



MEMBER-EXCLUSIVE PRODUCTS & SERVICES

THE ORA OFFERS EXCLUSIVE PRODUCTS & SERVICES TO HELP YOU MAXIMIZE THE VALUE OF YOUR MEMBERSHIP.

Premier Vendor



CareWorks
a sedgwick company

Heartland

IGS ENERGY[®]
THE POWER OF TOMORROW[®]

mopro

UnitedHealthcare[®]

Featured Vendor



Business Center Partner

Office DEPOT. OfficeMax[®]

MEMBERSHIP GUIDE

PRODUCTS & SERVICES



NEED	SOLUTION	VALUE
SOLID INFORMATION FOR NEW AND VETERAN RESTAURANT PROFESSIONALS	FREE subscription to RestaurantOwner.com: Includes monthly Restaurant Startup & Growth magazine! • Articles & Special Reports • Keyword Searchable Database • Discussion Forum ... and more Sign up today: Laura Morrison 614.246.0205 lmorrison@ohiorestaurant.org	You save over \$300/year
ASK ORA! CONSULTING SERVICES	Have questions? ASK ORA! The trusted source for Ohio foodservice industry information, recommendations + best practices to help your business succeed. 866.559.6131 ask@ohiorestaurant.org	Invaluable: \$60-\$80 per hour are average small business consulting fees in central Ohio
MUSIC LICENSING + INFORMATION	BMI Music Licensing: Up to 20% discount on music licensing fees. It's the law. Why not save money? Jessica Frost 800.925.8451 jfrost@bmi.com	\$70+ savings per restaurant location per year
WORKERS' COMP MANAGED CARE FOR INJURED WORKERS	CareWorks: Helps injured workers return to work quickly and safely & maintain productivity Paul Feck 614.760.3554 paul.feck@careworkscorp.com	Helps employers reduce lost employee hours saving time and money
WORKERS' COMP GROUP SAVINGS PLANS	CareWorksComp: Third-party administrator to ORA group-rating plan; largest foodservice-specific WC group; partner to the ORA for over 24 years Meridith Whitsel 614.526.7172 meridith.whitsel@careworkscorp.com	Average premium savings is \$2,500 or \$19,000 in rebates!
UNEMPLOYMENT COMPENSATION COST CONTROL	CareWorksComp Unemployment: Included in program, if also part of our CareWorksComp Workers' Comp Group Savings Plan Kammy Staton 800.837.3200 ext. 57165 Kammy.Staton@careworkscorp.com	One allowed unemployment claim can remove up to \$15,000 from employer's unemployment account
ONLINE COMMUNITY <i>Where I can connect with my peers</i>	CONNECT: • Exchange ideas • Share best practices • Collaborate • Network with a variety of professionals • Private Facebook group means discussions happen in real time Laura Morrison 614.246.0205 lmorrison@ohiorestaurant.org	Investment in your professional & personal communities has value above and beyond dollar amounts!
CONVENIENT, AFFORDABLE OFFICE SUPPLIES & PRINTING	Office Depot/OfficeMax: ORA members save \$\$\$ on office supplies + printing with free delivery on orders over \$50 • Business billing available • Shop online or in-store Sign up online today! officediscounts.org/ora/	Up to 75% off on preferred products exclusively for ORA members
CREDIT CARD + PAYROLL PROCESSING	Heartland Payment Systems: Offers an entire menu of restaurant solutions • Payment processing + lending • Payroll processing + HR • Gift card marketing EMV end-to-end encryption used + HR tools to help stay compliant + three ORA member gift card programs from which to choose Contact Heartland today: ohioestaurant.org/paymentprocessing	Payment processing & services specifically for restaurant industry businesses
NATURAL GAS + ELECTRIC SERVICES	IGS Energy: • Independent direct supplier - no added fees • Family-owned business operating for 30+ years • Work directly with ORA's IGS Energy Representative Andrea Longbrake 614.659.5190 alongbrake@igsenergy.com	Save with the power of group pricing & personalized account management
LEGAL INFORMATION + SUPPORT	ORA Legal Center: ORA assembles a strong team of law firms with varying specialties surrounding business and the foodservice industry to counsel members; 30 minutes free consultation annually + 10% discount on products & services from select law firms 866.559.6131 ask@ohiorestaurant.org ohioestaurant.org/legalcenter	Up to \$1,000+ in annual savings
FOOD + ALCOHOL HANDLERS SAFETY TRAINING	SERVSAFE®: Developed by the National Restaurant Association with help from foodservice industry experts. • Approved course for Ohio Level 1 and 2 Food Protection Certification NRA: 800.765.2122 Customer Service, ext. 6701 Certification Dept. ext. 6703 ORA: 614.246.0205 lmorrison@ohiorestaurant.org	15% ORA member discount on all online & classroom training products
INSURANCE + SOLUTIONS FOR LARGE AND SMALL BUSINESSES	UnitedHealthcare: • Individual Insurance • Small Employer Insurance (2-99 FTE) • Large Employer Insurance (51+ FTE) • Dental, Vision + Life • <i>Teledoc</i> telemedicine • <i>Let's Get Checked</i> at-home testing Amy Hathaway 269.792.1207 amyhathaway@uhg.com restaurant.org/healthcare	Up to 5% savings on health insurance for 51+ employees; 120+ Trust Plans for 2-99 employees
MOBILE-RESPONSIVE WEBSITE TO INCREASE TRAFFIC	Mopro: the all-in-one digital solution for business owners, using AI tech to build your HTML5, mobile-responsive website & an ever-expanding product suite. Sweet! • ORA members get a full web package for only \$74.99/month • Have your Member ID ready ohiorestaurant.org/mopro Garrett Hartley 657-900-3658 garrett.hartley@mopro.com	Save \$1,200+ per month in website product costs
BUSINESS + PROPERTY PROTECTION	SeibertKeck Insurance Partners: Property & Casualty Insurance partners who assess risk & protect your business from the unexpected. Tim Able 330-294-1373 table@seibertkeck.com ohioestaurant.org/property-casualty-insurance	Save 17% on P&C insurance program only for ORA members (must qualify for underwriting guidelines)

THIS INFORMATION CAN BE FOUND ONLINE AT OHIORESTAURANT.ORG UNDER MEMBER SAVINGS OR EMAIL US AT ASK@OHIORESTAURANT.ORG.