BTG Real Estate 8 STEPS SPREADSHEET

CLIENT CONTACT INFORMATION				INTRO PHONE CALL				FOLLOW UP & FOLLOW THROUGH						
FIRST NAME	LAST NAME	PHONE	EMAIL	VM1	VM2	TEXT	INTRO CALL	INTRO EMAIL	HANDWRITTEN NOTE	CARD FOLLOW UP CALL	NEIGHBORHOOD SALES ACTIVITY REPORT (NSAR)	TEXT TO CONFIRM NSAR RECIEVED	SENT "HOW" TO REFER ME" EMAIL	REFERRAL CALL

KELLERWILLIAMS. REALTY EAST VALLEY
Each office is independently owned and operated

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