- Rainbow of Colors & Textures
- Withstands Retail Wear & Tear





# CAPABILITIES – WAREHOUSING & LOGISTICS



## Assembly & Packaging

- Fully Assembled Product-Ready Fixtures
- Ready to Assemble Fixtures
  - With Strategically Arranged Components
- Custom-Designed Packaging/Instructions/Tools

## Warehousing & Logistics

- Storing & Managing Inventory
- Shipping & Program Execution
- Developing A Distribution Plan





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