



Jags Kandasamy

Co-Founder and CEO

Jags Kandasamy is a Co-Founder and CEO of Latent AI, Inc. Jags is a serial entrepreneur starting his first business at the age of 21, enabling digital marketing in the early days of the internet. He is a quick study and his experience spans various industries such as financial services, healthcare, IT infrastructure, cybersecurity, industrial manufacturing, and Internet of Things (IoT).

Most recently he served as the Chief Product Officer for OtoSense. OtoSense was the first AI focused on making sense of any sound. This “machine hearing” platform perfectly adapted to complex environments and complex machine monitoring. Jags defined the product and focused on the Industrial IoT and Automotive space gaining significant traction. He grew the pipeline from zero to \$4.1MM in 6 months. OtoSense was acquired by Analog Devices Inc and he decided to take a break before launching Latent AI from SRI International.

At Hewlett Packard, Jags held several roles managing engineering, customer success, support, product management and go-to-market functions. He was responsible for strategy, business development for the Security business unit and served as the executive sponsor for HP’s Security business in South Asia. He defined the security strategy for mid-market and was its founding General Manager.

During his pre-Hewlett Packard days, Jags consulted with American Express, TSYS Healthcare, ADP, The Home Depot and First Data. The consulting engagements included launching new products and services along with refining operational efficiency of existing offerings. Jags also stumbled into the food services business operating a South Indian restaurant.

Jags holds a bachelor’s degree in computer science and engineering from Bharathiyar University, Coimbatore, India. He also holds a diploma in network-oriented computing from National Institute of Information Technology.

Jags is based in Tampa, Florida and is a big fan of European soccer rooting for Liverpool FC.