Show Information

Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center - Grapevine, Texas
August 5 - 9, 2019

BOOTH PACKAGE
Items provided in your booth, per exhibitor:
8' High backwall drape, 3' High sidewall drape
7" x 44" Cardstock Identification Sign
Show drape color(s): Grey
Aisle carpet color: Tuxedo

EXHIBIT SHOW SCHEDULE
General Exhibitor Move-in:
Monday, August 5, 2019 3:00 PM to 7:00 PM
Tuesday, August 6, 2019 7:00 AM to 4:00 PM
Exhibit Hours:
Wednesday, August 7, 2019 10:30 AM to 4:30 PM
Thursday, August 8, 2019 10:30 AM to 3:00 PM
Exhibitor Move-out:
Thursday, August 8, 2019 3:00 PM to 6:00 PM
Friday, August 9, 2019 8:00 AM to 12:00 PM
Freight Reroute Begins*
Friday, August 9, 2019 11:00 AM
All outbound carriers must be checked in by this time

SHIPPING ADDRESSES
Advance Shipments Address
[Exhibiting Co. Name & Booth Number]
Sunbelt Builders Show and Conference
Shepard Exposition c/o UPSF
4666 Duncanville Rd
Dallas, TX 75236

Direct Shipments Address
[Exhibiting Co. Name & Booth Number]
Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center
1501 Gaylord Trail
Grapevine, TX 76051

IMPORTANT DEADLINES
Discount price deadline for custom Shepard rentals: Monday, July 8, 2019
Exhibitor appointed contractor notification deadline: Wednesday, July 10, 2019
First day for warehouse deliveries without a surcharge: Wednesday, July 10, 2019
Discount price deadline for standard Shepard orders: Wednesday, July 17, 2019
Last day for warehouse deliveries without a surcharge: Monday, July 29, 2019
Last day for warehouse deliveries*: Saturday, August 3, 2019
Date indicated is last day freight can arrive to advanced warehouse with guarantee of delivery to booth for exhibitor move-in.
First day freight can arrive at show facility: Monday, August 5, 2019 at 3:00 PM

ANCILLARY VENDOR INFORMATION
AV & Rigging PSAV
bmonefeldt@psav.com 817.778.3298
Lead Retrieval Streampoint
sunbelt2019.spsleads.com 1-855-855-3804
Outbound Information

Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center - Grapevine, Texas
August 5 - 9, 2019
Discount Deadline Wednesday, July 17, 2019
Shepard Mailing Address 10001 Fannin St, Houston, TX 77045

Due to liability concerns and/or labor jurisdictions, exhibitors or their EACs may not operate any type of mechanical or powered equipment including forklifts, electric pallet jacks, overhead lifts, etc.

Exhibitor Move Out
Thursday, August 8, 2019 3:00 PM to 6:00 PM
Friday, August 9, 2019 8:00 AM to 12:00 PM

Dismantle & Move out Information
Shepard will begin returning empty containers and skids as soon as the aisle carpet is removed from the floor.
All exhibitor materials must be removed from the facility by Friday, August 9, 2019 11:00 AM
Any materials remaining in the hall will be rerouted or returned to Shepard's warehouse to await disposition at the exhibitor's expense.
To ensure all exhibitor materials are removed from the facility during the exhibitor move out, please have all carriers checked in with Shepard no later than Friday, August 9, 2019 11:00 AM

Post Show Paperwork & Labels
Our Customer Service Representatives will gladly assist you in preparing your outbound shipping labels, outbound Material Handling Authorization paperwork, and outbound shipping in advance. You may find these forms included in this exhibitor services catalog. An email with links to an online portal will also be sent to the exhibitor contact on record for the booth. Labels and paperwork will also be available onsite. Make sure your carrier knows your company name, booth number, and the carrier check in deadline.

Outbound Shipping
It is the responsibility of each exhibitor to arrange for transportation of booth materials after the event. Our Customer Service Representatives are available pre show, during the show, and during move out to assist you in arranging shipping through our official carrier Shepard Logistics. For peace of mind and easy set up, contact Shepard Logistics before the event for transportation services to and from the event.
Shepard does not provide UPS, FED-EX, or other carrier specific labels. Exhibitors must schedule pick ups directly with all carriers as well as provide carrier specific shipping labels.

Pick Up Address
Gaylord Texan Resort and Convention Center
1501 Gaylord Trail
Grapevine, TX 76051

Move Out times and procedures may change due to show site and operational conditions. Move out information will be provided on site during the event.
Online Ordering is Easy!

**GO TO**  
[www.shepardes.com/intro.asp](http://www.shepardes.com/intro.asp)

**CLICK ON**  
Sunbelt Builders Show and Conference

**LOG IN**  
from the Show Information page by clicking [LOGIN] at the top right corner of the page.

**ENTER**  
your email address and password then click [Login]

**NEW users:**  
User name = Your Email Address (provided by Event Management)
Password = SBS19

**Prior users:**  
User name = Your Email Address
Password = Your pre-existing password

Don't remember your password? Click the link [Forgot your password?] and follow the prompts to have your password sent to the registered email address.

Once logged in, please confirm your profile information. If you need to update your information, please contact us at customerservice@shepardes.com

To order, utilize the grey category dropdown menus above the Welcome message.

After making your selections, click the [Add to Cart] button on the bottom right of the page.

To view your order click the [Shopping Cart Icon] at the top right of the page.

Confirm your order, click [Checkout Booth] and complete the payment process.

* Material Handling estimates will not be charged until freight is received at the warehouse or at show site.
* Labor and Hanging Sign estimates will not be charged until services are rendered at show site.

If you need assistance during your shopping experience, contact us using our [CHAT] feature on the right side of the screen. Representatives are available Monday through Friday 8am - 5pm est.

**QUESTIONS?**  
We love to help! Contact us!

**Shepard Customer Service**
(832) 799-5700
houston@shepardes.com
**Payment Authorization**

**EXHIBITING COMPANY INFORMATION**

Company Name: 
Street Address: 
City, St, Zip: 
Contact Name: 
Email: 

**CREDIT CARD INFORMATION**

(Required for all forms of payment) 
Pay by Check □  Pay by Wire □

You may choose to pay by Check or Wire Transfer, however a credit card is required on file to process all orders.

Credit Card #: ____________________________
Expiration Date: ______/____
Billing Address: 
City, ST, Zip: 
Name on Card: ____________________________

Card Holder Signature: ____________________________

Please Sign

By signing the above I acknowledge and understand that ALL services rendered, including Material Handling and Logistics, will be billed to this credit card.

**WIRE TRANSFER**

In order to accurately process the transfer of funds from your account, please complete the following information and fax it along with a copy of the wire receipt to the fax number printed on the header of this page. A $50 service charge will be added for processing checks drawn on foreign banks. A $25 service charge will be added for processing U.S. wire transfers. $50 service charge for international wire transfers.

The following information must be included on the bank copy of the wire transfer confirmation:

Name of show that you are attending: Sunbelt Builders Show and Conference
Exhibiting Company Name
Booth Number
Account Name: Shepard Exposition Services, Inc.
Bank Name: PNC Bank N.A., Pittsburgh, PA 15219 USA
Routing Number: 041000124
Account Number: 42-6061-9772
SWIFT CODE (US): PNCCUS33
SWIFT CODE (INTL): PNCCUS33

Please include the show name, event code and your booth # as well as the wire fee if you are sending a wire transfer, ACH payment, or check.

**TAX EXEMPT?** Please submit tax exemption certificate to: houston@shepardes.com

If you are tax exempt, you must provide a tax exemption certificate for the state in which the event is being held.
You are entering a contract which limits your possible recovery in case of loss or damage.

The terms and conditions set forth below become a part of the contract between Shepard Exposition Services, and you, the Exhibitor. The Exhibitor is deemed to have accepted these terms and conditions when any of the following conditions are met:

Exhibitor materials are delivered to the Shepard warehouse or to a show or exhibition site for which Shepard is the Official Show Contractor, or an order for labor and/or rental equipment is placed by the exhibitor with Shepard.

Definitions and Shepard Responsibilities: The name “Shepard” shall be construed within the meaning of this contract as Shepard Exposition Services, Inc. and its employees, officers, agents, and assigns including any subcontractors Shepard may appoint. The term “EXHIBITOR” refers to any party who contracts for services with Shepard. Shepard shall be responsible only for those services which it directly provides, and hereby agrees to execute its contracted duties in good faith. Shepard assumes no responsibility for any person, parties, or other contracting firms not under Shepard’s direct supervision and control. Shepard shall not be responsible for loss, delay, or damage due to strikes, lockouts, work stoppages, natural elements, vandalism, acts of God, civil disturbances, power failures, acts of terrorism or war, or any other causes beyond Shepard’s reasonable control; or for ordinary wear and tear in the handling of materials. Due to the security and liability requirements, Shepard personnel will unload all vendor materials from the loading docks to the booths. Exhibitors may not utilize powered mechanical equipment.

Indemnification: The exhibitor agrees to indemnify, forever hold harmless, and defend Shepard and its employees, officers and agents from and against any and all claims, causes of action, claims, demand, demands, damages, liabilities, judgments, expenses, and costs, in any manner, on account of personal injury or death, damage to or loss of property or profits arising out of, or contributed to by any of the following: (1) exhibitor’s negligent supervision of any labor secured through Shepard or the negligent supervision of such labor by any of the exhibitor’s employees, agents, representative, invitees, and/or exhibitor appointed contractor (EAC); (2) exhibitor’s negligence, willful misconduct, or deliberate act, or such actions of exhibitor’s employees, agents, invitees, representatives, or EACs at the show to which this contract relates, including but not limited to the misuse, improper use, unauthorized alteration, or negligent handling of Shepard equipment; or (3) exhibitor’s violation of Federal, State, or Local ordinance; or violation of show regulations and/or rules as published by the Facility and/or Show Management.

Payments are due prior to delivery of services or equipment to EXHIBITOR unless other arrangements have been made. All payments shall be in U.S. currency, MasterCard, VISA, or American Express, debit cards, or check. Provided there is sufficient customer credit in Exhibitor’s form of payment to completely satisfy the amount owed by EXHIBITOR to Shepard. Underwritten by authorized authorizes and agrees that all applicable charges for services rendered to the EXHIBITOR will be applied to the credit card on file in the event other form of payment is not tendered prior to the close of the trade show. In no instance shall any Exhibitor be extended credit beyond 30 days after the close of the Show. If there are any outstanding balances owed by EXHIBITOR to Shepard which have not been paid after 30 days following the close of the Show, then these unpaid balances shall bear interest at the rate of 1-1/2% per month (18% per annum).

Shepard shall have the authority to route exhibitor’s shipment via an alternate carrier, or return shipment to a local warehouse for disposition at exhibitor’s expense. Shepard is not responsible for concealed damage, damage to carpets in bags or poly, or damage to materials improperly packed. Shepard shall not be responsible for crates and packaging unsuitable for handling, partially assembled, or having prior damage. Affixing “Empty” storage labels to containers is the sole responsibility of the exhibitor or their representative. All previous labels should be removed. Shepard assumes no responsibility for removal or misdelivery of containers with old labels or incorrect information on labels or for loss or damage to materials stored in containers labeled “Empty.”

Claim(s) for Loss and Payment For Services: In the event the exposition or event is cancelled or postponed, Shepard reserves the right to charge for services rendered in preparation of the event or exposition as well as non-refundable costs incurred by Shepard. If you contract your work to a display or exhibit house and require services from Shepard, the payment policy stated above applies. Please pass this information on to them. A Third Party Payment form must be completed and submitted three weeks prior to show opening.

Exchange and Cancellation: Onsite exchanges and cancellations in orders will be assessed a 100% pick-up fee. Custom products: All orders cancelled by the exhibitor within 30 days of first day of exhibit move-in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in; work performed and/or Shepard set-up costs or expenses. Equipment and Furnishings: There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move-in day. Cancellations must be received in writing before 48 hours of 1st day of exhibitor move-in, otherwise a 1 hour per man ordered will apply. Credits will be issued at show site only. If you have any questions or want to pay your invoice by check or cash, please see our customer service representatives at the service desk on site.

Outbound Services: All outbound services will be processed on your credit card. A copy of the receipt and invoice will be mailed within 10 days of the close of the show.

Rental Responsibility: All materials are on a rental basis and shall remain the property of Shepard. The customer shall be held financially responsible for any damage to Shepard equipment used by the customer. Prices quoted are for the duration of the show and include installation, rental, and removal except where indicated. If skipping and carpet colors are not selected, show colors will prevail.

International Customers: International customers must pay for all services in U.S. funds. A $50 service charge will be added for processing checks or wire transfers drawn on foreign banks. U.S. Wire Transfers: A $25 service charge will be added for processing U.S. wire transfers. Please complete the wire transfer portion of the Payment Authorization form. The credit card portion of the form must still be completed before your order will be processed.

Claim(s) for Loss and Payment For Services: Exhibitor agrees that any and all claims for loss or damage shall be submitted to Shepard prior to the conclusion of the show when the alleged loss or damage occurred prior to that time, and in all cases within 30 days of the conclusion of the show. For claim reporting purposes, the “conclusion” of the show shall be construed as the end of the day on which exhibitor’s materials are removed from the Shepard-controlled area. In no event shall a suit or action be brought against Shepard more than one year after the date the loss or damage occurred. Payment for services may not be withheld. In the event of any dispute between Shepard and the exhibitor relative to any loss or damage claim, the exhibitor shall not be entitled to and shall not withhold payment for Shepard services as an offset against the amount of the alleged loss or damage. Any claim against Shepard shall be considered a separate transaction and shall be resolved on its own merit.

Inbound and Outbound Shipments: Consistent with trade show industry practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of the exhibitor or his representative. During such time, the materials will be left unattended. Shepard is not, and cannot be, responsible for loss, damage, theft, or disappearances of exhibitor’s materials after same have been delivered to the exhibitor’s booth. Similarly, there may be a lapse of time between the completion of unpacking and the actual pick up of exhibitor’s materials from the booth for loading onto a carrier. During such time, the materials will be left unattended. Shepard shall be responsible for loss, damage, theft, or disappearance of exhibitor’s materials before same have been picked up for loading after the show. All materials will be checked at the booth at the time of loading using documents(s) submitted by the exhibitor and conditions of exceptions to conditions of materials or piece counts will be made on said document. Shepard assumes no responsibility for loss, damage, theft, or disappearance of exhibitor’s materials after same have been delivered to exhibitor’s appointed carrier or agent for transportation after the show. Shepard loads materials onto the carrier’s truck under the supervision of the carrier driver who checks and signs for the materials. Shepard assumes no liability for any materials after the carrier assumes custody of materials. If exhibitor’s designated carrier fails to show by the move out deadline after a show, Shepard shall have the authority to route exhibitor’s shipment via an alternate carrier, or return shipment to a local warehouse for disposition at exhibitor’s expense.

Packaging, Crates, and Empty Containers: Shepard shall not be responsible for surface damage to loose or uncrated materials, pad-wrapped, or shrink-wrapped materials. Shepard shall not be responsible for concealed damage, damage to carpets in bags or poly, or damage to materials improperly packed. Shepard shall not be responsible for crates and packaging unsuitable for handling, partially assembled, or having prior damage. Affixing “Empty” storage labels to containers is the sole responsibility of the exhibitor or their representative. All previous labels should be removed. Shepard assumes no responsibility for removal or misdelivery of containers with old labels or incorrect information on labels or for loss or damage to materials stored in containers labeled “empty.”

Terms and Conditions
3rd Party Payment Authorization

Sunbelt Builders Show and Conference  
Gaylord Texan Resort and Convention Center - Grapevine, Texas  
August 5 - 9, 2019  
Deadline: Wednesday, July 10, 2019

Return this form when a third party (any party other than exhibiting company) should be billed for services.

Step 1: Provide the Exhibiting Company Contact Information and Signature

Exhibiting Company Name
Exhibiting Company Address
Phone
Fax
Contact Email Address

Please Sign
Exhibiting Company Authorized Signature

Step 2: Check Services Below to Invoice to the Third Party

Booth Cleaning  
Material Handling  
Carpet  
Rental Furniture  
Exhibit Display Rentals  
Overhead Rigging/Labor  
Installation/Dismantling Labor  
Logistics/Transportation  
Other (please specify):

All Services

Step 3: Provide Third Party Contact Information

3rd Party Name
3rd Party Address
Phone
Fax
Contact Email Address

Step 4: Complete Third Party Credit Card Charge Authorization with Signature

CREDIT CARD INFORMATION

Credit Card #: __________________________
Expiration Date: __________________________
Billing Address: __________________________

City, ST, Zip: __________________________
Name on Card: __________________________
Card: __________________________
Card Holder Signature

Both parties MUST sign this form indicating acceptance; otherwise, request will be denied.

When a third party is handling your display and/or paying for any services on your behalf, we will agree to this third party arrangement if the following payment is agreed upon and all signatures are properly completed.

By signing this form, both parties agree and understand that the exhibiting firm is responsible for all charges.

In the event that the named third party does not make payment by show close, Shepard will be paid by the exhibiting firm on demand at show site.

The show site invoice may or may not include any outbound services, such as additional material handling, rigging, and/or shipping charges.
An Exhibitor Appointed Contractor (EAC) is a company other than the "general or official" service provider on the show that requires access to your booth during installation and dismantling. The EAC may only provide services in the facility that are not designated by the facility as "exclusive" to a designated provider, or by the event organizer in a contract as an exclusive service for the "general or official" service provider or other third party.

No EAC will be allowed to work in an exhibitor’s booth if the EAC form, a valid form of insurance, a third party payment authorization form and an exhibitor payment authorization is not completed by an authorized representative and received by Shepard by the due date indicated above. The Form must be completed for every third party (as well as any other ordering third party ordering or requesting services from Shepard on behalf of exhibitor) at the above event. Multiple booths are not to be listed on one form. If form is not submitted by deadline date, the EAC will not be allowed to perform work in the hall except to supervise the official contractor provided labor.

Exhibiting Company Name ________________________________
Booth # ________________________________
Contact Email Address ________________________________

This form is to be completed by the Exhibitor and returned to Shepard by deadline date noted above.

Description of proposed service for Exhibitor ________________________________

The EAC hired by the exhibitor must, by the deadline date, provide Shepard with a current Certificate of Insurance with minimum limits of $500,000 property damage per occurrence, $1,000,000 personal injury per occurrence, workers compensation aggregate coverage of $1,000,000 per occurrence, and naming Shepard Exposition Services as the certificate holder for the time period of the event, including move-in and move-out days. Listing Shepard Exposition Services as an additionally insured only will not be accepted, and may prevent EAC from working on the premises. If EAC does not have minimum coverage and proper documentation, they will be subject to employing Shepard Exposition Services for labor services.

The EAC must abide by the rules and regulations of the show and all pertinent union regulations.

EAC employees must wear approved identification badges at all times while in the work area. Badge will be issued at show site to authorized contractor representatives when all requirements have been met.

The EAC must confine its operations to the exhibit area of its clients. No service desks, storage areas or other work facilities will be located anywhere in the facility. **Show aisles and public areas are not part of the Exhibitor’s booth space.**

Solicitation of business by EAC is strictly prohibited. EAC companies discovered soliciting will be removed from the show floor and the exhibitor will not be able to use that EAC for the remainder of the event.

The EAC must have all business licenses, work permits and insurance required by State and City governments and Facility Management before beginning work, and shall provide Show Management with evidence of compliance.

If required, the EAC must be able to provide evidence that it has current and applicable labor contracts and must comply with all labor agreements and jurisdictions. The EAC must not jeopardize the production of the event by any act or practice that would lead to work stoppages, strikes or labor disputes.

EAC employees must wear approved identification badges at all times while in the work area. Badges will be issued at show site, to authorized representatives, when all requirements have been met.

EACs agrees to keep all No Freight Aisles clear at all times. If SES is required to rearrange any material situated in a clearly No Freight Aisle, the exhibitor or the EAC depending on billing arrangements will be charged a 1 hour minimum forklift rental and labor.
Save Time and Money!
Use this grid when placing Hanging Sign, Electrical, or other Utility Orders. Make as many copies as you need!

Company Name: ___________________________ Booth # ___________________________

Contact Name ___________________________ Contact Email Address ___________________________

Enter in the booth numbers above, below, and on each side of your booth to ensure proper placement!
If you are using this grid for a hanging sign, include the total height from the floor to the top of the sign.

Above Booth #

Below Booth #

Left Booth #

Right Booth #
Advantages of Shepard Logistics

- 10% material handling discount for round trip SLS customer shipments
- Volume discounting for larger shipments
- Guaranteed price quotes online with online booking and scheduled pick-up
- Preferred and confirmed target times inbound
- Pre-printed bills and shipping labels correctly formatted inbound or outbound
- Free 30-day pre-event storage charges
- Ship direct to show site and avoid warehouse charges when facility permits
- Automated tracking and delivery status reports via email
- No driver waiting time charges inbound or outbound
- No additional trade show fees
- Priority Empty Return Labels to all inbound Logistics Customers
- Guaranteed pick-up outbound from show, with immediate loading following empty return
- Guaranteed on-time delivery to destination city, facility, or warehouse or it is free

Benefits of Shepard Logistics

- Security; immediate outbound loading reduces risk of pilferage or misloading
- Convenience; less paperwork and less tracking
- Efficiency; scheduling travel, labor reliably, and possibly avoiding weekend overtime charges inbound
- Cost Saving; discounting of material handling charge

To take full advantage of the Shepard Advantage, contact
888.568.8858
logistics@shepardes.com
**SHIPPING VERSUS MATERIAL HANDLING**

**WHAT IS SHIPPING?**
Shipping is the process of a carrier picking up your items from your office or place of origin and transporting it to the dock of either the advance warehouse or facility dock of your event. It is separate from Material Handling. Exhibitors may use any carrier they want, including Shepard Logistics.

**WHAT IS MATERIAL HANDLING?**
Material Handling is the process of receiving your shipment from your carrier and managing it through the event cycle. It is a standard tradeshow process and it is a chargeable fee typically based on the weight of your shipment. Don’t forget to add Material Handling to your budget!

**ONE EASY WAY TO KEEP YOUR CHARGES LOWER?**
Consolidate, Consolidate, Consolidate!

*Skid items as much as possible so that they are sure to arrive together. Each shipment that arrives at a separate time is assessed the minimum charge. Whether you ship to the advance warehouse or show site it is in your best interest to consolidate as much as possible.*

**Material Handling Process:**
- Unloading the trade show freight from your carrier once it arrives at the receiving dock.
- Transporting your shipment to your booth space.
- Removing empty shipping containers (boxes, crates, and pallets) from your booth.
- Temporarily storing your empty shipping containers during the show.
- Returning empty shipping containers to your booth once the event is over.
- Transferring the freight back to the loading dock.
- Loading the items into your carrier’s delivery vehicle for return shipping.
Step 1: Complete Exhibiting company information:

<table>
<thead>
<tr>
<th>Exhibiting Company Name</th>
<th>Booth #</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Contact Name</th>
<th>Phone #</th>
<th>State</th>
<th>Zip</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Email Address</th>
</tr>
</thead>
</table>

Step 2: Tell us the Location of items for pick up:

<table>
<thead>
<tr>
<th>Street Address</th>
<th>City</th>
<th>State</th>
<th>Zip</th>
</tr>
</thead>
</table>

- Is there a loading dock?  
- Do we need a lift gate on our truck?  
- Is your building in a residential area?  
- Do we need to go inside your office to pick up your items?  
- Any thing else we should know about your building

Step 3: Tell us When we are picking it up:

<table>
<thead>
<tr>
<th>Date</th>
<th>Hours of Operation</th>
</tr>
</thead>
</table>

Step 4: Tell us Where this is going:  
- Advance Warehouse  
- Direct to showsite  
- Monday, August 5, 2019

Step 5: Tell us What we are shipping:

<table>
<thead>
<tr>
<th>Qty</th>
<th>L</th>
<th>W</th>
<th>H</th>
<th>Weight</th>
</tr>
</thead>
<tbody>
<tr>
<td>Crates</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cartons (cardboard)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cases/trunks</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Skids/pallets</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Qty</th>
<th>L</th>
<th>W</th>
<th>H</th>
<th>Weight</th>
</tr>
</thead>
<tbody>
<tr>
<td>Carpet (color)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Monitors</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Step 6: Tell us what Type of Service do you need (how fast do you need it?)

- Standard Ground  
- 2nd day Air  
- Next Day Air  
- Other (Truckload, Specialized)

A credit card must be on file to order Shipping Services. Please complete the Payment Authorization form. Shipping services do not include material handling charges at show site. Material handling fees will be charged to the credit card on file.
Outbound Material Handling
Authorization and Shipping Labels

Step 1: Complete Exhibiting Company Information:

Exhibiting Company Name
Booth #

Contact Name
Phone #

Email Address

Step 2: Tell us Where your items are going:

Company

Street Address
City
State
Zip

Step 3 How many Pieces are in your shipment?

# of Crate # of Skids # of Cases # of Cartons Approx. Total Weight

Step 4: Tell us What we are shipping:

Qty Carpet (color)
Qty Monitors
Qty Other
Qty Total

Is there a loading dock?
Do we need to go inside your office to pick up or deliver your items?
Is there anything else we should know about your building?
Do we need a lift gate on our truck?

Step 5: How many Labels do you need?

Step 6: Who is picking up your shipment?

OFFICIAL SHOW CARRIER: SHEPARD LOGISTICS

If selecting a carrier other than Shepard Logistics, you must schedule the pickup. This includes Fed Ex, UPS, etc. If using FedEx or UPS you must have and apply their shipping labels.

Step 7: What type of Service do you need? (how fast does it need to get there?)

Ground 2nd Day Exped. Ground (3-5 days) Overnight

Reroute via the show carrier (Shepard Logistics)
Return to warehouse ($400.00 minimum charge)

In order to process your order, we require payment on file. Please complete the Payment Authorization Form and return to Shepard Exposition Services. If you have already placed an order with Shepard, we will automatically use the credit card on file for your company.

All outbound shipments require a Shepard Outbound Material Handling Authorization form and shipping labels. Shepard offers complimentary pre-printing of these items. To take advantage of this service, please complete this request and submit to Shepard. Your pre-printed MHA and labels will be delivered to your booth prior to the close of the show. *Note: All third parties must pick up MHA/labels at the Shepard Service Desk.

Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center - Grapevine, Texas
August 5 - 9, 2019

$$ Saving Tip! Use Shepard Logistics for inbound and outbound and receive a discount on your Material Handling fees!

Event Code: T150520819
email houston@shepardes.com
phone (832) 799-5700
fax (832) 415-0517

OFFICIAL SHOW CARRIER: SHEPARD LOGISTICS

Event Code:
email
phone
fax

Contact Name
Phone #

If selecting a carrier other than Shepard Logistics, you must schedule the pickup. This includes Fed Ex, UPS, etc.

If using FedEx or UPS you must have and apply their shipping labels.

Step 7: What type of Service do you need? (how fast does it need to get there?)

Ground 2nd Day Exped. Ground (3-5 days) Overnight

Reroute via the show carrier (Shepard Logistics)
Return to warehouse ($400.00 minimum charge)

In order to process your order, we require payment on file. Please complete the Payment Authorization Form and return to Shepard Exposition Services. If you have already placed an order with Shepard, we will automatically use the credit card on file for your company.

All outbound shipments require a Shepard Outbound Material Handling Authorization form and shipping labels. Shepard offers complimentary pre-printing of these items. To take advantage of this service, please complete this request and submit to Shepard. Your pre-printed MHA and labels will be delivered to your booth prior to the close of the show. *Note: All third parties must pick up MHA/labels at the Shepard Service Desk.
Print at least one label for each box. Include the exhibiting company name and booth number. If you are creating your own labels, make sure the same information below is on your labels.

TO: (Exhibiting Company Name)

Booth #:

Shepard Exposition c/o UPSF
4666 Duncanville Rd
Dallas, TX 75236

Delivery Hours: M-F, 8-4:30 PM

For: Sunbelt Builders Show and Conference

First day freight can arrive w/o a surcharge: July 10, 2019
Last day freight can arrive w/o a surcharge: July 29, 2019
Print at least one label for each box. Include the exhibiting company name and booth number. If you are creating your own labels, make sure the same information below is on your labels.

TO: (Exhibiting Company Name)

Booth #: ____________________________

MUST NOT BE DELIVERED PRIOR TO: August 5, 2019 @ 3:00 PM

Gaylord Texan Resort and Convention Center
1501 Gaylord Trail
Grapevine, TX 76051

FOR:
Sunbelt Builders Show and Conference

(Must not be delivered prior to August 5, 2019 at 3:00 PM)

Shepard Exposition c/o UPSF

Shepard Exposition c/o UPSF

(Must not be delivered prior to August 5, 2019 at 3:00 PM)
Material Handling Rates

Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center - Grapevine, Texas
August 5 - 9, 2019

Ship Roundtrip with Shepard Logistics and receive a 10% discount on Material Handling*
Discount does not apply to shipments considered small package, local deliveries, "Light Weight" shipments, or shipments over 10,000 lbs. Roundtrip SLS shipping is required to qualify for discount. (35572)

What is Material Handling?
Material Handling is the unloading and delivery of exhibit freight to the exhibitor’s booth on the show floor, the storage of empty containers, the return to booth for packing, and the loading back onto the exhibitor’s outbound carrier. This is an automatic service and is billed based on weight. This service, whether used completely or in part, are billed as a package.

How to Calculate Material Handling Services: The following services whether used completely or in part are offered as a package. When estimating weight, round up to the next 100 lbs. For example: 285 lbs. = 300 lbs./100 lbs. = 3 X RATE = $ Amount or minimum charge, whichever is greater.

Standard Material Handling Rates: All rates are per 100 pounds with a 200 pound minimum charge. Certified weight tickets are required on all shipments.

Blended Rates: The rates stated are blended to include overtime based on the schedule at publication. Changes in schedule or if when your carrier delivers your freight may result in additional fees.

Important! All Material Handling fees will be automatically billed to the credit card on file!

Advance Warehouse Shipments

<table>
<thead>
<tr>
<th>Weight</th>
<th>Crated</th>
<th>Special Handling</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>$100.75</td>
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<td></td>
</tr>
<tr>
<td>$131.00</td>
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</table>

Direct to Show Site Shipments

<table>
<thead>
<tr>
<th>Weight</th>
<th>Crated</th>
<th>Uncrated</th>
<th>Special Handling</th>
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<tr>
<td>$136.50</td>
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</tr>
</tbody>
</table>

Light Weight (Shipments 40 pounds or less)

<table>
<thead>
<tr>
<th>Total Shipments</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>$50.50</td>
<td></td>
</tr>
</tbody>
</table>

Advance Warehouse Tips
Shipments can arrive to the Advance warehouse up to 30 days prior to move in.
Single pieces over 5000 pounds or uncrated machines cannot be accepted at warehouse.
Advance freight is typically delivered to your booth before direct shipments.

Direct to Show Site Tips
Freight must arrive only during published move in dates and times.
Great for last minute shipments.
Large pieces of machinery can be accepted.

Light Weight Shipment Tips
Consolidate! Shipments that weigh 40 pounds or less total will receive this special pricing.
If you have multiple lightweight shipments, bundle them together so that you are charged for (1) one 40 pound shipment as opposed to multiple charges for shipments that arrive separately and at different days or times. All shipments must have certified weight noted on the package or bill of lading.

Important:
Company
Booth #
**SPECIAL HANDLING DEFINITIONS**  
Rate as shown on Material Handling Rate Form, approx 30%

Shipments received that are packed in a manner as to require additional handling/labor are deemed special handling. Examples of shipments falling into this category would be constricted space unloading, ground unloading, stacked shipments, designated piece unloading, shipment integrity, mixed shipments, no bill of lading or documentation, carpet/pad only shipments.

- **Constricted Space** - Freight packed in trailer to full capacity. Shipments are not easily accessible because trailer is loaded by cubic space, or top to bottom and side to side.
- **Stacked Shipments** - Shipments with multiple pieces stacked on top of one another throughout the majority of the truck or trailer requiring unstacking during the unloading process.
- **Mixed Shipments** - Mixed shipments are shipments that contain a mixture of uncraded and crated materials, and the uncraded portion is minimal deeming the shipment special handling but not uncraded. But in cases where greater than 50% of the load by volume is uncraded the load will be categorized as uncraded.
- **Shipment Integrity** - Shipments loaded on a carrier in a manner requiring separating or sorting to reestablish the integrity of each shipment.
- **Carpet/Pad Only** - Carpet and/or pad only shipments are time and labor intensive, and require additional manpower and tools (e.g. carpet poles, flatbed carts or scooters, dollies).
- **No Documentation** - Shipments received from small package carriers (including, among others, Fed Ex, UPS, & DHL) that are delivered without documentation or bills of lading that require additional sorting, processing, and tools for delivery.
- **Designated Piece Unloading** - Shipments loaded in such a manner that require the unloading/loading crew to be directed by driver remove items in a particular order, or unloading and reloading items to reach certain pieces behind others remaining on the trailer.

**EARLY/LATE SHIPMENTS TO WAREHOUSE**
Surcharge: 25%  
Rate as shown on Material Handling Rate Form  
A surcharge will apply to shipments not arriving within the published dates (refer to Show Information page for dates) for advance warehouse or arriving on show site after show opening. Any shipment arriving to show site after show open will be charged a surcharge.

**UNCRADED SHIPMENTS**
Rate as shown on Material Handling Rate Form

**OFF-TARGET DELIVERIES**
Surcharge: 15%
For targeted shows (exhibitors who received/requested a Targeted Date/Time), a surcharge will apply if shipment is not delivered (or carrier has not checked in) during assigned target date/time.

**MARSHALING YARD**
Surcharge: $30 per Shipment
Where Shepard Exposition Services as the show contractor must lease space for marshaling yard operations because no space is provided by the facility, Shepard may charge a one time fee per shipment processed inbound and/or outbound through the marshaling yard.

**REWEIGH OF SHIPMENTS**
Surcharge: $25.00 per forklift load
An additional charge per forklift load will be applied to shipments that have to be reweighed at the dock due to the lack of a certified weight ticket, or an incorrect or understated weight on a delivery document.

**EMPTY CRATE STORAGE**
Surcharge: $25.00 per piece.
A charge per crate, carton or skid applies when Shepard handles the storage and return of empties from a shipment not received by Shepard and therefore not subject to material handling charges.

**LIGHT WEIGHT SHIPMENTS**
Shipments weighing 40lbs or less will qualify for the light weight shipment rate. Shipments exceeding 40lbs will be billed standard Material Handling fees at the prevailing show rates. All shipments must have certified weight tickets.

**ENVELOPE DELIVERIES**
Surcharge: $10.50 per envelope
During show hours at the show facility, a charge will apply to receiving and delivering envelope packages to your booth.

**MOBILE SPOTTING**
Fee: $103.00 per round trip
All vehicles must be escorted in and out of building by Shepard personnel.
Shepard Exposition Services is the sole provider of Material Handling Services. Exhibitors or their hired EAC/Carriers may not deliver freight to exhibit spaces or operate any type of mechanical or powered equipment.

**What is material handling (also referred to as drayage)?**

Material handling is the process of unloading your freight from your shipping carrier, either at the warehouse or show site, delivering it to your booth, storing your empty containers (empties) if required, returning of your empties at the close of show, and then reloading your freight back onto your shipping carrier.

**What is the definition of "freight"?**

Any exhibit materials shipped or delivered to the advance warehouse or show facility via shipping carrier, POV, or delivery truck.

**What is the difference between material handling and shipping?**

Shipping is the process of transporting your shipment from its origin to its final destination. Material handling begins at the time your shipment arrives to the docks (please refer to "What is material handling?" for the full definition.) These are 2 different items and are billed differently.

**Do I need to order a forklift to unload or reload my freight?**

No, please do not order a forklift for unloading/reloading of your materials.

**What does CWT mean?**

CWT is an acronym for Century Weight.

**What determines how much I'm charged?**

Charges are based on certified inbound weight ticket included with your shipment as well as the type of service required (full drayage, partial drayage or material handling only).

**How do I calculate material handling charges?**

Material handling, whether used completely or in part are offered as a round trip service. When recording weight, round up to the next 100 lbs. EXAMPLE: 285 lbs. = 300 lbs./100 lbs. = 3 X RATE = $ Amount or minimum charge, whichever is greater.

**What are Light Weight shipments?**

All shipments regardless of carrier that weigh 40 pounds or less. Shipments need to have certified weight tickets or other verifiable weight noted upon delivery. Shipments without certified weight tickets may be subject to special handling or reweigh fees. Packages that arrive separately at different times or days will be billed separately.

**How do I calculate my Light Weight shipment?**

Charges for Light Weight shipments are total shipment weight, per delivery. Any shipment above 40lbs will not qualify for this rate. Please be advised that your whole shipment may not arrive to its destination at one time. Therefore you may be charged per each delivery.

**What are Crated materials?**

Materials delivered that are skidded or in a container that can easily be unloaded/reloaded with no additional handling required.

**What are Uncrated materials?**

Materials delivered that are loose, pad-wrapped or unskidded without proper lifting bars and/or hooks.

**What is Special Handling?**

Shipments received that are packed in a manner as to require additional handling/labor are deemed special handling. Examples of shipments falling into this category would be crated space unloading, ground unloading, stacked shipments, designated piece unloading, shipment integrity, mixed shipments, no bill of lading or documentation, carpet/pad only shipments.

**What are Advance Shipments?**

All shipments that are addressed to the advance warehouse address (please refer to "Advance Warehouse" shipping labels included in this manual) Shepard will begin accepting your shipments 30 days prior to first show open day (date may vary depending on show schedule)

The warehouse will receive shipments Monday-Friday, 8:00am - 4:00pm, excluding holidays.

Crate, carton, skid, fiber cases, and carpets can be accepted at the warehouse, but DO NOT ship crates weighing over 5,000 lbs., loose/uncrated shipments and/or machinery to warehouse. You must ship those items direct to show site.

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. Certified weight tickets required. All shipments must be prepaid, no collect on delivery shipments will be accepted.

**What are Direct Shipments?**

All shipments that are addressed directly to the exhibit facility (please refer to "Direct to Show" shipping labels included in this manual). Shipments must arrive during published exhibitor move-in times only. Do not ship direct to show site in advance. If delivery cannot be guaranteed to arrive during exhibitor move-in, shipment must go to advance warehouse. All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. Certified weight tickets required. Crates weighing over 5,000 lbs. or loose/uncrated shipments must be shipped direct to show site to arrive during exhibitor move-in times.

All shipments must be prepaid, no collect on delivery shipments will be accepted.

**What is and why would I need liability insurance?**

Accidents happen, therefore, most show organizers and facilities require liability insurance. Please refer to your booth contract for exact minimums required. Please make sure your materials are covered from the moment they leave your company location to the time they return after the close of the show.

If applicable, included in your manual is information and an application for liability insurance and booth coverage can also be purchased to protect your valuable exhibit materials.

**Outbound Shipping**

You must complete a Shepard Material Handling Agreement (MHA) for all outbound shipments. A MHA will be distributed at show site if all services have been paid in full, or you can request one at the customer service desk.

Upon completion of packing and labeling of your materials, complete the bill of lading (MHA) with all required information, and return to the customer service desk. If you have questions on how to complete your bill of lading (MHA), please ask a Shepard customer service representative located at the customer service desk.

If you are not using the designated show carrier, you must call your carrier with pick-up information. If your carrier fails to pick up your shipment, Shepard Logistics will either reroute your freight through the carrier of our choice or return to the local warehouse (whichever is indicated on your MHA).

**Equipment**

Exhibitors or their EACs may not utilize or operate any type of material handling mechanical or powered equipment. If you need assistance, please contact us to order labor and equipment.
Cartload Service

Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center - Grapevine, Texas
August 5 - 9, 2019

Labor Hours
ST - Straight time: Monday - Friday: 8:00 am - 4:30 pm
OT - Overtime: Monday - Friday: 4:30 pm - Midnight; Saturday/Sunday: 8:00 am - 5:00 pm
DT - Double-time: All other hours and Holidays

Cartload services are provided to those exhibitors arriving in privately-owned vehicles and have small hand-carried items that need to be delivered to and from the dock/booth location. Exhibitors may not utilize mechanical or powered equipment to unload their items.

If you arrive with a truck, van, trailer, or truck with trailer filled with exhibit material you will not qualify for this service and will be redirected.

No personal trucks (one (1) ton & over), no rental trucks, trailers, or bobtails will be unloaded through cartload service.

All items must fit on flat bed cart (approximately 3'x4' in size) and weigh less than 200 pounds. If items are designated by Shepard personnel to be too large or too heavy, materials will be billed at regular material handling rates.

Your vehicle must unload on the receiving dock of the exhibit hall. Shepard personnel will direct vehicles. The cart is not authorized to enter or go to any parking structure. There must be two (2) people with the vehicle; one person to go with your product to the booth space and one person to remove your vehicle from the unloading area to the parking area.

Cartload Service includes one laborer, one cart, one trip per rate listed below.

<table>
<thead>
<tr>
<th>Code</th>
<th># of Trips</th>
<th>Item</th>
<th>Rate</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>35151</td>
<td></td>
<td>Dock to Booth ST</td>
<td>$106.10</td>
<td></td>
</tr>
<tr>
<td>35152</td>
<td></td>
<td>Booth to Dock ST</td>
<td>$106.10</td>
<td></td>
</tr>
<tr>
<td>35153</td>
<td></td>
<td>Dock to Booth OT</td>
<td>$106.10</td>
<td></td>
</tr>
<tr>
<td>35154</td>
<td></td>
<td>Booth to Dock OT</td>
<td>$106.10</td>
<td></td>
</tr>
</tbody>
</table>

Only Shepard personnel are allowed to operate mechanical equipment.
Signature indicates you read and accept the Payment Policy and Terms & Conditions.
No refunds or exchanges once item has been delivered to your booth.
Cancellations must be received in writing within 48 hours of 1st day of exhibitor move in.
Rental items found and in use in your booth are subject to "Standard" pricing.

Company Name: ____________________________

Contact Name: ____________________________

Contact Email Address: ____________________

Please Sign ____________________________
Card Holder Signature

Tax rate subject to change. Tax rate at the time of event will be utilized.

Total Estimate: $________________________
8.250% Tax*: $________________________
Amount Due: $________________________
BOOTH ____________________________
Displaying a vehicle at the event? (including rolling stock, self-propelled, towed and/or pushed vehicles/machinery.)
All vehicles must be escorted on and off the floor by a Shepard representative. Shepard charges a round-trip fee, per vehicle, to place a vehicle on the tradeshow floor. Additional charges may apply when additional labor and equipment required.

**Step 1:** If you have a vehicle, make sure it is shown on the official floorplan by alerting Customer Service or your Event Management.

**Step 2:** Contact Customer Service to schedule your move in and out. Vehicle placement must be supervised by the Exhibitor.

All vehicles must arrive on **Monday, August 8, 2019 by 7:00 AM**
All vehicles must be removed no later than **Friday, August 9, 2019 11:00 AM**
Any vehicles left after that time are subject to removal by towing or other means. Exhibitors are responsible for all removal charges.

**Important Rules and Regulations**
- Battery Cables must be disconnected
- Gas Cap must either be taped shut or have a lockable gas cap.
- Must contain less than 1/4 tank of gas.
- Keys must be given to Shepard Exposition Services to be held onsite.
- Exhibitor is responsible for checking local Fire Marshal rules and regulations for additional requirements.

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Item</th>
<th>Each Way</th>
</tr>
</thead>
<tbody>
<tr>
<td>35108</td>
<td></td>
<td>Motorized Unit/Vehicle Spotting</td>
<td>$103.00</td>
</tr>
</tbody>
</table>

Visqueen is required under your mobile unit. Visqueen can be ordered via the exhibitor kit or plan on providing your own visqueen. If you are providing your own visqueen, the visqueen will need to be installed prior to your vehicle driving into the exhibit hall.

*Additional fees may apply if mobile spot cannot be driven into place and must be assisted or if scheduled mobile spot time is missed.*

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

No refunds or exchanges once item has been delivered to your booth.

Cancellations must be received in writing within 48 hours of 1st day of exhibitor move in.

**Company Name:** ____________________________ **Booth#** __________

**Contact Name** ____________________________ **Contact Email Address** ____________________________

Please Sign © Shepard Exposition Services 2018

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Tax rate subject to change. Tax rate at the time of event will be utilized.
On Site Storage

Step One: Tell us who you are:
Exhibiting Company Name
Onsite Contact

For liability reasons, only shipments for which material handling drayage charges have been paid to Shepard will be eligible for Shepard storage services.

All packages must be properly packed & labeled. Shepard Exposition Services’ limit of liability will be $5.00 per pound or $500.00 per package or container, whichever is less. No uncrated material will be accepted at the warehouse.

Step Two: Choose the Type of storage to fit your needs
For either storage options, there is no charge to return items back to your booth at the end of the event.

Accessible Storage Use this type when you need to pull items out of storage during the show. Materials in Accessible Storage will be accessible during the event, but not necessarily by exhibitors. The charge for Accessible Storage is a daily storage fee plus a per hour labor fee each time materials are moved. ($100.00 Minimum) (35166)

<table>
<thead>
<tr>
<th>Pallets/Skids</th>
<th>Per Day</th>
</tr>
</thead>
<tbody>
<tr>
<td>35166</td>
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</tr>
<tr>
<td>35348</td>
<td>$80.00</td>
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<tr>
<td>35349</td>
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<tr>
<td>Labor ST</td>
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<tr>
<td>35087</td>
<td>$85.00</td>
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<tr>
<td>Labor OT</td>
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<td>35100</td>
<td>$127.50</td>
</tr>
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<td>Labor DT</td>
<td></td>
</tr>
<tr>
<td>35101</td>
<td>$170.00</td>
</tr>
</tbody>
</table>

Secured Storage Use this type only if you do not need your items again until the end of the event. Materials will be placed into secured storage and will be returned to your booth after the close of the show. The materials will be accessible during the show by Shepard personnel only. A minimum one-hour material handling labor charge at show rates will apply each time material is handled to or from storage. ($100.00 Minimum). (35068)

<table>
<thead>
<tr>
<th>Per Sq Ft</th>
<th># of Days</th>
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</thead>
<tbody>
<tr>
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<tr>
<td>Labor ST</td>
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<td>35100</td>
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<td>$127.50</td>
</tr>
<tr>
<td>Labor DT</td>
<td></td>
<td>$170.00</td>
</tr>
</tbody>
</table>

Signature indicates you read and accept the Payment Policy and Terms & Conditions.
No refunds or exchanges once item has been delivered to your booth.
Cancellations must be received in writing within 48 hours of 1st day of exhibitor move in.
Only Shepard personnel are allowed to operate mechanical equipment.

Company Name: ___________________________ Booth # ____________

Contact Name: ___________________________ Contact Email Address

Please Sign

Card Holder Signature

Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center - Grapevine, Texas
August 5 - 9, 2019

Onsite Storage is used when you have product you need to replenish during the event, or if you have items you don't want stored with the empty crates. Do not use this service for "Empty" storage.

Event Code: T150520819
email  houston@shepardes.com
phone  (832) 799-5700
fax    (832) 415-0517

Total Onsite Storage: $
8.250% Tax*: $
Amount Due: $

Tax rate subject to change. Tax rate at the time of event will be utilized.
Warehouse Storage is used when you need a place to store your exhibit or product for days, weeks, or even until your next event.

**Pricing:**
Warehouse storage rates are billed **$10.00 per cwt per month** ($100.00 a month minimum charge) 35006
Each shipment returned to the warehouse for storage will be billed **$20.00 per cwt** ($400.00 minimum) 35005
Onsite Material Handling fees do not include transportation or handling to and from the warehouse.

For liability reasons, only shipments for which material handling drayage charges have been paid to Shepard will be eligible for Shepard storage services.

All packages must be properly packed & labeled. Shepard Exposition Services’ limit of liability will be $5.00 per pound or $500.00 per package or container, whichever is less. No uncrated material will be accepted at the warehouse.

**Step One: Tell Us Who You Are:**
Exhibiting Company
Name ___________________________ Booth # ________________
Onsite Contact ___________________________ Onsite Cell Phone # ____________________
Email Address ___________________________

**Step Two: Tell Us What You Are Storing:**
How many pieces?
What are the dimensions of each piece?

<table>
<thead>
<tr>
<th>Piece</th>
<th>Length</th>
<th>Width</th>
<th>Height</th>
<th>Weight</th>
<th>Crate or Skid?</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td></td>
<td></td>
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<table>
<thead>
<tr>
<th>Piece</th>
<th>Length</th>
<th>Width</th>
<th>Height</th>
<th>Weight</th>
<th>Crate or Skid?</th>
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<td>12</td>
<td></td>
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</tbody>
</table>

**Step Three: How Long Are We Storing Your Items?**
From Date ____________ To ____________ Fees will continue until storage is picked up.

**Step Four: What Do We Do With Your Items At The End Of The Storage Period?**
- [ ] Ship to another destination via Shepard Logistics*
- [ ] Transport to another Shepard event*: *Additional fees will apply
- [ ] Pick-up is arranged with another carrier:

It is the exhibitor’s responsibility to make all arrangements for shipping, including utilizing Shepard Logistics. Items will not automatically be taken to the next event. Exhibitor should contact Shepard approximately 2 weeks prior to any storage movement.

Estimated Warehouse Storage: $ ________
8.250% Tax*: $ ________
Amount Due: $ ________

Signature indicates you read and accept the Payment Policy and Terms & Conditions.
Storage Items will not be stored or released without a valid credit card on file.

Printed Name ___________________________
Card Holder Signature ____________________

*Tax rate subject to change. Tax rate at the time of event will be utilized.
Agility Fairs & Events is the preferred International Freight Forwarder and Customs Broker for Shepard Exposition Services events.

Our complete services include:

- Shipment planning—packaging, documentation, scheduling
- Door pick-up at the overseas origin
- International shipping and Customs clearance at US air/port
- Final delivery to the Shepard advance warehouse or show dock
- Pick-up at the show site dock or Shepard warehouse
- Preparation of export documents
- International shipping and Customs clearance overseas
- Final delivery to the overseas return destination

Get a free quote for international shipping at: www.agility.com/en/contact-fairs-events
FURNISHINGS AND DECOR
Tables

UNSKIRTED

Display Table
#50040
4’ x 24” x 30”
Unskirted

Display Table
#50041
4’ x 24” x 42”
Unskirted

Display Table
#50044
6’ x 24” x 30”
Unskirted

Display Table
#50045
6’ x 24” x 42”
Unskirted

Display Table
#50046
8’ x 24” x 30”
Unskirted

Display Table
#50049
8’ x 24” x 42”
Unskirted

SKIRTED - 6’ & 8’ Long Tables are Skirted on 3 Sides. For Skirting on 4 Sides, Please Order 4th Side Skirt.

Display Table
#50042
4’ x 24” x 30”
Skirted

Display Table
#50043
4’ x 24” x 42”
Skirted

Display Table
#50046
6’ x 24” x 30”
Skirted

Display Table
#50047
6’ x 24” x 42”
Skirted

Display Table
#50050
8’ x 24” x 30”
Skirted

Display Table
#50051
8’ x 24” x 42”
Skirted

PEDESTAL & SIDE

30” Natural Pedestal Table
#50706
30” x 36”
Natural Feel Pedestal Table, Maple Top, Black Base

42” Natural Pedestal Table
#50707
42” x 36”
Natural Feel Pedestal Table, Maple Top, Black Base

30” Pedestal Table
#50032
30” x 36”
Pedestal Table, Grey Fleck Top, Chrome Base

42” Pedestal Table
#51089
42” x 36”
Round High Pedestal Table, Grey Fleck Top, Chrome Base

Round Side Table
#50030
18” x 24”

Square Side Table
#50031
18” x 18” x 24”

*The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.
Chairs

STOOLS

Director’s Stool
#50106
Black Fabric, Maple Wood

Natural Feel Stool
#50705
Light Maple Back, Black Fabric Seat

Padded Stool
#50024
Padded Stool with Back, Grey Fabric

CHAIRS WITH ARMS

Director’s Stool
#51086
Black Fabric, Maple Wood

Upholstered Arm Chair
#50021
Upholstered Arm Chair, Grey Fabric

CHAIRS WITHOUT ARMS

Natural Feel Chair
#50704
Light Maple Back, Black Fabric Seat

Upholstered Side Chair
#50020
Upholstered Side Chair, Grey Fabric

Display

FOR HANGING

Bag Rack
#50175
9” x 12” x 71”
Adjustable Heights

Coat Rack
#50092
2” x 22” x 69”
Silver

Spiral Garment Rack
#50093
30” x 70”
Silver

2’ x 8’ Grid with Legs
#50236
2’ x 8’
Chrome

Also Available Without Legs (#50237)

3.5’ x 8’ Slatwall
#50249
3.5’ x 8’
Grey

4’ x 8’ Peg Board
#50594
4’ x 8’
White

6’ Hooks for Peg Board
#50104
Silver

7-Ball Waterfall Grid Attachment
#50242
Silver

Also Available for Slat Wall #50243

*The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.
Display

UPRIGHT, CROSSBAR, & DRAPERY

8' High Upright with Base
#50088
Crossbar rented separately

6' - 10' Crossbar
#50349
1 1/2" D

7' - 12' Crossbar
#50348
1 1/2" D

3' High Drape
#50074

8' High Drape
#50074

FOR SIGNS & LITERATURE

Horizontal Tackboard
#50060
4' x 8'
Black Legs, Grey Fabric

Vertical Tackboard
#50061
8' x 4'
Black Legs, Grey Fabric

Literature Rack
#50245
16" x 10" x 59"

Chrome Sign Holder
#50095
Holds 22" x 28" Sign

Floor Easel
#50094
31" x 31" x 64"

SHELVING

4' x 12" Display Shelf
#50296
4' x 12"
White Shelf with Black Bases

6' x 12" Display Shelf
#50297
6' x 12"
White Shelf with Black Bases

BARRIER

Tensa Barrier Stanchion
#50427
Barrier with Black Belt
Barrier 13" x 41"
Black Belt *17"
Rented individually, not a set

OTHER

Natural Feel Wastebasket
#50070
Seige Wastebasket

Wastebasket
#50091

Mini Refrigerator
#50098

Drawing Bowl
#51085

Sand Bag
#51087

*The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.
Showcase

4' Full View Showcase #50067
6' Full View Showcase #50068

4' Quarterview Showcase #50069
6' Quarterview Showcase #50070

Flooring

**EXPO - 13oz**
- Black
- Blue
- Red
- Tuxedo
- Eclipse
- Cayenne
- Grey
- Peacock
- Burgundy

**PREMIUM - 28oz**
- Deep Navy
- Silver Cloud
- Red
- Black
- Charcoal
- Beige

**PLUSH - 50oz**
- Silver Dollar
- Dark Grey
- Crimson
- Black
- Navy
- Electric Blue
- White
- Sand

**VINYL - Custom Order Only**
- Whitewash
- Mountain Grey
- Rosmary Stone
- Snow
- Vineyard Brown
- Lauren Brown
- Maple

*The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.*
# Skirt Color Options

<table>
<thead>
<tr>
<th>Skirt</th>
<th>Spandex</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gold</td>
<td>Blue</td>
</tr>
<tr>
<td>Green</td>
<td>Teal</td>
</tr>
<tr>
<td>Black</td>
<td>Grey</td>
</tr>
</tbody>
</table>

# Drape Color Options

<table>
<thead>
<tr>
<th>Gold</th>
<th>Blue</th>
<th>Red</th>
</tr>
</thead>
<tbody>
<tr>
<td>Green</td>
<td>Teal</td>
<td>Burgundy</td>
</tr>
<tr>
<td>Black</td>
<td>Grey</td>
<td>White</td>
</tr>
</tbody>
</table>

*The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.*
Booth and Carpet Cleaning

Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center - Grapevine, Texas
August 5 - 9, 2019
Discount Deadline: Wednesday, July 17, 2019

Order with complete Payment Authorization and graphics must be received before Discount Deadline date to receive discounted pricing.

As the General Service Contractor, Shepard has the exclusive cleaning contract for this show. Other service contractors will not be permitted to provide this service on the show floor.

Minimum 100 square foot order for all cleaning services.

If you have any issues at all regarding cleaning during the show, please contact the Service Desk immediately so we can make it right. Please do not wait until the end of the event.

Booth carpet is the first product installed on an exhibit floor. While carpet is installed clean, it will get dirty during the move in process due to debris in the air, aisles and other exhibitors. It is always recommended to order a one time vacuuming prior to the show opening.

Booth Vacuuming

<table>
<thead>
<tr>
<th>Code</th>
<th>Sq Ft</th>
<th>Service</th>
<th>Discount</th>
<th>Regular</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>47050</td>
<td>0-399 sq. ft</td>
<td>Vacuum Once</td>
<td>$0.50</td>
<td>$0.65</td>
<td></td>
</tr>
<tr>
<td>47051</td>
<td>400-900 sq. ft.</td>
<td></td>
<td>$0.45</td>
<td>$0.60</td>
<td></td>
</tr>
<tr>
<td>47052</td>
<td>900+ sq. ft</td>
<td></td>
<td>$0.40</td>
<td>$0.50</td>
<td></td>
</tr>
</tbody>
</table>

Daily Vacuum

<table>
<thead>
<tr>
<th>Code</th>
<th>Sq Ft</th>
<th>Service</th>
<th>Discount</th>
<th>Regular</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>47055</td>
<td>0-399 sq. ft</td>
<td>Daily Vacuum</td>
<td>$0.90</td>
<td>$1.15</td>
<td></td>
</tr>
<tr>
<td>47056</td>
<td>400-900 sq. ft.</td>
<td></td>
<td>$0.90</td>
<td>$1.15</td>
<td></td>
</tr>
<tr>
<td>47057</td>
<td>900+ sq. ft</td>
<td></td>
<td>$0.85</td>
<td>$1.10</td>
<td></td>
</tr>
</tbody>
</table>

Porter Service (includes emptying wastebaskets within the booth every two hours during the show)

<table>
<thead>
<tr>
<th>Code</th>
<th>Sq Ft</th>
<th>Service</th>
<th>Discount</th>
<th>Regular</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>47030</td>
<td></td>
<td>One Time Porter</td>
<td>$0.40</td>
<td>$0.50</td>
<td></td>
</tr>
<tr>
<td>47031</td>
<td></td>
<td>Daily Porter</td>
<td>$0.80</td>
<td>$1.05</td>
<td></td>
</tr>
</tbody>
</table>

Specialty Services

Mopping and Carpet Shampooing

<table>
<thead>
<tr>
<th>Code</th>
<th>Sq Ft</th>
<th>Service</th>
<th>Discount</th>
<th>Regular</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>47042</td>
<td></td>
<td>Mop One Time</td>
<td>$0.65</td>
<td>$0.85</td>
<td></td>
</tr>
<tr>
<td>47022</td>
<td></td>
<td>Mop Daily</td>
<td>$1.15</td>
<td>$1.50</td>
<td></td>
</tr>
<tr>
<td>47013</td>
<td></td>
<td>Sham/One Time</td>
<td>$0.65</td>
<td>$0.85</td>
<td></td>
</tr>
</tbody>
</table>

Display Wipe Down (invoiced by man hours)

<table>
<thead>
<tr>
<th>Code</th>
<th>Hours</th>
<th>Service</th>
<th>ST</th>
<th>OT</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>47043</td>
<td></td>
<td>One Time</td>
<td>$110.50</td>
<td>$165.75</td>
<td></td>
</tr>
<tr>
<td>47044</td>
<td></td>
<td>Daily</td>
<td>$110.50</td>
<td>$165.75</td>
<td></td>
</tr>
</tbody>
</table>

Vacuuming, Porter Service, Mopping, and Shampooing are based on total booth sq ft regardless of area being cleaned. Minimum order of 100 sq ft.

No refunds once the service has been performed in your booth.

Cancellations must be received in writing within 48 hours of 1st day of exhibitor move in.

Signature indicates you read and accept the Payment Policy and Terms & Conditions. No refunds once the service has been performed in your booth.

Vacuuming, Porter Service, Mopping, and Shampooing are based on total booth sq ft regardless of area being cleaned. Minimum order of 100 sq ft.

Total Cleaning: $ ________________

8.250% Tax*: $ ________________

Amount Due: $ ________________

Company Name: ________________________________ Booth #: ________________________________

Contact Name: ____________________________ Contact Email Address: ____________________________

Please Sign

Card Holder Signature

Tax rate subject to change. Tax rate at the time of event will be utilized.
**Waste Removal**

Sunbelt Builders Show and Conference  
Gaylord Texan Resort and Convention Center - Grapevine, TX  
August 5 - 9, 2019  
Discount Deadline: Wednesday, July 17, 2019  

Order with complete Payment Authorization and graphics must be received before Discount Deadline to receive discounted pricing.

---

**ABANDONED CARPET / FLOOR COVERINGS & DISPLAY MATERIALS**

Exhibitors are required to remove all floor coverings and display materials from their exhibit space prior to leaving the facility during move out. Exhibitors who abandon floor coverings and/or displays, leave large or heavy amounts of trash will be charged labor plus disposal fees for Shepard to remove the materials. The rates for this service are shown below. **If you need to dispose of your exhibit, carpet, padding, or other large/heavy materials, please pre-arrange the removal with us!**

Labor and Forklifts will be billed per man hour. Dumpster fees will be billed per amount of space used. All related disposal fees will be added to the payment method on file.

---

### Labor

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
</tr>
</thead>
<tbody>
<tr>
<td>68066</td>
<td></td>
<td>ST Labor</td>
<td>$110.50</td>
<td>$143.65</td>
</tr>
<tr>
<td>68067</td>
<td></td>
<td>OT Labor</td>
<td>$165.75</td>
<td>$215.50</td>
</tr>
<tr>
<td>68068</td>
<td></td>
<td>DT Labor</td>
<td>$221.00</td>
<td>$287.30</td>
</tr>
</tbody>
</table>

### Forklift

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
</tr>
</thead>
<tbody>
<tr>
<td>35028</td>
<td></td>
<td>ST 5k Forklift</td>
<td>$128.40</td>
<td>$167.00</td>
</tr>
<tr>
<td>35039</td>
<td></td>
<td>OT 5k Forklift</td>
<td>$172.40</td>
<td>$224.00</td>
</tr>
<tr>
<td>35067</td>
<td></td>
<td>DT 5k Forklift</td>
<td>$256.75</td>
<td>$333.75</td>
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</tbody>
</table>

### Dumpster Fee

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
</tr>
</thead>
<tbody>
<tr>
<td>35330</td>
<td></td>
<td>Per Full Dumpster</td>
<td>$600.00</td>
<td>$780.00</td>
</tr>
</tbody>
</table>

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

Rental items found and in use in your booth are subject to "Standard" pricing.

Company Name:  
Booth #:  

Contact Name  
Contact Email Address  

---

Please Sign  

---

Total Disposal Fee: $  
8.250% Tax*: $  
Amount Due: $  

---

Tax rate subject to change. Tax rate at the time of event will be utilized.
Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center - Grapevine, TX
August 5 - 9, 2019
Discount Deadline: Wednesday, July 17, 2019
Order with complete Payment Authorization and graphics must be received before Discount Deadline date to receive discounted pricing.

Tables

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Color</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>50042</td>
<td></td>
<td></td>
<td>4'L X 30&quot;H 24&quot;W Skirted Table</td>
<td>$110.30</td>
<td>$143.40</td>
<td></td>
</tr>
<tr>
<td>50046</td>
<td></td>
<td></td>
<td>6'L X 30&quot;H 24&quot;W Skirted Table</td>
<td>$135.80</td>
<td>$176.55</td>
<td></td>
</tr>
<tr>
<td>50050</td>
<td></td>
<td></td>
<td>8'L X 30&quot;H 24&quot;W Skirted Table</td>
<td>$155.95</td>
<td>$202.75</td>
<td></td>
</tr>
<tr>
<td>50043</td>
<td></td>
<td></td>
<td>4'L X 42&quot;H 24&quot;W Skirted Table</td>
<td>$161.25</td>
<td>$209.65</td>
<td></td>
</tr>
<tr>
<td>50047</td>
<td></td>
<td></td>
<td>6'L x 42&quot;H 24&quot;W Skirted Table</td>
<td>$172.95</td>
<td>$224.85</td>
<td></td>
</tr>
<tr>
<td>50051</td>
<td></td>
<td></td>
<td>8'L x 42&quot;H 24&quot;W Skirted Table</td>
<td>$198.40</td>
<td>$257.90</td>
<td></td>
</tr>
<tr>
<td>50052</td>
<td></td>
<td></td>
<td>4th Side Skirt for 30&quot; High Table</td>
<td>$37.15</td>
<td>$48.30</td>
<td></td>
</tr>
<tr>
<td>50171</td>
<td></td>
<td></td>
<td>4th Side 42&quot; Skirt for 42&quot; High Table</td>
<td>$44.55</td>
<td>$57.90</td>
<td></td>
</tr>
<tr>
<td>50700</td>
<td></td>
<td></td>
<td>6'L X 30&quot;H 24&quot;W Spandex Table Cover</td>
<td>$263.40</td>
<td>$342.40</td>
<td></td>
</tr>
<tr>
<td>50040</td>
<td>na</td>
<td></td>
<td>4'L X 30&quot;H 24&quot;W UnSkirted Table</td>
<td>$53.05</td>
<td>$68.95</td>
<td></td>
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<tr>
<td>50044</td>
<td>na</td>
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<td>6'L X 30&quot;H 24&quot;W UnSkirted Table</td>
<td>$65.75</td>
<td>$85.50</td>
<td></td>
</tr>
<tr>
<td>50048</td>
<td>na</td>
<td></td>
<td>8'L X 30&quot;H 24&quot;W UnSkirted Table</td>
<td>$77.45</td>
<td>$100.70</td>
<td></td>
</tr>
<tr>
<td>50041</td>
<td>na</td>
<td></td>
<td>4'L X 42&quot;H 24&quot;W UnSkirted Table</td>
<td>$73.20</td>
<td>$95.15</td>
<td></td>
</tr>
<tr>
<td>50045</td>
<td>na</td>
<td></td>
<td>6'L X 42&quot;H 24&quot;W UnSkirted Table</td>
<td>$88.05</td>
<td>$114.45</td>
<td></td>
</tr>
<tr>
<td>50049</td>
<td>na</td>
<td></td>
<td>8'L X 42&quot;H 24&quot;W UnSkirted Table</td>
<td>$99.70</td>
<td>$129.60</td>
<td></td>
</tr>
<tr>
<td>51089</td>
<td>na</td>
<td></td>
<td>Pedestal Table, 42&quot;H 36&quot;R Grey Fleck Top</td>
<td>$201.55</td>
<td>$262.00</td>
<td></td>
</tr>
<tr>
<td>50032</td>
<td>na</td>
<td></td>
<td>Pedestal, Table, 30&quot;H 36&quot;R Grey Fleck Top</td>
<td>$190.95</td>
<td>$248.25</td>
<td></td>
</tr>
<tr>
<td>50030</td>
<td>na</td>
<td></td>
<td>Round Side Table 24&quot;W X 18&quot;H</td>
<td>$113.50</td>
<td>$147.55</td>
<td></td>
</tr>
<tr>
<td>50031</td>
<td>na</td>
<td></td>
<td>Square Side Table 24&quot;W X 18&quot;H</td>
<td>$113.50</td>
<td>$147.55</td>
<td></td>
</tr>
<tr>
<td>50706</td>
<td>na</td>
<td></td>
<td>Natural Pedestal Table 30&quot;H X 36&quot;R Maple Top</td>
<td>$317.35</td>
<td>$412.55</td>
<td></td>
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<tr>
<td>50707</td>
<td>na</td>
<td></td>
<td>Natural Pedestal Table 42&quot;H X 36&quot;R Maple Top</td>
<td>$330.90</td>
<td>$430.15</td>
<td></td>
</tr>
</tbody>
</table>

Skirt Colors (6' and 8' Skirted Tables have skirts on 3 sides, to have drape on all 4 sides you must order 4th side drape)

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Color</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
<th>Total</th>
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</thead>
<tbody>
<tr>
<td>50020</td>
<td>na</td>
<td></td>
<td>Side Chair Grey Fabric</td>
<td>$115.60</td>
<td>$150.30</td>
<td></td>
</tr>
<tr>
<td>50021</td>
<td>na</td>
<td></td>
<td>Arm Chair Grey Fabric</td>
<td>$157.00</td>
<td>$204.10</td>
<td></td>
</tr>
<tr>
<td>50024</td>
<td>na</td>
<td></td>
<td>Stool w/ back Grey Fabric</td>
<td>$146.40</td>
<td>$190.30</td>
<td></td>
</tr>
<tr>
<td>50108</td>
<td>na</td>
<td></td>
<td>Director's Chair Black Fabric</td>
<td>$94.10</td>
<td>$122.35</td>
<td></td>
</tr>
<tr>
<td>51090</td>
<td>na</td>
<td></td>
<td>Director's Stool Black Fabric</td>
<td>$168.35</td>
<td>$218.85</td>
<td></td>
</tr>
<tr>
<td>50705</td>
<td>na</td>
<td></td>
<td>Natural Feel Stool Maple Back, Black Fabric Seat</td>
<td>$168.35</td>
<td>$288.20</td>
<td></td>
</tr>
<tr>
<td>50704</td>
<td>na</td>
<td></td>
<td>Natural Feel Chair, Maple Back, Black Fabric Seat</td>
<td>$205.80</td>
<td>$267.55</td>
<td></td>
</tr>
</tbody>
</table>

Seating

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Color</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
<th>Total</th>
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</thead>
<tbody>
<tr>
<td>50042</td>
<td></td>
<td></td>
<td>4'L X 30&quot;H 24&quot;W Skirted Table</td>
<td>$110.30</td>
<td>$143.40</td>
<td></td>
</tr>
<tr>
<td>50046</td>
<td></td>
<td></td>
<td>6'L X 30&quot;H 24&quot;W Skirted Table</td>
<td>$135.80</td>
<td>$176.55</td>
<td></td>
</tr>
<tr>
<td>50050</td>
<td></td>
<td></td>
<td>8'L X 30&quot;H 24&quot;W Skirted Table</td>
<td>$155.95</td>
<td>$202.75</td>
<td></td>
</tr>
<tr>
<td>50043</td>
<td></td>
<td></td>
<td>4'L X 42&quot;H 24&quot;W Skirted Table</td>
<td>$161.25</td>
<td>$209.65</td>
<td></td>
</tr>
<tr>
<td>50047</td>
<td></td>
<td></td>
<td>6'L x 42&quot;H 24&quot;W Skirted Table</td>
<td>$172.95</td>
<td>$224.85</td>
<td></td>
</tr>
<tr>
<td>50051</td>
<td></td>
<td></td>
<td>8'L x 42&quot;H 24&quot;W Skirted Table</td>
<td>$198.40</td>
<td>$257.90</td>
<td></td>
</tr>
<tr>
<td>50052</td>
<td></td>
<td></td>
<td>4th Side Skirt for 30&quot; High Table</td>
<td>$37.15</td>
<td>$48.30</td>
<td></td>
</tr>
<tr>
<td>50171</td>
<td></td>
<td></td>
<td>4th Side 42&quot; Skirt for 42&quot; High Table</td>
<td>$44.55</td>
<td>$57.90</td>
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<tr>
<td>50700</td>
<td></td>
<td></td>
<td>6'L X 30&quot;H 24&quot;W Spandex Table Cover</td>
<td>$263.40</td>
<td>$342.40</td>
<td></td>
</tr>
<tr>
<td>50040</td>
<td>na</td>
<td></td>
<td>4'L X 30&quot;H 24&quot;W UnSkirted Table</td>
<td>$53.05</td>
<td>$68.95</td>
<td></td>
</tr>
<tr>
<td>50044</td>
<td>na</td>
<td></td>
<td>6'L X 30&quot;H 24&quot;W UnSkirted Table</td>
<td>$65.75</td>
<td>$85.50</td>
<td></td>
</tr>
<tr>
<td>50048</td>
<td>na</td>
<td></td>
<td>8'L X 30&quot;H 24&quot;W UnSkirted Table</td>
<td>$77.45</td>
<td>$100.70</td>
<td></td>
</tr>
<tr>
<td>50041</td>
<td>na</td>
<td></td>
<td>4'L X 42&quot;H 24&quot;W UnSkirted Table</td>
<td>$73.20</td>
<td>$95.15</td>
<td></td>
</tr>
<tr>
<td>50045</td>
<td>na</td>
<td></td>
<td>6'L X 42&quot;H 24&quot;W UnSkirted Table</td>
<td>$88.05</td>
<td>$114.45</td>
<td></td>
</tr>
<tr>
<td>50049</td>
<td>na</td>
<td></td>
<td>8'L X 42&quot;H 24&quot;W UnSkirted Table</td>
<td>$99.70</td>
<td>$129.60</td>
<td></td>
</tr>
<tr>
<td>51089</td>
<td>na</td>
<td></td>
<td>Pedestal Table, 42&quot;H 36&quot;R Grey Fleck Top</td>
<td>$201.55</td>
<td>$262.00</td>
<td></td>
</tr>
<tr>
<td>50032</td>
<td>na</td>
<td></td>
<td>Pedestal, Table, 30&quot;H 36&quot;R Grey Fleck Top</td>
<td>$190.95</td>
<td>$248.25</td>
<td></td>
</tr>
<tr>
<td>50030</td>
<td>na</td>
<td></td>
<td>Round Side Table 24&quot;W X 18&quot;H</td>
<td>$113.50</td>
<td>$147.55</td>
<td></td>
</tr>
<tr>
<td>50031</td>
<td>na</td>
<td></td>
<td>Square Side Table 24&quot;W X 18&quot;H</td>
<td>$113.50</td>
<td>$147.55</td>
<td></td>
</tr>
<tr>
<td>50706</td>
<td>na</td>
<td></td>
<td>Natural Pedestal Table 30&quot;H X 36&quot;R Maple Top</td>
<td>$317.35</td>
<td>$412.55</td>
<td></td>
</tr>
<tr>
<td>50707</td>
<td>na</td>
<td></td>
<td>Natural Pedestal Table 42&quot;H X 36&quot;R Maple Top</td>
<td>$330.90</td>
<td>$430.15</td>
<td></td>
</tr>
</tbody>
</table>

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

Company Name: ___________________________ Booth #: ___________________________

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

Total Furnishings: $ ___________________________

8.250% Tax*: $ ___________________________

Amount Due: $ ___________________________

Company Name: ___________________________ Booth #: ___________________________

Contact Name ___________________________ Contact Email Address ___________________________

Please Sign ___________________________

Card Holder Signature ___________________________

*Tax rate subject to change. Tax rate at the time of event will be utilized.
### Specialty & Display

<table>
<thead>
<tr>
<th>Code</th>
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<th>Item</th>
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<th>Regular</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>50091</td>
<td>na</td>
<td></td>
<td>Wastebasket</td>
<td>$20.10</td>
<td>$20.10</td>
<td></td>
</tr>
<tr>
<td>50094</td>
<td>na</td>
<td></td>
<td>Floor Easel, Chrome</td>
<td>$50.95</td>
<td>$66.25</td>
<td></td>
</tr>
<tr>
<td>50245</td>
<td>na</td>
<td></td>
<td>Literature Rack Silver, Glass</td>
<td>$180.35</td>
<td>$234.45</td>
<td></td>
</tr>
<tr>
<td>50175</td>
<td>na</td>
<td></td>
<td>Bag Rack, Chrome</td>
<td>$111.40</td>
<td>$144.80</td>
<td></td>
</tr>
<tr>
<td>50092</td>
<td>na</td>
<td></td>
<td>Coat Rack, Chrome</td>
<td>$51.95</td>
<td>$67.55</td>
<td></td>
</tr>
<tr>
<td>50093</td>
<td>na</td>
<td></td>
<td>Garment Rack, Chrome</td>
<td>$98.65</td>
<td>$128.25</td>
<td></td>
</tr>
<tr>
<td>50427</td>
<td>na</td>
<td></td>
<td>TensabARRIER, Per Stem, Black</td>
<td>$113.50</td>
<td>$147.55</td>
<td></td>
</tr>
<tr>
<td>50095</td>
<td>na</td>
<td></td>
<td>Sign Holder, 22x28 Chrome</td>
<td>$114.90</td>
<td>$149.35</td>
<td></td>
</tr>
<tr>
<td>50185</td>
<td>na</td>
<td></td>
<td>Drawing Bowl, Clear</td>
<td>$35.00</td>
<td>$45.50</td>
<td></td>
</tr>
<tr>
<td>50296</td>
<td>na</td>
<td></td>
<td>4' x 12&quot; Display Riser White and Black</td>
<td>$47.50</td>
<td>$61.75</td>
<td></td>
</tr>
<tr>
<td>50297</td>
<td>na</td>
<td></td>
<td>6' x 12&quot; Display Riser White and Black</td>
<td>$58.10</td>
<td>$75.55</td>
<td></td>
</tr>
<tr>
<td>50098</td>
<td>na</td>
<td></td>
<td>Mini Refrigerator, Approx 3 cubic feet</td>
<td>$420.00</td>
<td>$546.00</td>
<td></td>
</tr>
<tr>
<td>50067</td>
<td>na</td>
<td></td>
<td>4' Full View Showcase, White</td>
<td>$389.35</td>
<td>$506.15</td>
<td></td>
</tr>
<tr>
<td>50068</td>
<td>na</td>
<td></td>
<td>6' Full View Showcase, White</td>
<td>$450.90</td>
<td>$586.15</td>
<td></td>
</tr>
<tr>
<td>50069</td>
<td>na</td>
<td></td>
<td>4' Quarter View Showcase, White</td>
<td>$377.70</td>
<td>$491.00</td>
<td></td>
</tr>
<tr>
<td>50070</td>
<td>na</td>
<td></td>
<td>6' Quarter View Showcase, White</td>
<td>$419.05</td>
<td>$544.75</td>
<td></td>
</tr>
<tr>
<td>50060</td>
<td>na</td>
<td></td>
<td>4' x 8' Horz. Posterboard Grey Fabric</td>
<td>$197.35</td>
<td>$256.55</td>
<td></td>
</tr>
<tr>
<td>50061</td>
<td>na</td>
<td></td>
<td>4' x 8' Vert. Posterboard Grey Fabric</td>
<td>$197.35</td>
<td>$256.55</td>
<td></td>
</tr>
<tr>
<td>50236</td>
<td>na</td>
<td></td>
<td>Grids 2'x8' w/legs, each</td>
<td>$98.65</td>
<td>$128.25</td>
<td></td>
</tr>
<tr>
<td>50237</td>
<td>na</td>
<td></td>
<td>Grid 2'x8' w/o legs, each</td>
<td>$98.65</td>
<td>$128.25</td>
<td></td>
</tr>
<tr>
<td>50242</td>
<td>na</td>
<td></td>
<td>7-Ball Waterfall for Grids</td>
<td>$8.25</td>
<td>$10.75</td>
<td></td>
</tr>
<tr>
<td>50104</td>
<td>na</td>
<td></td>
<td>6&quot; Hooks (12) for Peg Boards</td>
<td>$49.00</td>
<td>$63.70</td>
<td></td>
</tr>
</tbody>
</table>

### Drapery—per linear foot, min 5' linear feet rental

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Color</th>
<th>Item</th>
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</thead>
<tbody>
<tr>
<td>50073</td>
<td>na</td>
<td>8'</td>
<td>High drape on a cross bar, per linear foot</td>
<td>$21.20</td>
<td>$27.55</td>
<td></td>
</tr>
<tr>
<td>50074</td>
<td>na</td>
<td>3'</td>
<td>High on a cross bar, per linear foot</td>
<td>$18.05</td>
<td>$23.45</td>
<td></td>
</tr>
<tr>
<td>50088</td>
<td>na</td>
<td>8'</td>
<td>Upright w/base</td>
<td>$32.55</td>
<td>$42.30</td>
<td></td>
</tr>
<tr>
<td>52065</td>
<td>na</td>
<td>3'</td>
<td>Upright w/base</td>
<td>$32.55</td>
<td>$42.30</td>
<td></td>
</tr>
<tr>
<td>50349</td>
<td>na</td>
<td>6'-10'</td>
<td>Crossbar</td>
<td>$21.70</td>
<td>$28.20</td>
<td></td>
</tr>
<tr>
<td>50348</td>
<td>na</td>
<td>7'-12'</td>
<td>Crossbar</td>
<td>$21.70</td>
<td>$28.20</td>
<td></td>
</tr>
<tr>
<td>50058</td>
<td>na</td>
<td>Sateen, per linear foot</td>
<td>$19.30</td>
<td>$25.10</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

Rental items found and in use in your booth are subject to "Regular" pricing.

Company Name:  
Booth #:  

Contact Name  
Contact Email Address  

Tax rate subject to change. Tax rate at the time of event will be utilized.

### Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center - Grapevine, TX
August 5 - 9, 2019

Discount Deadline: Wednesday, July 17, 2019
Order with complete Payment Authorization and graphics must be received before Discount Deadline date to receive discounted pricing.
**Sunbelt Builders Show and Conference**  
Gaylord Texan Resort and Convention Center - Grapevine, Texas  
August 5 - 9, 2019  
**Discount Deadline**  
Monday, July 8, 2019  
Order with complete Payment Authorization and graphics must be received before Discount Deadline date to receive discounted pricing.

Order must be received 30 days in advance of show move in. 100 sq ft minimum

**Step One:** Choose the flooring to enhance your design  
**Step Two:** Check the box of your selected color  
**Step Three:** Determine your booth size (length x width = square footage)

### Premium Plush Carpet 50 oz

<table>
<thead>
<tr>
<th>Code</th>
<th>Item Description</th>
<th>Sq Ft</th>
<th>Per Sq Ft</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>46004</td>
<td>Premium Plush</td>
<td></td>
<td>$10.25</td>
<td></td>
</tr>
</tbody>
</table>

Rental includes installation and removal of carpet and visqueen. Minimum 100 sq. ft. required.

### Premium Vinyl Flooring

<table>
<thead>
<tr>
<th>Code</th>
<th>Item Description</th>
<th>Sq Ft</th>
<th>Per Sq Ft</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>46005</td>
<td>Premium Vinyl</td>
<td></td>
<td>$13.30</td>
<td></td>
</tr>
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</table>

<table>
<thead>
<tr>
<th>Code</th>
<th>Item Description</th>
<th>Sq Ft</th>
<th>Per Sq Ft</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>50712</td>
<td>Light Oak</td>
<td></td>
<td>Call for Quote!</td>
<td></td>
</tr>
<tr>
<td>50711</td>
<td>Dark Oak</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Labor not included in hardwood flooring. Please order labor for the installation of your elevated floor.

<table>
<thead>
<tr>
<th>Code</th>
<th>Item Description</th>
<th>Sq Ft</th>
<th>Per Sq Ft</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>46007</td>
<td>½&quot; Padding for Vinyl</td>
<td></td>
<td>$4.00</td>
<td></td>
</tr>
</tbody>
</table>

**Total Signature Flooring:** $  
8.250% Tax*: $  
**Amount Due:** $

Signature indicates you read and accept the Payment Policy and Terms & Conditions.  
Due to the custom nature of this product, no refunds or exchanges once item has been ordered.

Company Name:  
Booth #:  
Contact Name  
Contact Email Address

---

**Stand above the rest with an Elevated Hardwood Floor!**  
Contact an ESS Representative for pricing!
Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center - Grapevine, Texas
August 5 - 9, 2019
Discount Deadline  Wednesday, July 17, 2019
Order with complete Payment Authorization and graphics must be received before Discount Deadline date to receive discounted pricing.

Step One: Choose the carpet to fit your budget
Step Two: Check the box of your selected color
Step Three: Determine your booth size (length x width = square footage)

Premium Carpet 28 oz, 100% Ultra cut pile with action back or jute backing

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>46001</td>
<td></td>
<td>Rental/sqft</td>
<td>$3.55</td>
<td>$4.60</td>
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<tr>
<td>46003</td>
<td></td>
<td>Rental 1000+ sqft</td>
<td>$3.15</td>
<td>$4.10</td>
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<tr>
<td>46002</td>
<td></td>
<td>Purchase sqft</td>
<td>$17.60</td>
<td>$22.90</td>
<td></td>
</tr>
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</table>

Padding & Visqueen Entice attendees to linger in your space with soft, comfortable padding!

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>50009</td>
<td></td>
<td>1/2&quot; Padding</td>
<td>$1.15</td>
<td>$1.50</td>
<td></td>
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<tr>
<td>50008</td>
<td></td>
<td>1&quot; Padding</td>
<td>$2.50</td>
<td>$3.25</td>
<td></td>
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<tr>
<td>50010</td>
<td></td>
<td>Visqueen</td>
<td>$0.80</td>
<td>$1.05</td>
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Expo Carpet 13 oz. 2 Options: Regular and Special Cut!

<table>
<thead>
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<th>Code</th>
<th>Qty</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>50255</td>
<td>10' x 10'</td>
<td>Rental/sqft</td>
<td>$16.45</td>
<td>$21.30</td>
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</tr>
<tr>
<td>50256</td>
<td>10' x 20'</td>
<td>Rental/sqft</td>
<td>$32.89</td>
<td>$42.75</td>
<td></td>
</tr>
<tr>
<td>50257</td>
<td>10' x 30'</td>
<td>Rental/sqft</td>
<td>$493.30</td>
<td>$641.30</td>
<td></td>
</tr>
<tr>
<td>50258</td>
<td>10' x 40'</td>
<td>Rental/sqft</td>
<td>$657.75</td>
<td>$855.10</td>
<td></td>
</tr>
</tbody>
</table>

Standard Booth Sizes, Great for inline booths!

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>50255</td>
<td>10' x 10'</td>
<td>Rental/sqft</td>
<td>$16.45</td>
<td>$21.30</td>
<td></td>
</tr>
<tr>
<td>50256</td>
<td>10' x 20'</td>
<td>Rental/sqft</td>
<td>$32.89</td>
<td>$42.75</td>
<td></td>
</tr>
<tr>
<td>50257</td>
<td>10' x 30'</td>
<td>Rental/sqft</td>
<td>$493.30</td>
<td>$641.30</td>
<td></td>
</tr>
<tr>
<td>50258</td>
<td>10' x 40'</td>
<td>Rental/sqft</td>
<td>$657.75</td>
<td>$855.10</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>50255</td>
<td>10' x 10'</td>
<td>Rental/sqft</td>
<td>$16.45</td>
<td>$21.30</td>
<td></td>
</tr>
<tr>
<td>50256</td>
<td>10' x 20'</td>
<td>Rental/sqft</td>
<td>$32.89</td>
<td>$42.75</td>
<td></td>
</tr>
<tr>
<td>50257</td>
<td>10' x 30'</td>
<td>Rental/sqft</td>
<td>$493.30</td>
<td>$641.30</td>
<td></td>
</tr>
<tr>
<td>50258</td>
<td>10' x 40'</td>
<td>Rental/sqft</td>
<td>$657.75</td>
<td>$855.10</td>
<td></td>
</tr>
</tbody>
</table>

Variation in dye lot may occur when ordering more than one cut of carpet unless ordered as Special Cut Carpet.

Prices quoted above include installation and tapering of front edge only. All rental carpet is delivered clean to your booth space, but during setup, carpet may become dirty. Please order cleaning service at least once before show opening.

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day. No refunds on “Special Cut” carpet once order is placed. Rental items found and in use in your booth are subject to “Regular” pricing.

Company Name: ___________________________   Booth #: ___________________________

Contact Name: ___________________________   Contact Email Address: ___________________________

Card Holder Signature: ___________________________

Total Carpet and Padding: $ ___________________________

8.250% Tax*: $ ___________________________

Amount Due: $ ___________________________

Tax rate subject to change. Tax rate at the time of event will be utilized.
TRADE SHOW FURNISHINGS 2019

Product Guide

FEATURING:
• POWERED Collections
• Modular Seating
• Executive Seating
• Communal Tables
• Barstools
Power Up In Style.

Empower attendees at your next show with functional charging furniture and make searching for wall outlets history. From soft seating and tables to pedestals and lamps, our complete charging collection lets you Power Up the Possibilities.

- **SFAPWR Sofa, Powered** 78” L 31” D 33” H
- **CUBPOW (white, ac plug-in)** 20” L 20” D 18” H
- **WIRELESS CHARGING TABLE, POWERED**
- **CHRPWR Chair, Powered** (white vinyl) 37” L 31” D 33” H
- **HDG4FT Boxwood Hedge, 4’** 46” L 9” D 47” H

**Powered Seating**

Denotes Powered Products
Please Note: Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

A) NPLCHP  
Naples Chair, Powered  
(black vinyl)  
36"L 30"D 33.25"H  

B) NPLSOP  
Naples Sofa, Powered  
(black vinyl)  
87"L 30"D 33.25"H  

C) NPLLOP  
Naples Loveseat, Powered  
(black vinyl)  
62"L 30"D 33.25"H  

Ventura Powered Bar Tables  
72.25"L 26.25"D 42"H  
(silver frame)  
A) VNTWHT (white top)  
B) VNTBLK (black top)  

Ventura Powered Café Tables  
72.25"L 26.25"D 30"H  
(silver frame)  
C) VNTCBK (black top)  
D) VNTCWH (white top)  

Sydney Powered Cocktail Tables  
48"L 26"D 18"H  
(brushed steel)  
E) C1WP (white)  
F) C1YP (black)
Powered Banquettes.

MODULAR SYSTEM
Create round banquettes or custom serpentine seating. The Power Banquette system has three AC and two USB plugs built into the center cone so your client will never be left powerless. Center power cone may also be rented as a free standing charging station.

- **BNQ417 Full Banquette**
  w/ Electrical Charging Outlet
  (white vinyl)
  72"RND 51"H

- **BNQT7 Center Cone**
  w/ Electrical Charging Outlet
  (white vinyl)
  38"RND 51"H

- **BNQR17 Ottoman Ring**
  (4 ottoman seats)
  (white vinyl)
  72"RND 18"H

- **BNQ7 Quarter Curve Ottoman**
  (white vinyl)
  53"L 22"D 18"H

- **WHT12 Half Bench Ottoman**
  (white vinyl)
  39"L 22"D 18"H
Powered Pedestals

(The flip top electrical units rotate 180 degrees, allowing devices to be charged from inside the locked cabinet or on the surface)

Mobile devices must be compatible with Qi wireless charging pad.

Please Note: Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

Powered Tech Desk

Wireless Charging Table, Powered
E) CUBPOW (white, AC plug-In) 20"L 20"D 18"H

A) POWERED DETAIL

B. POWERED DETAIL

C. POWERED DETAIL

D. POWERED DETAIL

A. POWERED DETAIL

1. POWERED DETAIL

Denotes AC and USB charging outlets

Powered Locking Pedestal
A) PDL36W (white) 24"L 24"D 36"H
B) PDL42W (white) 24"L 24"D 42"H
C) PDL36B (black) 24"L 24"D 36"H
D) PDL42B (black) 24"L 24"D 42"H

A) TECH3B Tech Desk, Powered w/3 Drawer File Cabinet (black metal, laminate) 60"L 30"D 30"H
B) TECH Tech Desk, Powered (black metal, laminate) 60"L 30"D 30"H
C) TECH3 3 Drawer File Cabinet on Castors (black metal, laminate) 16"L 20"D 28"H

(Outside electrical units rotate 180 degrees, allowing devices to be charged from inside the locked cabinet or on the surface)

Mobile devices must be compatible with Qi wireless charging pad.

Please Note: Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.
Soft Seating
Create Engaging Booth Environments

**HOPI**
(gray linen)
**HOPI, Chair**
21"L 22"D 34"H
**HOPIV, Loveseat**
46"L 22"D 34"H

**REGIS**
**REGOTT End Table**
(brushed metal)
16"L 15.5"D 16.5"H

**PEDESTAL**
PDL42W
Powered Locking
(white)
24"L 24"D 42"H

**HEDGE**
HDG7FT
Boxwood Hedge, 7'
36.5"L 12"D 84"H

**CAFÉ TABLE**
30WHHC
Hydraulic Chrome Base
(laminate white top)
30"Round 29"H

**MARCHÉ**
MAR010 Swivel Ottoman
(blue fabric)
17"RND 18"H

10'x20' Hopi Lounge & Zenith Café Booth
**NAPLES**

A) NPLCHR Chair  
(Black vinyl)  
36”L 30.5”D 33.25”H  
NPLCHP (Powered)

B) NPLSOF Sofa  
(Black vinyl)  
87”L 28”D 33.25”H  
NPLSOP (Powered)

C) NPLLOV Loveseat  
(Black vinyl)  
62”L 30.5”D 28”H  
NPLLOP (Powered)

**BAJA**

A) BCHWHT Chair  
(White vinyl)  
36”L 30.5”D 28”H  
B) BSFWHT Sofa  
(White vinyl)  
86”L 28”D 30”H  
C) BLVWHT Loveseat  
(White vinyl)  
61”L 30.5”D 28”H

**FAIRFAX**

A) FAIRSW Sofa  
(White vinyl, brushed metal)  
62”L 26”D 30”H  
B) FAIRCW Chair  
(White vinyl, brushed metal)  
27”L 26”D 30”H
Munich Collection
Modular Seating to Design Custom Exhibits

MUNICH
MNCHSC Sectional 3pc.
(gray fabric)
93.5"L 27"D 28.5"H

MNCHLV Munich Armless Loveseat
(gray fabric)
45"L 27"D 28.5"H

MNCHCC Munich Corner Chair
(gray fabric)
26"L 27"D 28.5"H

MNCHCH Munich Armless Chair
(gray fabric)
22.5"L 27"D 28.5"H

HDG4FT
Boxwood Hedge, 4'
46"L 9"D 47"H
Soft Seating Collections

ALLEGRO
A) CHR002 Chair
   (blue fabric)
   36”L 34.5”D 30”H
B) SFA002 Sofa
   (blue fabric)
   73”L 34.5”D 30”H

TANGIERS
A) TANSOF Sofa
   (beige textured)
   78”L 37”D 36”H
B) TANCHR Chair
   (beige textured)
   34”L 37”D 36”H
C) TANLOV Loveseat
   (beige textured)
   57.5”L 37”D 37”H

KEY LARGO
A) KEYCHR Chair
   (black fabric)
   35”L 35”D 34”H
B) KEYLOV Loveseat
   (black fabric)
   57”L 35”D 34”H
C) KEYSOF Sofa
   (black fabric)
   79”L 35”D 34”H

SOUTH BEACH
(platinum suede)
A) SO1 Sofa
   69”L 29”D 33”H
B) OTS Ottoman
   25”L 31”D 18”H
C) SO2 Sofa
   Sectional 3pc.
   152”L 40”D 33”H
Accent Chairs

KEY WEST
OCB Chair
(black)
31”L 31”D 31”H

LA BREA
LABREA Chair
(charcoal gray, fabric)
35”L 27”D 40”H

SWANSON
SWAN Swivel Chair
(white vinyl)
28”L 25”D 30”H

WENTWORTH
WENCHA Chair
(brown vinyl)
32.1”L 26”D 31.5”H

AURA
AURA Round Table
(white metal)
15” Round 22”H
Accent Chairs

Madrid Chair
A) BCW (white vinyl)  
30"L 30"D 31"H
B) OCH (black vinyl)  
30"L 30"D 31"H
C) FAIRCW
Fairfax Chair (white vinyl, brushed metal)  
27"L 26"D 30"H
D) MNCHCH
Munich Armless Chair (gray fabric)  
22.5"L 27"D 28.5"H
E) HOPCH
Hopi Chair (gray linen)  
21"L 25"D 34"H
F) PROGB
Pro Executive Guest Chair (black vinyl)  
24"L 22"D 36"H

Meeting & Stage Chairs

Marina Chair
17.5"L 19.5"D 35"H
A) MARCBK (black vinyl)
B) MARCBR (brown fabric)
C) MARCWH (white vinyl)

Meeting Chair
25.5"L 23.5"D 34"H
D) OCMESP (espresso vinyl)
E) OCMTAU (taupe fabric)
F) OCMWHT (white vinyl)
Group Seating

ZENITH
A) ZENCHR Chair (white, chrome)
18.25"L 22"D 32"H
B) 30MAHC Madison Hydraulic Café Table
(chrome base, gray acajou top)
30"RND 29"H

LAGUNA
C) LMCHR Chair (maple, chrome)
18"L 19"D 34"H
D) 30WHHC Round Café Table
(white laminate top, chrome hydraulic base)
30" Round 29"H

MARINA
17.5"L 19.5"D 35"H
A) MARCWH (white vinyl)
B) MARGBK (black vinyl)
C) MARCBR (brown fabric)
D) MARCBE (ocean blue fabric)
E) MARCRD (red fabric)

MALBA
20"L 20"D 32"H
A) MALGRY Chair (gray)
B) MALGRN Chair (green)
Mix & Match

Create the ultimate seating configuration. Choose from a variety of shapes and sizes to design the perfect look.

J) LUCHCL Lucent Chair (frosted, acrylic) 19.5"L 19.75"D 32.5"H
K) DUET Duet Chair (black, chrome) 21"L 23"D 33"H
Ottomans

VIBE CUBE
18"L 18"D 18"H
A) VIB09 (white vinyl)
B) VIB10 (black vinyl)
C) VIB11 (steel blue vinyl)
D) VIB13 (purple vinyl)
E) VIB12 (silver vinyl)
F) VIB07 (beige vinyl)
G) VIB04 (red vinyl)
H) VIB06 (gold/bronze vinyl)
I) VIB01 (green vinyl)
J) VIB03 (pink vinyl)
K) VIB05 (yellow vinyl)
L) VIB02 (blue vinyl)
M) VIB08 (orange vinyl)
Styles & Shapes

Marche Swivel Ottomans
17"RND 18"H
A) MAR001 (white vinyl)
B) MAR005 (red fabric)
C) MAR009 (pear yellow fabric)
D) MAR007 (plum fabric)
E) MAR010 (blue fabric)
F) MAR002 (gray fabric)
G) MAR006 (rose quartz fabric)
H) MAR003 (linen fabric)
I) MAR004 (raspberry fabric)
J) MAR008 (meadow green fabric)
K) MAR011 (orange fabric)

Beverly Bench
60"L 20"D 18"H
A) BVLYWH (white vinyl)
B) BVLYBK (black vinyl)
C) BVLYGR (gray fabric)
D) BVLYRD (red fabric)
E) BVLYOB (ocean blue fabric)
F) BVLYLN (linen fabric)
G) BVLYBN (brown fabric)
H) WHT12 Half Bench
(white vinyl)
39"L 22"D 18"H

ENDLESS Square
34"L 34"D 15"H
I) END02B (black)
J) END02W (white)

ENDLESS Curved
60.5"L 37.5"D 15"H
K) END01B (black)
L) END01W (white)

M) BNQ7 Quarter Curve
(white vinyl)
53"L 22"D 18"H
N) BNQR17 Ring
(4 ottoman seats)
(white vinyl)
72"RND 18"H

O) SAL Sally Stool
(white)
12" Round 17"H

P) CUBL20 Edge
LED Cube
(white plastic)
19"L 19"D 19"H
A/C power only

Q) REGBEN
Regis Bench
(brushed metal)
47"L 15.5"D 16"H
Accent Tables

**ALONDRA**
Cocktail Table
47”L 24”D 16”H
A) ALC100 (glass, chrome)
B) ALC200 (wood, chrome)

**ALONDRA**
End Table
20”L 20”D 20”H
C) ALE100 (glass, chrome)
D) ALE200 (wood, chrome)

**GEO**
Cocktail Table
50”L 22”D 16”H
A) C1C (glass, chrome)
B) C1FWB (wood, black)

**GEO**
End Table
26”L 26”D 20”H
C) E1C (glass, chrome)
D) E1FWB (wood, black)
**Styles & Shapes**

**Sydney Cocktail Tables**  
(brushed steel)  
48"L 26"D 18"H  
A) C1W (white)  
C1WP (Powered)  
B) C1Y (black)  
C1YP (Powered)  
C) SYDBEC (blue)  
D) SYDWDC (wood)  

**Sydney End Tables**  
27"L 23"D 22"H  
E) E1W (white)  
F) E1Y (black)  
G) SYDBEE (blue)  
H) SYDWDE (wood)  

**Regis Tables**  
(brushed metal)  
I) REGBEN Bench Table  
47"L 15.5"D 16"H  
J) REGOTT End Table  
16"L 15.5"D 16.5"H  

**Silverado Tables**  
(glass, chrome)  
K) E1E End Table  
24" Round 22"H  
L) C1E Cocktail Table  
36" Round 17"H  

**Oliver Tables**  
(walnut finish)  
M) EOLI End Table  
22" Round 22"H  
N) COLI Cocktail Table  
47"L 27"D 19"H  

**Rustic Tables**  
(wood)  
O) ETBL E-Table  
21"L 15.5"D 27.5"H  
P) TMBTBL Timber Table  
16" Round 17"H  

**Aura Round Table**  
Q) AURA  
(white metal)  
15" Round 22"H  

**Edge LED Cube Table**  
R) CUBTBL  
(plexi top, white plastic)  
19"L 19"D 19"H  
A/C power only  

**Wireless Charging Table, Powered**  
S) CUBPOW  
(white, AC plug-in)  
20"L 20"D 18"H 

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Café Tables

A) 30BEHC Blue Hydraulic Café Table
   (chrome base, blue top)
   30" RND 29"H

B) MALGRY Malba Chair
   (grey)
   20"L 20"D 32"H

A) 30MAHC Madison Hydraulic Café Table
   (chrome base, gray acajou top)
   30" RND 29"H

B) MALGRN Malba Chair
   (green)
   20"L 20"D 32"H

30" Round Café Tables

A) 30WDBC
   (wood top)

B) ZTB
   (red top)

C) 30WHHC
   (white top)

D) 30STHC
   (silver textured)

E) CS4 Syntax Chair
   (black, chrome)
   23"L 19"D 32.25"H

LUCHCL Lucent Chair
   (frosted, acrylic)
   19.5"L 19.75"D 32.5"H

HDG7FT Boxwood Hedge, 7'
   36.5"L 12"D 84"H
Mix & Match

Create the ultimate look. Choose from a wide variety of colorful group seating options for the perfect style.

S) ZENCHR Zenith Chair (white, chrome) 18.25"L 22"D 32"H
T) BLDCRD Blade Chair (red) 20.5"L 19"D 30.5"H

Café Tables
Standard Black Base
30” RND 29”H
A) ZTG (silver textured)
B) ZTJ (graphite nebula)
C) ZTK (maple)
D) 30WH29 (white)
E) ZTA (Madison/gray acajou)
F) 30BEBC (blue)
G) 30WDBC (wood)
H) ZTQ (white)
I) ZTN (graphite nebula)
J) ZTP (maple)

36” RND 29”H
K) 30GRHC (graphite nebula)
L) 30MTHC (maple)
M) 30BRHC (red)
N) 30BEHC (blue)
O) 30WDBC (wood)

Hydraulic Chrome Base
30” RND 29”H
P) 36WTHC (white)
Q) 36GRHC (graphite nebula)
R) 36MTHC (maple)
Bar Tables

A) 30WHHB
30” Round Bar Table
(white top, chrome hydraulic base)
30” RND 45” H

B) APS12
Apex Barstool
(blue ultra suede)
21” L 21” D 33” H

C) RSTSQT
Rustique Square Metal Bar Table
(gunmetal)
23.75” L 23.75” D 41.25” H

D) RSTSTL
Rustique Barstool
(gunmetal)
13” L 13” D 30” H

E) 30BEHB
30” Round Bar Table
(blue top, chrome hydraulic base)
30” RND 45” H

F) LMBAR
Laguna Barstool
(maple, chrome)
18” L 20” D 47” H

HDG4FT
Boxwood Hedge, 4’
46” L 9” D 47” H
Customize and Create

Choose your base, black or chrome, then pick a color that suits your design.

Bar Tables
Standard Black Base
30" RND 42"H
A) VTJ (graphite nebula)
B) VTK (maple)
C) VTG (silver textured)
D) VTB (red)
E) 30WH42 (white)
F) VTA (Madison/gray acajou)
G) 30BEBB (blue)
H) 30WDDB (wood)

36" RND 42"H
I) VTW (white)
J) VTN (graphite nebula)
K) VTP (maple)

Hydraulic Chrome Base
30" RND 45"H
L) 30GRHB (graphite nebula)
M) 30MTHB (maple)
N) 30STHB (silver textured)
O) 30BRHB (red)
P) 30BEHB (blue)
Q) 30WDHB (wood)

36" RND 45"H
R) 36WTHB (white)
S) 36GRHB (graphite nebula)
T) 36MTHB (maple)

Style & Design

Choose from a wide variety of table tops and colors for the perfect look.

U) 30MAHB 30" Round Bar Table w/ Hydraulic Chrome Base
   (Madison/gray acajou) 30" RND 45"H
V) ZENBAR Zenith Barstool (white, chrome) 19"L 20"D 44"H
Barstools

LIFT BARSTOOLS
15” Round 23–33.5” H
A) ROLLWH (white vinyl)
B) ROLLRD (red vinyl)
C) ROLLBL (black vinyl)
D) ROLLGY (gray vinyl)
Styles & Shapes

Apex Barstools
21"L 21"D 33"H
A) APS08 (black vinyl)
B) APS59 (red vinyl)
C) APS76 (white vinyl)
D) APS12 (blue ultra suede)

Zoey Barstools
15"L 16"D 30-34.75"H
E) BS002 (white, chrome)
F) BS003 (black, chrome)

Banana Barstools
21"L 22"D 41.75"H
G) BSS (white, chrome)
H) BST (white, chrome)

I) BSC Oslo Barstool
(white)
17"L 20"D 45"H
J) XBAR Christopher Barstool
(white vinyl, chrome)
19"L 15"D 41"H
K) BSS01 Shark Barstool
(white, chrome)
22"L 19"D 34-44"H
L) BSR Syntax Barstool
(black, chrome)
23"L 19"D 43.25"H
M) ZENBAR Zenith Barstool
(black, chrome)
19"L 20"D 44"H
N) RSTSTL Rustique Barstool
(gunmetal)
13"L 13"D 30"H

O) LUBSCL Lucent Barstool
(frosted, acrylic) 22"L 22.5"D 45.5"H
P) LMBAR Laguna Barstool
(maple, chrome) 18"L 20"D 47"H
Q) BLDBRD Blade Barstool
(red) 20.5"L 20.125"D 40.5"H
R) BLDBSB Blade Barstool
(sky blue) 20.5"L 20.125"D 40.5"H
Conference Tables

42" Round Conference Table
42" RND 29" H
A) CONF42 (white laminate)
B) CB1 (graphite nebula)
C) CB8 (Madison/gray acajou)

MADISON
(Madison/gray acajou)
D) MADC05 5' Table
60"L 48"D 29" H
E) MADC08 8' Table
96"L 60"D 29" H
F) MADC10 10' Table
120"L 48"D 29" H

PWRUSB
Powered Conference Table Module
(black) 5"L 2.25"D 2" H
Includes two AC and two USB outlets. Available for all conference tables except the Geo, Merlin, Atomic and Work Tables.
Styles & Shapes

<table>
<thead>
<tr>
<th>A.</th>
<th>B.</th>
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</table>

| C. | D. |

| E. | F. |

| G. | H. |

<table>
<thead>
<tr>
<th>Mix &amp; Match</th>
</tr>
</thead>
<tbody>
<tr>
<td>N) PROEXB Pro Executive High Back Chair (black vinyl) 25&quot;L 24&quot;D 48&quot;H Adjustable.</td>
</tr>
<tr>
<td>O) PROMID Pro Executive Mid Back Chair (white vinyl) 24&quot;L 22&quot;D 40&quot;H Adjustable.</td>
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<tr>
<th>Atomic Round Tables</th>
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<tbody>
<tr>
<td>(glass, chrome)</td>
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<tr>
<td>A) 42ATO 42&quot;RND 30&quot;H</td>
</tr>
<tr>
<td>B) 36ATO 36&quot;RND 30&quot;H</td>
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<tr>
<th>Geo Rounded Square Tables</th>
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<tbody>
<tr>
<td>42&quot;L 42&quot;D 29&quot;H</td>
</tr>
<tr>
<td>C) CE1 (glass, chrome)</td>
</tr>
<tr>
<td>D) CF1 (glass, black)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Geo Rectangular Tables</th>
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<tbody>
<tr>
<td>60&quot;L 36&quot;D 29&quot;H</td>
</tr>
<tr>
<td>E) CF2 (glass, black)</td>
</tr>
<tr>
<td>F) CE2 (glass, chrome)</td>
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</tbody>
</table>

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<thead>
<tr>
<th>G) MERLIN Merlin Multi Use Table</th>
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</thead>
<tbody>
<tr>
<td>(gray laminate, black) 46&quot;L 29&quot;D 30&quot;H</td>
</tr>
<tr>
<td>H) WD3 Work Table</td>
</tr>
<tr>
<td>(white laminate, white) 48&quot;L 24&quot;D 30&quot;H</td>
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</tbody>
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<table>
<thead>
<tr>
<th>Conference Tables</th>
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</thead>
<tbody>
<tr>
<td>(graphite nebula)</td>
</tr>
<tr>
<td>I) CB3 8' 96&quot;L 48&quot;D 29&quot;H</td>
</tr>
<tr>
<td>J) CB2 6' 72&quot;L 42&quot;D 29&quot;H</td>
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<th>Conference Tables</th>
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<tbody>
<tr>
<td>(granite)</td>
</tr>
<tr>
<td>K) C508GR 8' 96&quot;L 44&quot;D 29&quot;H</td>
</tr>
<tr>
<td>L) CT10GR 10' 120&quot;L 46&quot;D 29&quot;H</td>
</tr>
<tr>
<td>M) CT06GR 6' 72&quot;L 36&quot;D 29&quot;H</td>
</tr>
</tbody>
</table>
Executive Seating

Pro Executive High Back Chair
25"L 24"D 46"H
A) PROEXE (white vinyl)
B) PROEXB (black vinyl)
Adjustable height

Pro Executive Guest Chair
24"L 22"D 36"H
PROGB (black vinyl)

Pro Executive Mid Back Chair
24"L 22"D 40"H
A) PROMID (white vinyl)
B) PROMDB (black vinyl)
Adjustable height

Task Stool
TASKST (black fabric)
27.5"L 27.5"D 32.75"-40.25"H
Adjustable height
Communal and Powered Tables

Choose from Powered, Solid or Grommet Hole Table Tops.

Table Top Options
Colors not available in all table options. Please check options listed to the right.

Ventura Powered Bar Tables (silver frame)
72.25"L 26.25"D 42"H
A) VNTBLK (black top)  VNTWH (white top)

Ventura Communal Bar Tables (silver frame)
72.25"L 26.25"D 42"H
Maple Top
B) VNTMNP (solid)  VNTBMW (grommets)
White Top
C) VNTBWW (grommets)  VNTWNP (solid)
Black Top
E) VNTBNP (solid)

Ventura Powered Café Tables (silver frame)
72.25"L 26.25"D 30"H
A) VNTCBK (black top)  B) VNTCWH (white top)

Ventura Communal Café Tables (silver frame)
72.25"L 26.25"D 30"H
Maple Top
C) VNTCMN (solid)  VNTCMW (grommets)
White Top
D) VNTCWW (grommets)  VNTCWN (solid)
Black Top
E) VNTCBN (solid)

LMBAR Laguna Barstool
(maple; chrome) 18"L 20"D 47"H

Denotes AC and USB charging outlets.
Office Essentials

A) JD8 Madison Executive Desk
   (gray acajou) 60"L 30"D 29"H
B) CR8 Madison Credenza
   (gray acajou) 60"L 20"D 29"H
C) TASKST Task Stool
   (black fabric)
   27.5"L 27.5"D 32.75"-40.25"H Adjustable
D) PROEXE Pro Executive
   High Back Chair
   (white classic vinyl)
   25"L 24"D 48"H Adjustable
TECH POWERED DESK

A) TECH3B Tech Desk, Powered, w/3 Drawer File Cabinet  
  (black metal, laminate)  
  60”L 30”D 30”H

B) TECH Tech Desk, Powered  
  (black metal, laminate)  
  60”L 30”D 30”H

C) TECH3 3 Drawer File Cabinet on Castors  
  (black metal, laminate)  
  16”L 20”D 28”H

Denotes AC and USB charging outlets

LIGHTING & PRODUCT DISPLAY

A) LA15 Floor Lamp  
  18” RND 55”H

B) LA14 Table Lamp  
  16” RND 26”H

C) PSHCCS Posh Shelving  
  (chrome, acrylic)  
  36”L 18”D 72”H

D) BC8 Madison Bookcase  
  (gray acajou)  
  36”L 12”D 72”H

ACCENT LAMPS

Mason Lamps  
  (brushed silver)

A) LA15 Floor Lamp  
  18” RND 55”H

B) LA14 Table Lamp  
  16” RND 26”H

SHELVING

C) PSHCCS Posh Shelving  
  (chrome, acrylic)  
  36”L 18”D 72”H

D) BC8 Madison Bookcase  
  (gray acajou)  
  36”L 12”D 72”H
Show Essentials

Midtown Powered Counter
Metallic pewter gray curved counter with taupe-colored glass top features two AC & three USB charging outlets, locking storage cabinet and two shelves.

Midtown Powered Counter
60"L 18"D 42"H (pewter/glass)
MTCPUL (unlighted)
MTCLPI (lighted with plug-in)

HDG7FT
Boxwood Hedge, 7'
36.5"L 12"D 84"H

LMBAR
Laguna Barstool
(maple, chrome)
18"L 20"D 47"H

Denotes AC and USB charging outlets
Midtown Bar

Metallic pewter gray curved bar with taupe-colored glass top features locking cabinet for storage and two shelves.

**Midtown Bar**
60”L 18”D 42”H (pewter/glass)
A) MTBUUL (unlighted)
B) MTBLPI (lighted with plug-in)

**Apex Barstool**
C) APS12 (blue ultra suede)
21”L 21”D 33”H

**Midtown Bar**
60”L 18”D 42”H (pewter/glass)
A) MTBUUL (unlighted)
B) MTBLPI (lighted with plug-in)

**Apex Barstool**
C) APS12 (blue ultra suede)
21”L 21”D 33”H

**Midtown Bar**
60”L 18”D 42”H (pewter/glass)
A) MTBUUL (unlighted)
B) MTBLPI (lighted with plug-in)

**Apex Barstool**
C) APS12 (blue ultra suede)
21”L 21”D 33”H

**LED & Greenery Products**

**A) CUBL20 Edge LED Cube Ottoman**
(white plastic)
19”L 19”D 19”H
A/C power only

**B) CUBTBL Edge LED Cube Table**
(plexi top, white plastic)
19”L 19”D 19”H
A/C power only

**C) HDG7FT Boxwood Hedge, 7’**
36.5”L 12”D 84”H

**D) HDG4FT Boxwood Hedge, 4’**
46”L 9”D 47”H

LED light available in white, red, green, blue and rolling color.

- White
- Red
- Green
- Blue
Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center - Grapevine, Texas
August 5 - 9, 2019
Discount Deadline  Wednesday, July 17, 2019
Order with complete Payment Authorization must be received before Discount Deadline date to receive discounted pricing.

Cocktail Tables

<table>
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<tr>
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<td>C1C-Geo Rect., Glass/Chrome</td>
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Occasional End Tables

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<td>SYDWDE-Sydney End Table</td>
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Signature indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to “Regular” pricing.

Company Name: ___________________________ Booth# ___________________________

Contact Name ___________________________ Contact Email Address ___________________________

Card/Hand Signature ___________________________
## Styles and Shapes

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## Beverly Bench

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<td>BVLYGR</td>
<td>Bev Bench Grey Fabric</td>
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<td>BVLYLN</td>
<td>Bev Bench Linen Fabric</td>
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<td>BVLYOB</td>
<td>Bev Bench Ocean Fabric</td>
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<td>BVLYRD</td>
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<td>Bev Bench White Vinyl</td>
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## Vibes

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<td>VIB03</td>
<td>Vibe Cube, Pink</td>
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<td>VIB04</td>
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<td>VIB05</td>
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<td>VIB06</td>
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<td>VIB07</td>
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## Marche Swivel

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Company Name: ___________________________  Booth# ___________________________

Contact Name: ___________________________  Contact Email Address: ___________________________
### Sofas and Sectionals

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### Loveseats

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### Meeting Chairs

<table>
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<tr>
<th>Qty.</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>OCMTAU-Meeting Chair, Taupe</td>
<td>$245.10</td>
<td>$318.65</td>
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<tr>
<td></td>
<td>OCMWHT-Meeting Chair, White</td>
<td>$346.85</td>
<td>$450.90</td>
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</tr>
<tr>
<td></td>
<td>OCMESP-Meeting Chair, Expresso</td>
<td>$186.75</td>
<td>$242.80</td>
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### Club Chairs

<table>
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<th>Discount</th>
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</thead>
<tbody>
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<tr>
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<td>$402.05</td>
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<td></td>
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<td>$364.95</td>
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<td></td>
<td>CHR002-Allegro Chair</td>
<td>$439.20</td>
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<tr>
<td></td>
<td>KEYCHR-Key Largo Chair</td>
<td>$348.00</td>
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<tr>
<td></td>
<td>FAIRCWR-Fairfax Chair</td>
<td>$475.50</td>
<td>$618.15</td>
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### Modular System

<table>
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<tbody>
<tr>
<td></td>
<td>BNQ417-Full Banquette-Powered!</td>
<td>$3,073.20</td>
<td>$3,995.15</td>
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<td>$3,071.65</td>
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<td>BNQ7-Quarter Curve, White Vinyl</td>
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<td>BNQTL7- Center Cone, White Vinyl</td>
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<td></td>
<td>WHT12-Half Bench, White Vinyl</td>
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<tr>
<td></td>
<td>OTS-South Beach Wedge</td>
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<td>$318.65</td>
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### Powered Seating

<table>
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<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>CHRPWR- Roma Chair, powered</td>
<td>$615.30</td>
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<tr>
<td></td>
<td>SFAPWR-Roma Sofa, powered</td>
<td>$951.60</td>
<td>$1,237.10</td>
<td></td>
</tr>
<tr>
<td></td>
<td>NPLCHP-Naples Chair, powered</td>
<td>$615.30</td>
<td>$799.90</td>
<td></td>
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<tr>
<td></td>
<td>NPLSOP-Naples Sofa, powered</td>
<td>$951.60</td>
<td>$1,237.10</td>
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<tr>
<td></td>
<td>NPLLOP-Naples Loveset, powered</td>
<td>$826.40</td>
<td>$1,074.30</td>
<td></td>
</tr>
</tbody>
</table>

---

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

Rental items found and in use in your booth are subject to "Regular" pricing.

There is a $15.00 Event Fee for each item ordered.

Total Soft Seating: $ [Total Amount]

8.250% Tax*: $ [Tax Amount]

Amount Due: $ [Total Amount Due]

---

**Contact Information**

Company Name: 

Booth#: 

---

**Sign Here**

Card Holder Signature: 

---

* Event Code: T150520819
  * email: houston@shepardes.com
  * phone: (832) 799-5700
  * fax: (832) 415-0517
### Conference Tables

<table>
<thead>
<tr>
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</thead>
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<tr>
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<td>CF2-Geo Table, Black</td>
<td>$376.60</td>
<td>$489.60</td>
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<tr>
<td></td>
<td>CE1-Geo Table, Sq. Chrome</td>
<td>$438.80</td>
<td>$570.45</td>
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<td>CF1-Geo Table, Sq. Black</td>
<td>$622.35</td>
<td>$809.05</td>
<td></td>
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<tr>
<td></td>
<td>CE2-Geo Table, Chrome</td>
<td>$622.35</td>
<td>$809.05</td>
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<tr>
<td></td>
<td>CB2-6' Graphite Table</td>
<td>$605.80</td>
<td>$787.55</td>
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<tr>
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<td>CB3-8' Graphite Table</td>
<td>$769.20</td>
<td>$999.95</td>
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<tr>
<td></td>
<td>CB1-42&quot; Round, Graphite Nebula</td>
<td>$577.75</td>
<td>$751.10</td>
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<td>C508GR-8', Granite</td>
<td>$586.70</td>
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<td>CT10GR-10', Granite</td>
<td>$1,154.70</td>
<td>$1,501.10</td>
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<td></td>
<td>CT06GR-6', Granite</td>
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<td>PWRUSB-Powered Table Module</td>
<td>$104.65</td>
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<td>$1,671.55</td>
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<td>MADC05-5' Madison, Grey</td>
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<td>MADC08-8' Madison, Grey</td>
<td>$1,285.80</td>
<td>$1,671.55</td>
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<tr>
<td></td>
<td>CONF42-42&quot; Round, White Iam</td>
<td>$341.60</td>
<td>$444.10</td>
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<td></td>
<td>36ATO Atomic 36&quot; Round, Glass</td>
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### Group & Guest Seating

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<th>Regular</th>
<th>Amount</th>
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<tbody>
<tr>
<td></td>
<td>Duet-Black, Chrome</td>
<td>$787.55</td>
<td>$947.55</td>
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<tr>
<td></td>
<td>RSTDIN-Rustique w/ arms, Gunmetal</td>
<td>$107.15</td>
<td>$139.30</td>
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<tr>
<td></td>
<td>CS8-Berlin Chair, Black</td>
<td>$94.40</td>
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<tr>
<td></td>
<td>XCHR-Christopher Chr, White Vinyl</td>
<td>$107.15</td>
<td>$139.30</td>
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<tr>
<td></td>
<td>SC10 Razor Chair</td>
<td>$49.85</td>
<td>$64.80</td>
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<tr>
<td></td>
<td>XC3-Brewer Chair, Onyx</td>
<td>$240.50</td>
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<tr>
<td></td>
<td>XC6-Altura Guest Chair</td>
<td>$277.95</td>
<td>$361.35</td>
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<tr>
<td></td>
<td>LMCHR-Laguna Chair, Maple/Chrome</td>
<td>$164.45</td>
<td>$213.80</td>
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<tr>
<td></td>
<td>MALGRY-Malba Chair, Grey</td>
<td>$152.75</td>
<td>$198.60</td>
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<td></td>
<td>MALGRN-Malba Chair, Green</td>
<td>$152.75</td>
<td>$198.60</td>
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<tr>
<td></td>
<td>CS4-Syntax Chair, Black/Chrome</td>
<td>$277.55</td>
<td>$360.80</td>
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<tr>
<td></td>
<td>ZENCHR-Zenith Chair-White/Chrome</td>
<td>$224.10</td>
<td>$291.35</td>
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<tr>
<td></td>
<td>BLDNCR-Blade Chair</td>
<td>$93.60</td>
<td>$121.70</td>
<td></td>
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<tr>
<td></td>
<td>BLDGCB-Blade Chair</td>
<td>$93.60</td>
<td>$121.70</td>
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<tr>
<td></td>
<td>LUCHL-Lucent Chair</td>
<td>$252.00</td>
<td>$327.60</td>
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<tr>
<td></td>
<td>MARCBE-Marina Chair, Ocn Blue</td>
<td>$204.00</td>
<td>$265.20</td>
<td></td>
</tr>
<tr>
<td></td>
<td>MARCBK-Marina Chair, Black Vinyl</td>
<td>$204.00</td>
<td>$265.20</td>
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<tr>
<td></td>
<td>MARCBR-Marina Chair, Brown</td>
<td>$204.00</td>
<td>$265.20</td>
<td></td>
</tr>
<tr>
<td></td>
<td>MARCWD-Marina Chair, White Vnyl</td>
<td>$204.00</td>
<td>$265.20</td>
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<tr>
<td></td>
<td>TASKST-Task Stool</td>
<td>$204.00</td>
<td>$265.20</td>
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### Executive Seating

<table>
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<th>Item</th>
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<th>Regular</th>
<th>Amount</th>
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<tbody>
<tr>
<td></td>
<td>PROEXE-Pro Executive Chair</td>
<td>$245.10</td>
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<td></td>
<td>PROEXB-Executive Chair High Back</td>
<td>$384.05</td>
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<td></td>
<td>PROGB-Guest Executive Chair</td>
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<td>$361.15</td>
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<td></td>
<td>PROMDB-Exec Mid-Back, Black</td>
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<td></td>
<td>PROMID-Executive Chair Mid Back</td>
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<td>$400.45</td>
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</tr>
</tbody>
</table>

Signature indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received within 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to “Regular” pricing.

<table>
<thead>
<tr>
<th>Company Name:</th>
<th>Booth#</th>
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Contact Name | Contact Email Address
<table>
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<tbody>
<tr>
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</tbody>
</table>

Please Sign [Card Holder Signature]
### Café Tables

**Café Tables- Black Base**

<table>
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<th>Item</th>
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<th>Amount</th>
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<tbody>
<tr>
<td></td>
<td>ZTK-30&quot; Maple Top/Black Base</td>
<td>$310.25</td>
<td>$403.35</td>
<td></td>
</tr>
<tr>
<td></td>
<td>ZTP-36&quot; Maple Top/Black Base</td>
<td>$337.80</td>
<td>$439.15</td>
<td></td>
</tr>
<tr>
<td></td>
<td>ZTJ-30&quot; Graphite Top/Black Base</td>
<td>$310.25</td>
<td>$403.35</td>
<td></td>
</tr>
<tr>
<td></td>
<td>ZTN-36&quot; Graphite Top/Black Base</td>
<td>$337.80</td>
<td>$439.15</td>
<td></td>
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<tr>
<td></td>
<td>ZTG-30&quot; Silver Textured Top</td>
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<td>$403.35</td>
<td></td>
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<tr>
<td></td>
<td>ZTQ-36&quot; White Laminate Top</td>
<td>$337.80</td>
<td>$439.15</td>
<td></td>
</tr>
<tr>
<td></td>
<td>ZTB-30&quot; Red Top/Black Base</td>
<td>$310.25</td>
<td>$403.35</td>
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<tr>
<td></td>
<td>ZTA-30&quot; Grey Top/Black Base</td>
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<td>$403.85</td>
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**Café Tables - Chrome Base 30", Hydraulic**

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<th>Regular</th>
<th>Amount</th>
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<tbody>
<tr>
<td></td>
<td>30MTHC-Maple Top, Chrome</td>
<td>$413.10</td>
<td>$537.05</td>
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<tr>
<td></td>
<td>30GRHC-Graphite Nebula, Chrome</td>
<td>$413.10</td>
<td>$537.05</td>
<td></td>
</tr>
<tr>
<td></td>
<td>30STHC-Silver Textured, Chrome</td>
<td>$413.10</td>
<td>$537.05</td>
<td></td>
</tr>
<tr>
<td></td>
<td>30BRHC-Brushed Red Top, Chrome</td>
<td>$413.10</td>
<td>$537.05</td>
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</tr>
<tr>
<td></td>
<td>30MAHC-Grey Top, Chrome</td>
<td>$402.30</td>
<td>$523.00</td>
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<td></td>
<td>3WHHC-White Laminate</td>
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<td></td>
<td>30BEHC-Blue Laminate</td>
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<td></td>
<td>30WDHC-Wood Top, Chrome</td>
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**G30 and Ventura Communal Tables**

**30" High Tables**

<table>
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<tr>
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<th>Item</th>
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<th>Regular</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>VNTCBN-Black Top, Silver Frame</td>
<td>$708.00</td>
<td>$920.40</td>
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</tr>
<tr>
<td></td>
<td>VNTCMN-Maple Top, Silver Frame</td>
<td>$708.00</td>
<td>$920.40</td>
<td></td>
</tr>
<tr>
<td></td>
<td>VNTCWN-White Top, Silver Frame</td>
<td>$708.00</td>
<td>$920.40</td>
<td></td>
</tr>
<tr>
<td></td>
<td>VNTCMW-Maple, w/ Grmt</td>
<td>$708.00</td>
<td>$920.40</td>
<td></td>
</tr>
<tr>
<td></td>
<td>VNTCWW-White, w/ Grmt</td>
<td>$708.00</td>
<td>$920.40</td>
<td></td>
</tr>
<tr>
<td></td>
<td>VNTCBDK-Black Top-Powered!</td>
<td>$804.00</td>
<td>$1,045.20</td>
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</tr>
<tr>
<td></td>
<td>VNTCWH-White Top-Powered!</td>
<td>$804.00</td>
<td>$1,045.20</td>
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**36" High Tables**

<table>
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<th>Amount</th>
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<td>VNTBNP Communal Table Black Top</td>
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<tr>
<td></td>
<td>VNTMNP Communal Table Maple Top</td>
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<tr>
<td></td>
<td>VNTWNP Communal Table White Top</td>
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<tr>
<td></td>
<td>VNTBMW Comm Table Maple Top w/ Grom</td>
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<td>$962.65</td>
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</tr>
<tr>
<td></td>
<td>VNTBWW Comm Table White w/ Grom</td>
<td>$740.50</td>
<td>$962.65</td>
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**Powered! 42" High Tables**

<table>
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<th>Amount</th>
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<tbody>
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<td>$1,136.40</td>
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</tr>
<tr>
<td></td>
<td>VNTWHT Communal Table White Top</td>
<td>$874.15</td>
<td>$1,136.40</td>
<td></td>
</tr>
</tbody>
</table>

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Rental items found and in use in your booth are subject to “Regular” pricing.

Company Name: ___________________________   Booth# ___________________________

Contact Name: ___________________________   Contact Email Address: ___________________________

---

Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center - Grapevine, Texas
August 5 - 9, 2019

Discount Deadline Wednesday, July 17, 2019
Order with complete Payment Authorization must be received before Discount Deadline date to receive discounted pricing.

Café and Communal Tables

---

Total Cafe: $_________________________
8.250% Tax: $_________________________
Amount Due: $_________________________

---

Tax rate subject to change. Tax rate at the time of event will be utilized.
### Bar Tables - All Black Base

<table>
<thead>
<tr>
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<th>Discount</th>
<th>Regular</th>
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</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>VTK-30&quot; Maple Top/Black Base</td>
<td>$339.60</td>
<td>$441.50</td>
<td>$449.75</td>
</tr>
<tr>
<td></td>
<td>VTP-36&quot; Maple Top/Black Base</td>
<td>$339.60</td>
<td>$441.50</td>
<td>$449.75</td>
</tr>
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<td></td>
<td>VTVJ-30&quot; Graphite Top/Black Base</td>
<td>$339.60</td>
<td>$441.50</td>
<td>$449.75</td>
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<tr>
<td></td>
<td>VTN-36&quot; Graphite Top/Black Base</td>
<td>$365.35</td>
<td>$474.95</td>
<td>$500.90</td>
</tr>
<tr>
<td></td>
<td>VTG-30&quot; Silver Textured Top</td>
<td>$339.60</td>
<td>$441.50</td>
<td>$449.75</td>
</tr>
<tr>
<td></td>
<td>VTW-36&quot; White Laminate Top</td>
<td>$365.35</td>
<td>$474.95</td>
<td>$500.90</td>
</tr>
<tr>
<td></td>
<td>VTB-30&quot; Red Top/Black Base</td>
<td>$339.60</td>
<td>$441.50</td>
<td>$449.75</td>
</tr>
<tr>
<td></td>
<td>30WH42 30&quot; White Laminate,</td>
<td>$290.65</td>
<td>$377.85</td>
<td>$339.60</td>
</tr>
<tr>
<td></td>
<td>VTA-30&quot; Grey Top/Black Base</td>
<td>$331.00</td>
<td>$430.30</td>
<td>$365.35</td>
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<tr>
<td></td>
<td>RSTSQT Rustique Square Metal</td>
<td>$305.55</td>
<td>$397.20</td>
<td>$474.95</td>
</tr>
<tr>
<td></td>
<td>30BEBB-Blue Top/Black Base</td>
<td>$348.00</td>
<td>$452.40</td>
<td>$471.65</td>
</tr>
<tr>
<td></td>
<td>30WDDBB-Wood Top/Black Base</td>
<td>$348.00</td>
<td>$452.40</td>
<td>$471.65</td>
</tr>
</tbody>
</table>

### Bar Tables - Chrome Base 30", Hydraulic

<table>
<thead>
<tr>
<th>Qty.</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>30GRHB-Graphite Nebula, Chrome</td>
<td>$413.10</td>
<td>$537.05</td>
<td>$537.05</td>
</tr>
<tr>
<td></td>
<td>30MTHB-Maple Top, Chrome</td>
<td>$413.10</td>
<td>$537.05</td>
<td>$537.05</td>
</tr>
<tr>
<td></td>
<td>30STHB-Silver Texture, Chrome</td>
<td>$413.10</td>
<td>$537.05</td>
<td>$537.05</td>
</tr>
<tr>
<td></td>
<td>30BRHB-Brushed Red, Chrome</td>
<td>$413.10</td>
<td>$537.05</td>
<td>$537.05</td>
</tr>
<tr>
<td></td>
<td>30WHHB White Laminate, Chrome</td>
<td>$362.80</td>
<td>$471.65</td>
<td>$471.65</td>
</tr>
<tr>
<td></td>
<td>30MAHB-Grey Top, Chrome</td>
<td>$402.30</td>
<td>$523.00</td>
<td>$523.00</td>
</tr>
<tr>
<td></td>
<td>30BEHB-Blue Top, Chrome</td>
<td>$420.00</td>
<td>$546.00</td>
<td>$546.00</td>
</tr>
<tr>
<td></td>
<td>30WDBH-Wood Top, Chrome</td>
<td>$420.00</td>
<td>$546.00</td>
<td>$546.00</td>
</tr>
</tbody>
</table>

### Bar Tables - Chrome Base 36", Hydraulic

<table>
<thead>
<tr>
<th>Qty.</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>36GRHB-Graphite Nebula, Chrome</td>
<td>$449.75</td>
<td>$584.70</td>
<td>$584.70</td>
</tr>
<tr>
<td></td>
<td>36MTHB, Maple Top, Chrome</td>
<td>$449.75</td>
<td>$584.70</td>
<td>$584.70</td>
</tr>
<tr>
<td></td>
<td>36WTHB-White Top, Chrome</td>
<td>$449.75</td>
<td>$584.70</td>
<td>$584.70</td>
</tr>
</tbody>
</table>

### Barstools

<table>
<thead>
<tr>
<th>Qty.</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>BST-Banana, White/Chrome</td>
<td>$164.45</td>
<td>$213.80</td>
<td>$213.80</td>
</tr>
<tr>
<td></td>
<td>APS08-Apex Black Vinyl</td>
<td>$308.40</td>
<td>$400.90</td>
<td>$400.90</td>
</tr>
<tr>
<td></td>
<td>APS75-Apex White Vinyl</td>
<td>$308.40</td>
<td>$400.90</td>
<td>$400.90</td>
</tr>
<tr>
<td></td>
<td>APS12-Apex Blue Ultra Suede</td>
<td>$308.40</td>
<td>$400.90</td>
<td>$400.90</td>
</tr>
<tr>
<td></td>
<td>XBAR-Christopher White Vinyl</td>
<td>$247.80</td>
<td>$322.15</td>
<td>$322.15</td>
</tr>
<tr>
<td></td>
<td>LMBAR-Laguna, Maple/Chrome</td>
<td>$294.50</td>
<td>$356.25</td>
<td>$356.25</td>
</tr>
</tbody>
</table>

### Bars and Counters

<table>
<thead>
<tr>
<th>Qty.</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>MTBLPI-Midtown Bar, Lighted</td>
<td>$2,052.00</td>
<td>$2,667.60</td>
<td>$2,667.60</td>
</tr>
<tr>
<td></td>
<td>MTBUUL-Midtown Bar, unlighted</td>
<td>$1,920.00</td>
<td>$2,496.00</td>
<td>$2,496.00</td>
</tr>
<tr>
<td></td>
<td>MTCLPI- Midtown Counter, Light</td>
<td>$2,052.00</td>
<td>$2,667.60</td>
<td>$2,667.60</td>
</tr>
<tr>
<td></td>
<td>MTCPUL- Midtown Counter, Unlit</td>
<td>$1,932.00</td>
<td>$2,511.60</td>
<td>$2,511.60</td>
</tr>
</tbody>
</table>

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

Rental items found and in use in your booth are subject to “Regular” pricing.

Company Name: ___________________________ Booth#: ___________________________

Contact Name: ___________________________ Contact Email Address: ___________________________

Please Sign: ___________________________
### Desks, Credenzas, Files, Bookcases

<table>
<thead>
<tr>
<th>Qty.</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>CR8-Madison Credenza, Grey</td>
<td>$426.45</td>
<td>$554.40</td>
<td></td>
</tr>
<tr>
<td></td>
<td>JD8-Madison Executive Desk, Grey</td>
<td>$558.05</td>
<td>$725.45</td>
<td></td>
</tr>
<tr>
<td></td>
<td>BC8-Madison Bookcase, Grey</td>
<td>$186.75</td>
<td>$242.80</td>
<td></td>
</tr>
<tr>
<td></td>
<td>TECH3B-Tech Desk w/drawers-Powered!</td>
<td>$769.20</td>
<td>$999.95</td>
<td></td>
</tr>
<tr>
<td></td>
<td>TECH-Tech Desk-Powered</td>
<td>$622.35</td>
<td>$809.05</td>
<td></td>
</tr>
<tr>
<td></td>
<td>TECH3-3-drawer File Cbnt w/Casto</td>
<td>$205.60</td>
<td>$267.30</td>
<td></td>
</tr>
</tbody>
</table>

### Work & Multi-Use Tables

<table>
<thead>
<tr>
<th>Qty.</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>MERLIN-Multi Use Table</td>
<td>$360.70</td>
<td>$468.90</td>
<td></td>
</tr>
<tr>
<td></td>
<td>WD3-Work Table</td>
<td>$293.85</td>
<td>$382.00</td>
<td></td>
</tr>
</tbody>
</table>

### Product Display- Shelving

<table>
<thead>
<tr>
<th>Qty.</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>PSHCCS-Posh Shelving</td>
<td>$575.00</td>
<td>$747.50</td>
<td></td>
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</tbody>
</table>

### Product Display- Pedestals

<table>
<thead>
<tr>
<th>Qty.</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>PDL36B-Ped, Locking-Powered!</td>
<td>$448.75</td>
<td>$583.40</td>
<td></td>
</tr>
<tr>
<td></td>
<td>PDL42B-Ped, Locking-Powered!</td>
<td>$535.75</td>
<td>$696.50</td>
<td></td>
</tr>
<tr>
<td></td>
<td>PDL36W-Ped, Locking-Powered!</td>
<td>$448.75</td>
<td>$583.40</td>
<td></td>
</tr>
<tr>
<td></td>
<td>PDL42W-Ped, Locking-Powered!</td>
<td>$535.75</td>
<td>$696.50</td>
<td></td>
</tr>
</tbody>
</table>

### Lamps

<table>
<thead>
<tr>
<th>Qty.</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>LA15-Mason Silver Floor Lamp</td>
<td>$202.65</td>
<td>$263.45</td>
<td></td>
</tr>
<tr>
<td></td>
<td>LA14-Mason Silver Table Lamp</td>
<td>$110.30</td>
<td>$143.40</td>
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</tr>
</tbody>
</table>

### Hedge Walls

<table>
<thead>
<tr>
<th>Qty.</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>HDG4FT-Boxwood Hedge, 4ft</td>
<td>$612.00</td>
<td>$795.60</td>
<td></td>
</tr>
<tr>
<td></td>
<td>HDG7FT-Boxwood Hedge, 7ft</td>
<td>$996.00</td>
<td>$1,294.80</td>
<td></td>
</tr>
</tbody>
</table>

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing within 14 days prior to first exhibitor move in day.

Rental items found and in use in your booth are subject to “Regular” pricing.

Company Name: ___________________________ Booth#: ___________________________

Contact Name: ___________________________ Contact Email Address: ___________________________

Please Sign: ___________________________
**Graphics and Signs**

**Sunbelt Builders Show and Conference**
Gaylord Texan Resort and Convention Center - Grapevine, Texas
August 5 - 9, 2019

**Discount Deadline**  Monday, July 8, 2019
Order with complete Payment Authorization must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed onsite.

Sign prices are based on customer supplying **print-ready graphics** in the requested format.

### Foam Core Signs, Single sided

<table>
<thead>
<tr>
<th>Qty</th>
<th>Code</th>
<th>Item Description</th>
<th>Discount</th>
<th>Regular</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>7009</td>
<td>Vertical, 22&quot; x 28&quot;</td>
<td>$101.85</td>
<td>$132.40</td>
<td></td>
<td></td>
</tr>
<tr>
<td>70010</td>
<td>Horz., 22&quot; x 28&quot;</td>
<td>$101.85</td>
<td>$132.40</td>
<td></td>
<td></td>
</tr>
<tr>
<td>70011</td>
<td>Vertical, 28&quot; x 44&quot;</td>
<td>$157.00</td>
<td>$204.10</td>
<td></td>
<td></td>
</tr>
<tr>
<td>70012</td>
<td>Horz., 28&quot; x 44&quot;</td>
<td>$157.00</td>
<td>$204.10</td>
<td></td>
<td></td>
</tr>
<tr>
<td>70027</td>
<td>Meterboard, 38.25&quot; x 90.75&quot;, trovicil panel</td>
<td>$580.25</td>
<td>$754.35</td>
<td></td>
<td></td>
</tr>
<tr>
<td>70138</td>
<td>39&quot;x84&quot; Meterboard, Ultraboard</td>
<td>$360.00</td>
<td>$468.00</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Vinyl Banners with Digital Printing

<table>
<thead>
<tr>
<th>Qty</th>
<th>Code</th>
<th>Item Description</th>
<th>Discount</th>
<th>Regular</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>70065</td>
<td>Grommets, per sq. ft. - Vertical</td>
<td>$23.90</td>
<td>$31.05</td>
<td></td>
<td></td>
</tr>
<tr>
<td>70071</td>
<td>Grommets, per sq. ft. - Horizontal</td>
<td>$23.90</td>
<td>$31.05</td>
<td></td>
<td></td>
</tr>
<tr>
<td>70066</td>
<td>Pockets, per sq. ft. - Vertical</td>
<td>$25.70</td>
<td>$33.40</td>
<td></td>
<td></td>
</tr>
<tr>
<td>70072</td>
<td>Pockets, per sq. ft. - Horizontal</td>
<td>$25.70</td>
<td>$33.40</td>
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</tr>
</tbody>
</table>

### Accessories

<table>
<thead>
<tr>
<th>Qty</th>
<th>Code</th>
<th>Item Description</th>
<th>Discount</th>
<th>Regular</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>70017</td>
<td>Blank Foamcore, 4' x 8'</td>
<td>$51.15</td>
<td>$66.50</td>
<td></td>
<td></td>
</tr>
<tr>
<td>70021</td>
<td>Velcro, per ft, min. 5 ft.</td>
<td>$3.30</td>
<td>$4.30</td>
<td></td>
<td></td>
</tr>
<tr>
<td>70004</td>
<td>7&quot; x 44&quot; ID Sign</td>
<td>$56.30</td>
<td>$73.20</td>
<td></td>
<td></td>
</tr>
<tr>
<td>50094</td>
<td>Floor Easel</td>
<td>$50.95</td>
<td>$66.25</td>
<td></td>
<td></td>
</tr>
<tr>
<td>50095</td>
<td>22x28 Sign Holder</td>
<td>$90.20</td>
<td>$117.25</td>
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<td></td>
</tr>
<tr>
<td>50508</td>
<td>Cardboard Meterboard base, blk</td>
<td>$24.00</td>
<td>$31.20</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Table Clings

**Table clings are made to fit our Pedestal table tops!**

<table>
<thead>
<tr>
<th>Qty</th>
<th>Code</th>
<th>Item Description</th>
<th>Discount</th>
<th>Regular</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>70034</td>
<td>36&quot;x36&quot; Rnd Table Cling</td>
<td>$200.25</td>
<td>$260.35</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Signature indicates you read and accept the Payment Policy and Terms & Conditions. Due to the custom nature of this product, no refunds or cancellations are available once ordered.

**Company Name:**

Total Graphics: $

8.250% Tax: $

Amount Due: $

BOOTH:

Contact Name: ___________________________  Contact Email Address: ___________________________

Card Holder Signature: ___________________________
All graphic files for ordered products should be uploaded to our FTP site.

Address:  https://files.shepardes.com/files/FTP%20Files/Drop%20Off/-
2019/08_Sunbelt%20Builders%20Show/Exhibitor%20Uploads

Username:  sesftp

Password:  ftpftp

1 Name your files in this format: Company Name_Booth#_Panel Letter  example: Shepard_1905_A
2 When you are in your show folder, you can either drop and drop your files into the folder to initiate upload
   or
   You may click the Upload Files button and select the files you need to upload.

3 When upload is complete, email the name of your files to: houston@shepardes.com
   As the subject line use: "Show Name" FTP Upload

   Failure to follow these steps could result in delayed graphics.

Please see Graphic Guidelines page for file specifications.
Graphic Guidelines

ACCEPTABLE FILE FORMATS
Shepard uses the most current version of Adobe Creative Cloud. If providing native files from another version, please provide an .idml file.

<table>
<thead>
<tr>
<th>Program</th>
<th>File Extension</th>
<th>Special Considerations</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adobe Acrobat</td>
<td>.pdf</td>
<td>Create using a high-quality output.*</td>
</tr>
<tr>
<td>Adobe Illustrator</td>
<td>.ai, .eps</td>
<td>Vector artwork. Images embedded and fonts changed to outlines** or a packaged file.</td>
</tr>
<tr>
<td>Adobe InDesign</td>
<td>.indd, .idml</td>
<td>Fonts changed to outlines** or a packaged file.</td>
</tr>
<tr>
<td>Adobe Photoshop</td>
<td>.tiff, .psd, .eps</td>
<td>Raster artwork. File should be in CMYK color space.</td>
</tr>
</tbody>
</table>

WE DO NOT ACCEPT: Microsoft® Word®, Excel®, or PowerPoint® files for artwork/graphics.

FONTS
If creating artwork in Adobe® InDesign® or Illustrator® there are two options when supplying fonts. Supply us with PC format TTF fonts.

1. Change fonts to outlines. This prevents font substitution through layout and production. REMEMBER: if creating outlines, text is no longer editable.

2. Package the fonts from InDesign or Illustrator (File → Package → Check “Copy Fonts”) and submit with your artwork.

ARTWORK GUIDELINES

Document Size & Specs
All artwork should be created at 100% size at 150 dpi or in a proportionally scaled down format (ex. 50% at 300 dpi or 25% at 600dpi). NOTE: Mark artwork to the dimensions it is sized to if not 100%. All content should be kept within the live area, leave approximately 2” all the way around artwork to ensure sign holder or structure metal does not cut off content.

COLOR
All artwork should be created/supplied in the CMYK color space. Please provide Pantone® colors/HEX code if we need to match a specific color during the printing process. All PMS colors should be converted to CMYK Process Color in the artwork. NOTE: Converting color from RGB to CMYK will change the vibrancy and the look of some effects, DO NOT design artwork in RGB. Colors may vary due to output devices.

ARTWORK FILE TYPES & RESOLUTION
Artwork can be created in several ways. Here are some things to consider.

Vector
Vector-based artwork is resolution independent and can be enlarged or reduced without loss of quality. This is the preferred file type and is most often created in Adobe Illustrator and used for creation of logos and clip art.

Raster
This type of file is resolution dependent and will reproduce poorly if the appropriate file resolution is not supplied. If you supply raster art, it is best to save your artwork in a 1 to 1 (full size) output ratio at 150dpi or higher. Lower resolutions (1MB or smaller) will result in reduced image quality. File size should not exceed 200MB (if possible). Raster images are most often created in Adobe Photoshop® and is most often used for photographic images.

Resolution
Artwork should be 150dpi at 100% scale or 300dpi at half size. This will ensure the artwork remains high resolution when printed at full size. See samples below.
Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center - Grapevine, Texas
August 5 - 9, 2019

Order Deadline Monday, July 8, 2019

Order with full payment and graphic files must be received by Order Deadline Date above. Orders received after this date may not be available.

Inline Booth Rentals

Turnkey Rental Designs Make Exhibiting Easier!

Don't See what you are looking for or need a tweak to a design? Let one of our incredible designers create a space just for you! Contact an Exhibits team member to get started!

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
</tr>
</thead>
<tbody>
<tr>
<td>66470</td>
<td></td>
<td>The Eddie - 10' x 10'</td>
<td>$3,579.35</td>
<td>$6,653.15</td>
</tr>
<tr>
<td>66471</td>
<td></td>
<td>The Eddie - 10' x 20'</td>
<td>$5,828.00</td>
<td>$7,577.45</td>
</tr>
<tr>
<td>66474</td>
<td></td>
<td>The Jonathon - 10' x 10'</td>
<td>$2,497.10</td>
<td>$3,246.25</td>
</tr>
<tr>
<td>66475</td>
<td></td>
<td>The Jonathon - 10' x 20'</td>
<td>$4,370.90</td>
<td>$5,882.15</td>
</tr>
<tr>
<td>66477</td>
<td></td>
<td>The Pierce - 10' x 10'</td>
<td>$3,097.35</td>
<td>$4,026.55</td>
</tr>
<tr>
<td>66478</td>
<td></td>
<td>The Pierce - 10' x 20'</td>
<td>$5,881.05</td>
<td>$7,645.35</td>
</tr>
<tr>
<td>66484</td>
<td></td>
<td>The Madison - 10' x 10'</td>
<td>$3,756.10</td>
<td>$4,882.95</td>
</tr>
<tr>
<td>66485</td>
<td></td>
<td>The Madison - 10' x 20'</td>
<td>$4,451.65</td>
<td>$5,787.15</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
</tr>
</thead>
<tbody>
<tr>
<td>66486</td>
<td></td>
<td>The Grant- 10' x 10'</td>
<td>$3,964.70</td>
<td>$5,154.10</td>
</tr>
<tr>
<td>66487</td>
<td></td>
<td>The Grant- 10' x 20'</td>
<td>$5,494.95</td>
<td>$7,143.45</td>
</tr>
<tr>
<td>66492</td>
<td></td>
<td>The Harrison - 10' x 10'</td>
<td>$3,644.75</td>
<td>$4,738.20</td>
</tr>
<tr>
<td>66493</td>
<td></td>
<td>The Harrison - 10' x 20'</td>
<td>$5,355.85</td>
<td>$6,962.60</td>
</tr>
<tr>
<td>66467</td>
<td></td>
<td>The Hamilton- 10' x 10'</td>
<td>$2,539.75</td>
<td>$3,301.70</td>
</tr>
<tr>
<td>66468</td>
<td></td>
<td>The Hamilton- 10' x 20'</td>
<td>$4,449.40</td>
<td>$5,784.20</td>
</tr>
<tr>
<td>66473</td>
<td></td>
<td>The Lucy - 10' x 10'</td>
<td>$2,295.35</td>
<td>$2,983.95</td>
</tr>
</tbody>
</table>

Carpet and Electricity not included. Please order as needed. All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Monitor and lighting options available. Please contact the Exhibits Department with any questions at 404-720-8652.

Signature indicates you read and accept the Payment Policy and Terms & Conditions.
All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses. * All tax rates are subject to change.

Total Inline Rentals: $ 8.250% Tax*: $ Amount Due: $

Company Name: ___________________________ Booth # ___________________________

Contact Name: ___________________________ Contact Email Address: ___________________________

Please Sign

Card Holder Signature

Tax rate subject to change. Tax rate at the time of event will be utilized.
Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center - Grapevine, Texas
August 5 - 9, 2019
Order Deadline: Monday, July 8, 2019
Order with full payment and graphic files must be received by Order Deadline Date above. Orders received after this date may not be available.

Choose Your Counter & Customize to Fit Your Exhibit!

Choose colors for all products:
- Metal Colors: Black (06) Silver (15)
- Panel Colors: Black (06) White (03)

Locking Cabinets

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Item</th>
<th>Product Size</th>
<th>Discount</th>
<th>Regular</th>
<th>Metal Color</th>
<th>Panel Color</th>
</tr>
</thead>
<tbody>
<tr>
<td>66282</td>
<td></td>
<td>LC1</td>
<td>3’ 6” L x 3’ 6” H x 1’ 9” D</td>
<td>$512.45</td>
<td>$666.20</td>
<td></td>
<td></td>
</tr>
<tr>
<td>66283</td>
<td></td>
<td>LC2</td>
<td>5’ L x 3’ 6” H x 1’ 9” D</td>
<td>$519.55</td>
<td>$680.40</td>
<td></td>
<td></td>
</tr>
<tr>
<td>66284</td>
<td></td>
<td>LC3</td>
<td>3’ 9” L x 3’ 6” H x 2’ 3” D</td>
<td>$649.15</td>
<td>$843.90</td>
<td>Silver Only</td>
<td></td>
</tr>
</tbody>
</table>

Reception Counters

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Item</th>
<th>Product Size</th>
<th>Discount</th>
<th>Regular</th>
<th>Metal Color</th>
<th>Panel Color</th>
<th>Graphic Size:</th>
</tr>
</thead>
<tbody>
<tr>
<td>66275</td>
<td></td>
<td>RC2</td>
<td>4’ 9”L x 2’ 3”D x 3’ 3”H x 2’ 3”D</td>
<td>$660.95</td>
<td>$859.25</td>
<td></td>
<td></td>
<td>Contact Us to Customize</td>
</tr>
<tr>
<td>66276</td>
<td></td>
<td>RC3</td>
<td>5’ 3”L x 3’ 6”H x 3’ 3”D</td>
<td>$1,963.10</td>
<td>$2,552.05</td>
<td></td>
<td></td>
<td>1075mm x 885mm</td>
</tr>
</tbody>
</table>

Computer Stands—Silver Metal Only (graphic included!)

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Item</th>
<th>Product Size</th>
<th>Discount</th>
<th>Regular</th>
<th>Panel Color</th>
<th>Graphic Size:</th>
</tr>
</thead>
<tbody>
<tr>
<td>66285</td>
<td></td>
<td>CS1</td>
<td>3’ L x 6’ 3”H x 1’ 9” D</td>
<td>$1,141.65</td>
<td>$1,484.15</td>
<td></td>
<td>250mm x 700mm</td>
</tr>
<tr>
<td>66286</td>
<td></td>
<td>CS2</td>
<td>2’ 3” L x 6’ 3”H x 1’ 6” D</td>
<td>$665.40</td>
<td>$865.00</td>
<td></td>
<td>380mm x 580mm</td>
</tr>
</tbody>
</table>

Signature indicates you read and accept the Payment Policy and Terms & Conditions.

All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses. * All tax rates are subject to change.

Company Name: ___________________________ Booth # ____________

Contact Name: ___________________________ Contact Email Address: ___________________________

Total Counter Rentals: $ ____________________

8.250% Tax*: $ ____________________

Amount Due: $ ____________________
Custom Display / Charging Stations

Choose Your Unit & Customize to Fit Your Products!
Color choices for showcase and displays  Metal Colors  Black (06)  Silver (15)  Panel Colors  Black (06)  White (03)

### Product Displays

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Item</th>
<th>Product Size</th>
<th>Discount</th>
<th>Regular</th>
<th>Metal Color</th>
<th>Panel Color</th>
<th>Graphic Size</th>
</tr>
</thead>
<tbody>
<tr>
<td>66277</td>
<td></td>
<td>Gondola</td>
<td>3'6&quot; L x 1'9&quot; D x 5' H</td>
<td>$411.65</td>
<td>$535.15</td>
<td></td>
<td>NA</td>
<td></td>
</tr>
<tr>
<td>66278</td>
<td></td>
<td>GL1</td>
<td>5'4&quot; L x 8' H x 1'3&quot; D</td>
<td>$609.60</td>
<td>$792.50</td>
<td>Silver Only</td>
<td>NA</td>
<td>674mm x 1682mm</td>
</tr>
<tr>
<td>66279</td>
<td></td>
<td>GL2</td>
<td>4'3&quot; L x 7' H x 1'3&quot; D</td>
<td>$1,050.80</td>
<td>$1,366.05</td>
<td>Silver Only</td>
<td>NA</td>
<td>674mm x 1682mm</td>
</tr>
</tbody>
</table>

### Showcases

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Item</th>
<th>Product Size</th>
<th>Discount</th>
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<th>Panel Color</th>
<th>Graphic Size</th>
</tr>
</thead>
<tbody>
<tr>
<td>66270</td>
<td></td>
<td>Qtrview</td>
<td>4'6&quot; L x 1'9&quot; D x 3' H</td>
<td>$1,187.25</td>
<td>$1,543.45</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>66272</td>
<td></td>
<td>Square</td>
<td>1'9&quot; L x 1'9&quot; D x 7&quot; H</td>
<td>$1,281.40</td>
<td>$1,665.80</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Perforated/Peg Boards

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Item</th>
<th>Product Size</th>
<th>Discount</th>
<th>Regular</th>
<th>Panel Color</th>
<th>Graphic Size</th>
</tr>
</thead>
<tbody>
<tr>
<td>50064</td>
<td></td>
<td>PerfH</td>
<td>4'x8' Pegboard panel</td>
<td>$299.85</td>
<td>$389.80</td>
<td></td>
<td></td>
</tr>
<tr>
<td>50065</td>
<td></td>
<td>PerfV</td>
<td>4'x8' Pegboard panel</td>
<td>$299.85</td>
<td>$389.80</td>
<td></td>
<td></td>
</tr>
<tr>
<td>50104</td>
<td></td>
<td>6&quot; Pegs</td>
<td>6&quot; Pegs 1 dozen</td>
<td>$49.00</td>
<td>$63.70</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Charging Units

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Item</th>
<th>Product Size</th>
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<th>Regular</th>
<th>Panel Color</th>
<th>Graphic Size</th>
</tr>
</thead>
<tbody>
<tr>
<td>66430</td>
<td></td>
<td>PCS</td>
<td>3' L x 6' 3&quot; H x 1'9&quot; D</td>
<td>$2,017.15</td>
<td>$2,622.30</td>
<td>Black Only</td>
<td>250mm x 700mm</td>
</tr>
</tbody>
</table>

Signature indicates you read and accept the Payment Policy and Terms & Conditions.
All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses.  * All tax rates are subject to change.

Custom Product Display Rentals: $ 8,250% Tax*: $ Amount Due: $

Company Name: ____________________________ Booth # ________

Contact Name: ____________________________ Contact Email Address: ____________________________

Please Sign

Card Holder Signature

Tax rate subject to change. Tax rate at the time of event will be utilized.
10x10 Fabric Booth Rental Display

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
</tr>
</thead>
<tbody>
<tr>
<td>66557</td>
<td></td>
<td>FX21 10' x 10'</td>
<td>$2,360.25</td>
<td>$3,068.35</td>
</tr>
<tr>
<td>66558</td>
<td></td>
<td>FX2M1 10' w/Monitor</td>
<td>$4,269.85</td>
<td>$5,550.80</td>
</tr>
</tbody>
</table>

Side panel colors are either white or black
Backwall graphic size 3042mm x 2432mm
Counter graphic size 1070mm x 1020mm
Monitor 66620

10x20 Fabric Booth Rental Display

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Item</th>
<th>Discount</th>
<th>Regular</th>
</tr>
</thead>
<tbody>
<tr>
<td>66559</td>
<td></td>
<td>FX22 10' x 20'</td>
<td>$4,091.15</td>
<td>$5,318.50</td>
</tr>
<tr>
<td>66560</td>
<td></td>
<td>FX2M2 10' x 20' w/Monitor</td>
<td>$6,000.80</td>
<td>$7,801.05</td>
</tr>
<tr>
<td>66567</td>
<td></td>
<td>FX2H2 10' x 20'</td>
<td>$4,563.25</td>
<td>$5,932.25</td>
</tr>
<tr>
<td>66563</td>
<td></td>
<td>FX2M2H 20' w/Monitor</td>
<td>$6,472.90</td>
<td>$8,414.75</td>
</tr>
</tbody>
</table>

Side panel colors are white or black
Backwall graphic size 6012mm x 2432mm
Counter graphic size 1070mm x 1020mm
Header graphic size 2440mm x 380mm
Monitor 66620

Signature indicates you read and accept the Payment Policy and Terms & Conditions.
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Total Fabex Rental: $8,250
8.250% Tax*: $698.13
Amount Due: $7,551.87

Company Name: __________________________________________________________________________
Booth #: ________________________________________________________________________________

Contact Name ____________________________ Contact Email Address ____________________________

Card Holder Signature

Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center - Grapevine, Texas
August 5 - 9, 2019

Order Deadline Monday, July 8, 2019
Order with full payment and graphic files must be received by Order Deadline Date above. Orders received after this date may not be available.

Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center - Grapevine, Texas
August 5 - 9, 2019

Order Deadline Monday, July 8, 2019
Order with full payment and graphic files must be received by Order Deadline Date above. Orders received after this date may not be available.
# Fabex Backlit Booth Rentals

**Sunbelt Builders Show and Conference**  
Gaylord Texan Resort and Convention Center - Grapevine, Texas  
August 5 - 9, 2019

**Order Deadline**  Monday, July 8, 2019
Order with full payment and graphic files must be received by Order Deadline Date above. Orders received after this date may not be available.

---

**Freestanding 8’ high Backlit Backwalls with Full Color Graphics**

**FX 11- 8’h x 10’**

**Step 1:** Choose Your Booth Size  
**Step 2:** Send Us Your Full Color Graphics

<table>
<thead>
<tr>
<th>Code</th>
<th>Qty</th>
<th>Item Description</th>
<th>Discount</th>
<th>Regular</th>
<th>Graphic Sizes</th>
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</thead>
<tbody>
<tr>
<td>66564</td>
<td></td>
<td>FX11 10’ x 10’ Backlit</td>
<td>$2,379.95</td>
<td>$3,093.95</td>
<td>3042mm x 2436mm</td>
</tr>
<tr>
<td>66565</td>
<td></td>
<td>FX12 10’ x 20’ Backlit</td>
<td>$3,678.10</td>
<td>$4,781.55</td>
<td>6088mm x 2436mm</td>
</tr>
<tr>
<td>66566</td>
<td></td>
<td>FX13 10’ x 30’ Backlit</td>
<td>$4,976.25</td>
<td>$6,469.15</td>
<td>8992mm x 2436mm</td>
</tr>
</tbody>
</table>

Carpet/Flooring, Furnishings, Power and Accessories not included.

---

**FX 12- 8’h x 20’**

**FX 13- 8’ h x 30’**

---

All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Monitor and lighting options available. Please contact an Exhibits team member with any questions at 404-720-8652.

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**Company Name:**  

**Contact Name**  

**Contact Email Address**  

---

**Event Code:** T150520819  
**email** ESSRentals@shepardes.com  
**phone** 404-720-8652  
**fax** 404-720-8757

---

**Total Fabex Backlit:**  
**8.250% Tax**:  
**Amount Due:**

---

Tax rate subject to change. Tax rate at the time of event will be utilized.
Island Booth Rentals

Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center - Grapevine, Texas
August 5 - 9, 2019
Order Deadline: Monday, July 8, 2019
Order with full payment and graphic files must be received by Order Deadline Date above. Orders received after this date may not be available.

Signature indicates you read and accept the Payment Policy and Terms & Conditions. Total Island Rentals:

<table>
<thead>
<tr>
<th>Code</th>
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<th>Item</th>
<th>Discount</th>
<th>Regular</th>
</tr>
</thead>
<tbody>
<tr>
<td>66494</td>
<td></td>
<td>The Monroe</td>
<td>$9,111.85</td>
<td>$11,845.40</td>
</tr>
<tr>
<td>66368</td>
<td></td>
<td>The Washington</td>
<td>$13,076.55</td>
<td>$16,999.50</td>
</tr>
<tr>
<td>66495</td>
<td></td>
<td>The Tyler</td>
<td>$9,731.00</td>
<td>$12,650.30</td>
</tr>
<tr>
<td>66496</td>
<td></td>
<td>The Garfield</td>
<td>$9,529.20</td>
<td>$12,387.95</td>
</tr>
</tbody>
</table>

All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses. *All tax rates are subject to change.

Carpet and Electricity not included. Please order as needed. All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Monitor and lighting options available. Please contact an Exhibits team member with any questions at 404-720-8652.

Don’t See what you are looking for or need a tweak to a design? Let one of our incredible designers create a space just for you! Contact an Exhibits Team member to get started!

Turnkey Rental Designs Make Exhibiting Easier!

Company Name: ____________________________________________ Booth # __________________
Contact Name ____________________________________________ Contact Email Address ________________________

Please Sign

Event Code: T150520819
e-mail ESSRentals@shepardes.com
Phone 404-720-8652
Fax 404-720-8757

Tax rate subject to change. Tax rate at the time of event will be utilized.
Hanging Sign Rentals

Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center - Grapevine, Texas
August 5 - 9, 2019
Order Deadline  Monday, July 8, 2019
Order with full payment and graphic files must be received by Order Deadline Date above. Orders received after deadline date may not be available.

Attention Getting ● High Visibility ● Great Branding
Easy ● Cost Effective Rental ● Durable Dye Sublimation Graphics

CIRCLE DESIGN
Code  Size  Discount*  Regular
69140  10' x 48"  $5,738.40  $7,459.90
69142  16' x 48"  $9,120.30  $11,856.40

SQUARE DESIGN
Code  Size  Discount*  Regular
69143  10' x 48"  $6,977.95  $9,071.35

TRIANGULAR DESIGN
Code  Size  Discount*  Regular
69144  10' x 48"  $5,646.50  $7,340.45

WAVE DESIGN
Code  Size  Discount*  Regular
69145  48" Single  $2,486.70  $3,232.70
69146  48" Double  $3,408.30  $4,430.80

All Rentals Include:
- Dye sublimation printed fabric pillow case
- Rental frame
- Blockout liner
- Basic harness
- Weighs under 75 pounds
- Rigging not included

Graphics must be received prior to the Order Deadline date to receive discount pricing. See Graphic Guidelines for file specifications and Graphic Uploads for file submissions.

Don't forget to also place an order for building and hanging your sign!

Signature indicates you read and accept the Payment Policy and Terms & Conditions. All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses. * All tax rates are subject to change.

<table>
<thead>
<tr>
<th>Code</th>
<th>Size</th>
<th>Discount*</th>
<th>Regular</th>
</tr>
</thead>
<tbody>
<tr>
<td>69140</td>
<td>10' x 48&quot;</td>
<td>$5,738.40</td>
<td>$7,459.90</td>
</tr>
<tr>
<td>69142</td>
<td>16' x 48&quot;</td>
<td>$9,120.30</td>
<td>$11,856.40</td>
</tr>
</tbody>
</table>

Card Holder Signature

Company Name: ____________________________  Booth #: ____________________________
Contact Name: ____________________________  Contact Email Address: ____________________________

Total Hanging Sign Rental: $______________  8.250% Tax*: $______________  Amount Due: $______________

Tax rate subject to change. Tax rate at the time of event will be utilized.
HANGING SIGN: If you have a sign or anything (truss, etc.) that has been approved to hang from the ceiling, send it to the advance shipping warehouse address. Hanging items must be identified and readily available since they are installed first, before the show floor becomes encumbered by freight.

Print at least one label for each box. Include the exhibiting company name and booth number. If you are creating your own labels, make sure the same information below is on your labels.

<table>
<thead>
<tr>
<th>ADVANCE WAREHOUSE</th>
<th>HANGING SIGN</th>
</tr>
</thead>
<tbody>
<tr>
<td>TO:</td>
<td>(EXHIBITING CO. NAME)</td>
</tr>
<tr>
<td>Booth #:</td>
<td>Shepard Exposition c/o UPSF</td>
</tr>
<tr>
<td></td>
<td>4666 Duncanville Rd</td>
</tr>
<tr>
<td></td>
<td>Dallas, TX 75236</td>
</tr>
<tr>
<td></td>
<td>Delivery Hours: M-F, 8-4:30 PM</td>
</tr>
<tr>
<td>For:</td>
<td>Sunbelt Builders Show and Conference</td>
</tr>
<tr>
<td></td>
<td>First day freight can arrive w/o a surcharge:</td>
</tr>
<tr>
<td></td>
<td>July 10, 2019</td>
</tr>
<tr>
<td></td>
<td>Last day freight can arrive w/o a surcharge:</td>
</tr>
<tr>
<td></td>
<td>July 29, 2019</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>ADVANCE WAREHOUSE</th>
<th>HANGING SIGN</th>
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<tbody>
<tr>
<td>TO:</td>
<td>(EXHIBITING CO. NAME)</td>
</tr>
<tr>
<td>Booth #:</td>
<td>Shepard Exposition c/o UPSF</td>
</tr>
<tr>
<td></td>
<td>4666 Duncanville Rd</td>
</tr>
<tr>
<td></td>
<td>Dallas, TX 75236</td>
</tr>
<tr>
<td></td>
<td>Delivery Hours: M-F, 8-4:30 PM</td>
</tr>
<tr>
<td>For:</td>
<td>Sunbelt Builders Show and Conference</td>
</tr>
<tr>
<td></td>
<td>First day freight can arrive w/o a surcharge:</td>
</tr>
<tr>
<td></td>
<td>July 10, 2019</td>
</tr>
<tr>
<td></td>
<td>Last day freight can arrive w/o a surcharge:</td>
</tr>
<tr>
<td></td>
<td>July 29, 2019</td>
</tr>
</tbody>
</table>
As the contracted exhibitor, the display house or builder for the below exhibitor, do hereby certify and guarantee that the stress points for the hanging structure have been properly engineered and tested. We further certify that the structure can be hung safely and has been constructed to meet all applicable regulations and safety measures. We hereby release, indemnify and forever hold harmless the following:

Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center
Shepard Exposition Services

along with their subsidiaries, their directors, officers, employees, representatives, agents and contractors from and against any and all liability, claims, damage, loss, fines, or penalties arising from the installation, use or dismantling of this structure. All hang points supporting in excess of 200 lbs. may be verified (metered) on site at the exhibitor’s expense.

Exhibiting Company ____________________________________________________________

Authorized Signature ____________________________ Date _________________

Authorized Name (printed) ____________________________

Email ____________________________________________________________

Display House/Builder (if applicable) ______________________________________________

Authorized Signature ____________________________ Date _________________

Authorized Name (printed) ____________________________

Email ____________________________________________________________

This form must be completed for all suspended structures. Please include the completed form with your hanging sign order forms.
**Overhead Sign Assembly**

**Sunbelt Builders Show and Conference**  
Gaylord Texan Resort and Convention Center - Grapevine, Texas  
August 5 - 9, 2019

**Discount Deadline**  
Wednesday, July 17, 2019

Order with complete Payment Authorization must be received before Discount  
Deadline date to receive discounted pricing.

**Labor Hours**  
**ST - Straight time:** Monday - Friday: 8:00 am - 4:30 pm  
**OT - Overtime:** Monday - Friday: 4:30 pm - Midnight; Saturday/Sunday: 8:00 am - 5:00 pm  
**DT - Double-time:** All other hours and Holidays

**Step One: Tell Us About Your Sign**  
**Type:** [ ] Cloth [ ] Wood [ ] Truss [ ] Metal [ ] Other [ ]

**Shape:**  
[ ] Square [ ] Triangle [ ] Rectangle [ ] Circle [ ] Other [ ]

**Size:**  
Height _______ Width _______ Length _______ Weight _______ 
# of Feet from floor to top of sign

**Step Two: Order Assembly/Disassembly Labor.** Shepard Certified Riggers are required to assemble all hanging signs to ensure structural integrity.

### Sign Assembly Labor-Exhibitor Supervised

<table>
<thead>
<tr>
<th>Code</th>
<th>Item</th>
<th>Est Total Man Hours</th>
<th>ST</th>
<th>OT</th>
<th>DT</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>69150</td>
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<td>$187.20</td>
<td>$226.25</td>
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<tr>
<td>69151</td>
<td>OT</td>
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</tr>
<tr>
<td>69152</td>
<td>DT</td>
<td>$212.50</td>
<td>$269.35</td>
<td>$318.30</td>
<td>$357.30</td>
<td></td>
</tr>
</tbody>
</table>

**Exhibitor Contact**

**Date of Assembly** _______________  **Start Time** _______________

Should hanging sign or supervision not be present at time the crew arrives a 1 Hour Crew Minimum charge will be applied.

### Sign Disassembly Labor-Exhibitor Supervised

<table>
<thead>
<tr>
<th>Code</th>
<th>Item</th>
<th>Est Total Man Hours</th>
<th>ST</th>
<th>OT</th>
<th>DT</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>69153</td>
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<td>$106.25</td>
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<td></td>
</tr>
<tr>
<td>69154</td>
<td>OT</td>
<td>$159.38</td>
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<td>$212.50</td>
<td>$269.35</td>
<td>$318.30</td>
<td>$357.30</td>
<td></td>
</tr>
</tbody>
</table>

**Exhibitor Contact**

**Date of Disassembly** _______________  **Start Time** _______________  **How many laborers will you require?** _______________

Additional charges may be applied by Shepard due to regulations at the facility, ensuring structural integrity of sign, weight limits, union jurisdictions, facility contracts, and in house providers. Including but not limited to: spanner truss for load points, additional labor for power and/or lighting specifics, additional materials, facility pick point ceiling fees, facility and/or in house exclusive labor charges, etc.

**Signature indicates you read and accept the Payment Policy and Terms & Conditions.**

**Total Overhead Rigging:** $______________  
**8.250% Tax:** $______________  
**Amount Due:** $______________

**Company Name:** ___________________________  **Booth #:** _______________

**Tax rate subject to change. Tax rate at the time of event will be utilized.**

---

*Sunbelt Builders Show and Conference*

Event Code: T150520819

Email: houston@shepardes.com

Phone: (832) 799-5700

Fax: (832) 415-0517

*Only Shepard Exposition Services may operate machinery. Exhibitors and their EACs may not utilize, operate, or be inside equipment.*
LABOR
Texas is a “right-to-work” state. Exhibitor personnel may set up their own exhibits if so desired using their own non powered tools and full time company personnel. Union Labor is available to assist in the installation and dismantling of exhibit booths. Exhibit labor, freight and rigging labor, electricians and plumbers can be arranged for at established rates, using the enclosed order forms.

EXHIBIT LABOR JURISDICTION
Exhibitors may erect or dismantle their own exhibits provided they utilize their own fulltime company personnel. All hired labor must come from the union supplied labor. They may be employed by completion of labor forms enclosed in this manual.

Union Labor is not required to put your products on display, to open cartons containing your products, nor to perform testing, maintenance or repairs on your products.

MATERIAL/FREIGHT HANDLING JURISDICTION
Shepard Exposition Services has the responsibility of receiving and handling all exhibit materials and empty crates that comes in via over the road carriers. It is Shepard’s responsibility to manage docks and schedule vehicles for the smooth and efficient move-in and move-out of the exhibition. Shepard will not be responsible, however, for any materials they do not handle.

Exhibitors may unload their own privately owned vehicles provided they do not use any material handling equipment (forklifts, dollies, flat beds, pallet jacks, etc)

Vehicles must not be left unattended at the loading areas. Any unattended vehicles will be towed at the owner’s expense.

The Fire Marshal absolutely prohibits the storage of empty containers in the exhibit hall. Arrangements have been made with Shepard Exposition Services to store empty crates. Please refer to the Material Handling Information sheet in this service manual for the handling of empties, disposal of skids, etc.

GRATUITIES /BREAKS
Tipping is expressly prohibited. This includes such practices as giving money, merchandise, or other special consideration for services rendered. Do not give coffee breaks other than mid-morning and mid-afternoon, when the union has a 15 minute paid break. Meal breaks are one hour. Any attempt to solicit a gratuity by an employee for any service should be reported immediately to Shepard Exposition Services.

IN GENERAL
Exhibitors do not have to respond to grievances or complaints from union and trade personnel with respect to work jurisdictions. Please refer all such disputes and/or questions to Shepard management personnel immediately.

SAFETY
Safety of everyone working in the hall is of our utmost concern at all times. Standing on chairs, tables and other rental furniture is prohibited. This furniture is not engineered to support your standing weight. Shepard Exposition Services cannot be held responsible for injuries or falls caused by the improper use of this furniture. If assistance is required in assembling your booth, please order labor on the Labor Order Form included in this manual and the necessary ladders and tools will be provided.
Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center - Grapevine, Texas
August 5 - 9, 2019

Discount Deadline  Wednesday, July 17, 2019
Order with complete Payment Authorization must be received before Discount
Deadline date to receive discounted pricing.

Labor Hours
ST - Straight time:  Monday - Friday: 8:00 am - 4:30 pm
OT - Overtime:  Monday - Friday: 4:30 pm - Midnight; Saturday/Sunday: 8:00 am - 5:00 pm
DT - Double-time:  All other hours and Holidays

Shepard Blue Supervised Install Labor
<table>
<thead>
<tr>
<th>Code</th>
<th>Discount</th>
<th>Regular</th>
<th>Estimate</th>
</tr>
</thead>
<tbody>
<tr>
<td>68066 ST</td>
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<tr>
<td>68067 OT</td>
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<tr>
<td>68068 DT</td>
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<td>$287.30</td>
<td></td>
</tr>
</tbody>
</table>

Shepard Blue Supervised Dismantle Labor
<table>
<thead>
<tr>
<th>Code</th>
<th>Discount</th>
<th>Regular</th>
<th>Estimate</th>
</tr>
</thead>
<tbody>
<tr>
<td>68070 ST</td>
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<td>$143.65</td>
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</tr>
<tr>
<td>68071 OT</td>
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</tr>
<tr>
<td>68072 DT</td>
<td>$221.00</td>
<td>$287.30</td>
<td></td>
</tr>
</tbody>
</table>

**Pricing includes Supervisory fee of 30% over standard labor .

Step One: Choose Your Service
- Installation
- Dismantling
- Both

Step Two: How Many People?
- # __

Step Three: How Many Hours?
- # __

Step Four: When Should the Build be Complete?
- Date: ____________
- Time: ____________

Step Five: Tell Us About Your Exhibit!

(portion must be completed before Shepard can begin any work on your exhibit)

Inbound Freight
- Advance Warehouse
- Direct to Show site

Carrier Name ____________________________
Estimated Arrival Date ____________________
# of Pieces _____________________________
Estimated Weight ________________________

Set Up Information:
Company Contact Name: __________________
Email _________________________________
Cell Phone # __________________________

Drawings/Photos/Instructions:
- Attached
- Emailed to Shepard
- With the Exhibit
- In crate #

Graphics:
- With Exhibit
- Shipped Separately

Electrical Placement
- Emailed to Shepard
- Drawing Attached
- Drawing with Exhibit
- Run under carpet

Other Services Ordered:
- Overhead Rigging
- Cleaning
- AV
- Carpet Padding

Carpet:
- Ordered from Shepard
- Exhibitor Owned Carpet
- Carpet Padding

Outbound Shipping:
- # of Crates ____________
- # of Cartons ____________
- # of Fiber Cases ____________
- # of Pallets ____________

Method:
- Ground
- 2-Day Air
- Next Day Air
- Other

Phone # ____________________________
Must Arrive at Destination By: __________________
Name of Carrier ___________________
Date Carrier is Scheduled to Pick Up Freight ____________

If Your Carrier doesn't show?
- Reroute with SLS
- Send to advance warehouse for pick up ($400 minimum charge)

Estimated SES Blue Labor: $____________
8.250% Tax*: $____________
Amount Due: $____________

Booth # ____________________________

Company Name: __________________________

Contact Name __________________________
Contact Email Address __________________

Please Sign

(Handwritten Signature)

Tax rate subject to change. Tax rate at the time of event will be utilized.
Exhibitor Supervised Labor

Sunbelt Builders Show and Conference
Gaylord Texan Resort and Convention Center - Grapevine, Texas
August 5 - 9, 2019

Discount Deadline Wednesday, July 17, 2019
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DT - Double-time: All other hours and Holidays

Exhibitors may not operate any type of mechanical or powered equipment.

### Exhibitor Supervised Install Labor

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
<th>Regular</th>
<th>Discount</th>
<th>Estimate</th>
</tr>
</thead>
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### Exhibitor Supervised Dismantle Labor

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
<th>Regular</th>
<th>Discount</th>
<th>Estimate</th>
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<tr>
<td>68065</td>
<td>DT</td>
<td>$170.00</td>
<td>$221.00</td>
<td></td>
</tr>
</tbody>
</table>

### Step One:
Choose your service
- Installation
- Dismantling
- Both

### Step Two:
How many people?
- #

### Step Three:
How many hours?
- #

### Step Four:
Carpets:
- Ordered from Shepard
- Exhibitor Owned Carpet
- Carpet Padding

### Step Five:
Any other details?
- Any special tools needed? Ladders? Lifts?
- Ladders
- Lifts
- Special Tools:

### Step Six: Schedule

<table>
<thead>
<tr>
<th>Date</th>
<th>Start Time</th>
<th>End Time</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Installation Request
Dismantle Request

Requested times are not guaranteed and are based on availability.

### Step Seven: Onsite Contact Info

Name

Cell:

Email:

Company Name: ____________________________________________

Booth # __________________________________________________

Labor Estimate $________________________
8.250% Tax: $________________________
Amount Due: $________________________

Tax rate subject to change. Tax rate at the time of event will be utilized.
Shepard Glossary

**Advanced Freight** – Refers to freight that has been sent to Shepard’s warehouse prior to the Event move in.

**Advance Order** – An order for services sent to service contractor prior to installation date.

**Aisle Carpet** – The carpet that is placed on the Event floor in the aisles to separate the booths.

**Back Wall** – Refers to the drape used at the rear of a standard booth.

**Bill of Lading** – A legal document that establishes the terms between the shipper (exhibitor) and transportation company (carrier) for the transport of goods between specified points for a specified charge. A bill of lading is required to be filled out and turned in at the Shepard Service Desk at the close of the show, after the exhibitor is all packed up, in order to Shepard to release the freight to the transportation company (carrier).

**Booth Package** – This term describes the equipment supplied to exhibitors from show management.

**Certified Weight Ticket** – A required documented measurement used for shipping exhibit properties. All carriers checking into a Shepard marshaling yard are required to present a certified weight ticket at check in.

**Common Carrier** – A transportation company moving exhibitor freight, which usually only accepts crated materials that it can consolidate with the properties of other customers into one shipment bound for the same destination. Only Shepard can accept freight from a common carrier.

**Corner Booth** – An exhibit space with exposure on at least two aisles, usually found at the end of a row of inline booths.

**CWT** – “Century Weight” or “hundredweight”. The total weight of a crate is divided by 100 to obtain billable weight. $1,000 lbs / 100 = 510 cwt

**Drayage** – The service that includes delivery of materials to an exhibit space, removal of empty crates, storage of crates during the Event, return of crates at the end of the Event, and delivery of materials to the carrier loading area.

**DT Labor** – Double-time labor, or work performed on double time and charged at twice the published rate.

**Empty Sticker** – A colored sticker used to mark empty crates and boxes for storage provided in the material handling service. See Service Desk for Empty Stickers.

**Exclusive Contractor** – One who holds an exclusive contract with a facility or event manager to provide specified services to that facility or Event.

**Exhibitor-Approved Contractor (EAC)** – Also called an independent contractor, a supplier hired by an exhibitor to perform trade Event services independently of Event management-appointed contractors.

**Exhibitor Kit** – Also known as a Service Manual, this is package of information that contains all rules, regulations and ordering forms relating to an exhibition, provided to exhibitors by Event management.

**Facility Carpeted** – Indicates the exhibit hall and/or ballroom in which the Event is taking place is already carpeted.

**Floor Order** – An order for product or service placed after Advance Deadline therefore not eligible for discounted rates.

**Floor Port** – A utility box recessed in the floor containing electrical, telephone or plumbing connections.

**Freight** – Exhibit properties and other materials shipped for an exhibit.

**Freight Desk** – The area where inbound and outbound exhibit material are handled at a trade event.

**Forklift / Ground Rigging** – Handling and assembly of machinery that requires the use of a forklift. This includes positioning and/or re-skidding of exhibit material, machinery and equipment.

**Hard wall** – A type of exhibit construction in which walls are made of a solid material, rather than fabric.

**I&D** – Installation and dismantling of an exhibit by a labor source. Exhibitors may order this service from the general contractor.

**ID Signs** – Typically a 7” x 44” cardstock sign that contains exhibitor name and booth number.

**In-line** – An exhibit that is constructed in a continuous line with other exhibits.

**Island Exhibit** – An exhibit with aisles on four sides. There is no pipe and drape construction provided to Island booths.

**Labor** – Contracted workers who perform services. When labor is ordered, hours are based on estimates and will be billed actual time incurred. Requested times are not guaranteed and are based on availability. Minimum of one hour will be charged. Additional time will be billed in increments. Rates are based on when labor was performed: ST, OT, DT.

**Logistics** – Point to point transportation services for freight by an appointed carrier.

**Marshaling Yard** – A lot where trucks gather for orderly dispatch to Event site. When Shepard provides a marshaling yard, all carriers must check in, present a weight ticket, and will be guided to the docks to unload when a space is available. The same is true for the out of the show. Applicable fee applies.

**Move In** – Refers to the date and time that exhibitors gain access to a facility and are able to begin the construction and/or set up of their booth.

**Mobile Spotting Fee** – The charge for Shepard personnel to safely guide vehicles operated by exhibitors on the exhibit hall floor when approved by show management and if Shepard determines such activity to be operationally feasible and safe. All vehicles operated on the exhibit hall floor must be escorted by Shepard personnel. All local fire marshal rules and regulations apply. Please call customer service for details.

**Move-out** – The date/time specified by Event management for dismantling exhibits and clearing the exhibition floor. Also referred to as Tear Down.

**Padded Van Shipment** – Uncrated goods covered with blankets or other protective padding and shipped via van line.

**Perimeter Booth** – A booth space on an outside wall.

**Pipe and Drape** – Tubing covered with draped fabric to make up rails and back wall of a trade show.

**Porter Service** – A service that includes the emptying of wastebaskets within the booth at specific intervals during the show.

**Quad Box** – Four electrical outlets in one box provided by the electrical contractor.

**Registration** – This refers to an area that Event management uses to register and check in Event exhibitors, buyers and attendees. This is the place in which show badges can be obtained.

**Rigger** – A skilled worker responsible for handling and assembly of machinery.

**Right-to-Work state** – A state where no person can be denied the right to work because of membership or non-membership in a labor union. See the Union Rules and Regulations within your manual for specific guidelines.

**Service Desk** – The location at which exhibitors order services.

**Side Rails** – The wall between two booths used to divide exhibits, typically 3’ high.

**Skirting** – Decorative covering around tables and risers. Tables are skirted on 3 sides unless additional skirting is ordered.

**Special Handling** – An additional charge that applies to exhibits shipments requiring extra labor, equipment, or time for delivery to exhibit space.

**ST Labor** – Straight time labor, or work performed during normal hours at the standard rate.

**Targets** – Exhibitor move in date/time prior to general move-in available by appointment only.

**Visqueen** – A clear heavy plastic sheeting that is placed over exhibiting carpeting after it is laid in order to protect it until show opens.
2019 Sunbelt Builders Show  
August 7–8, 2019

Dear Exhibitor,

All services are handled by separate offices, **and are ordered from separate places. If the order is not sent to the proper department, it cannot be processed.**

Here are the services contained in this kit, and their numbers if you have questions:

<table>
<thead>
<tr>
<th>Form/Service</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Utilities Services <em>(online ordering)</em></td>
<td>817-778-3676</td>
</tr>
<tr>
<td>Network and Telecommunications Services <em>(online ordering)</em></td>
<td>817-778-3600</td>
</tr>
<tr>
<td>PSAV (audio/visual, signage, and rigging)</td>
<td>817-778-3288</td>
</tr>
<tr>
<td>Creative Greenery of Dallas</td>
<td>972-442-5592</td>
</tr>
<tr>
<td>Vehicle Display</td>
<td>817-778-3680</td>
</tr>
<tr>
<td>FedEx Office (shipping information)</td>
<td>817-778-1470</td>
</tr>
</tbody>
</table>

Please complete each form and send it to the corresponding department. The ordering information **and the contact phone number** are listed on each order form.

Our staff will be happy to answer any general questions about the show, or direct you accordingly.

You can obtain a receipt by contacting each of the departments using the phone numbers listed above, or the email address if listed on the order form.

Thank you,

Exhibitor Services
Rules and Regulations for Exhibits and Displays

Utilities Orders

- A discounted rate is available for orders received by the Advance Price Deadline of fourteen (14) days prior to show start. Any change made to an advance order or standard priced order will be charged at a rate according to the date.

- Payment is accepted in the form of VISA, MASTERCARD, DISCOVER, and AMERICAN EXPRESS. The local sales tax (currently at 8.25%) will be applied to all equipment, services, and labor orders.

- **Checks and cash will not be accepted.** Any check received will be promptly returned via U.S. Mail with a request for a credit card payment. Full payment must be received at least fourteen (14) days prior to the first day of show to qualify for the Advance Price.

- **Cancellation for services must be received in writing at least 48 hours prior to move-in date to avoid charges.** Each service is handled by individual departments and must be cancelled through each department separately (e.g., Utilities, Information Technology, Rigging, Audio-Visual, etc.). Credit for services not used will not be given if cancelled less than 48 hours prior to move-in date.

Labor/Special Instructions

- Requests for early utilities installation and/or utilities labor must be submitted in writing to Exhibitor Services along with utilities order and booth diagram. Early utilities installation cannot be guaranteed if the request is received after the Advance Price Deadline of fourteen (14) days prior to show start.

- Utilities labor and material charges are based on booth diagram specifications and show floor requests from exhibitors or third-party setup persons, including decorators and exhibit houses.

- Island booths without a diagram will not be set until booth representative arrives at show site and speaks with Exhibitor Services.

- **Utility rates do NOT include connecting utilities (power, water, air, drainage) to equipment inside the booth.** Labor charges may apply for relocation of electricity source or exhibitor-installed cords requiring troubleshooting and/or redistribution in booth. Labor rates: 7:00AM–6:00PM, $90 per hour 6:01 PM–6:59AM, $140 per hour (1 hour minimum)

- The exhibitor will be required to make all final connections to their equipment. Gaylord Texan staff does not make connections to equipment. Furthermore, Gaylord Texan will provide any special receptacles requested in advance.

Carts/Supplies

- Gaylord Texan does NOT supply any equipment (e.g., carts, dollies, hand-trucks, pallet-jacks, forklifts, etc.). All material moving must be arranged through the general contractor.

- Gaylord Texan does NOT provide cleaning supplies, vacuums, large waste receptacles, or janitorial services for the exhibit space. All cleaning must be arranged through the general contractor.

Loading Dock

- Exhibits, displays, and equipment must be brought into and taken from the building via the loading dock only.

- Parking is NOT allowed at the loading dock. **You must unload your vehicle and immediately move it to the parking garage. You may not set up in the building while your vehicle is at the dock. During move-out you must have your things ready to load before you move your vehicle to the dock.**

- Vehicles are NOT allowed on the loading dock or the loading dock ramps.

Marshalling

- Vehicles (e.g., association trucks, production trucks, trailers, etc.) with PRIOR PERMISSION from Exhibit Hall management may park overnight in the Marshalling Yard for $75 per vehicle per night. You must have prior permission from Exhibit Hall management. NO EXCEPTIONS. Vehicles with prior permission may park at the Exhibit Hall dock for $125 per vehicle per night.
Food & Beverage
- The hotel reserves the right to purchase, prepare, and provide all food and beverage items. In-booth food and beverage requests should be directed to your group Catering Manager. Contact Exhibitor Services to be put into contact with the Catering Manager.
- Cooking permit must be obtained before any cooking activity is permitted within the building (contact Exhibitor Services). A 3A40 B.C. fire extinguisher must be in the booth within thirty (30) feet of each cooking device. Compliance with all local Health Department rules and regulations is required. Holding tanks for cooking residue (oils, grease, etc.) are required. Cleaning of equipment is NOT permitted in restrooms. Clean-up arrangements must be coordinated in advance through show management.

Convention Center
- Stick-on decals (except name tags) may NOT be distributed or used in the building.
- Painting of any kind (exhibits, displays, equipment, etc.) is NOT allowed inside the building.
- “Day tanks” of bottled gas may be used in conjunction with an approved exhibit or display for cooking or demonstration purposes. Tanks must have a release valve and must be removed from the building at the close of daily activities. Storage of tanks is not allowed inside the building.

Exhibits
- Decorations, banners, signs, etc., may NOT be affixed to any wall, door, window, column, ceiling, or painted surface in the building.
- Static helium balloon displays are permitted in the building. Helium balloons may NOT be used as giveaways. A labor charge will be assessed to retrieve a balloon from the Exhibit Hall or ballroom ceiling. Helium tanks must be secured to a cart or column while inside the building and must be removed daily. Storage of tanks is NOT allowed inside the building.
- In accordance with the Grapevine Fire Marshal, no exhibit, display, or drape may obstruct, impede, or otherwise hinder access to fire exit doors, fire strobes, fire speakers, fire department access cabinets, fire alarm pulls, or electrical boxes (on left side of columns).
- Vehicles that are used as part of a display must have less than ¼ tank of fuel, or fewer than five (5) gallons, whichever is less. The tank must be sealed (taped) or have a locking gas cap. The positive battery cable must be disconnected from the battery and taped. You must provide keys to the vehicle to Exhibit Hall management. The exhibitor is responsible for contacting the Grapevine Fire Marshal to schedule a vehicle inspection. The Fire Marshal must be contacted NO LESS than 48 hours before moving the vehicle into the building (see Vehicle Application in Exhibitor Kit). Vehicles are NOT to be started or driven on the ballroom level.
- Covered or multi-leveled booths over 300 square feet must have an automatic extinguishing system or required fire watch personnel. Scaled, stamped plans of the booth must be submitted. Cost of fire watch personnel is determined by the Grapevine Fire Marshal.
- Haze and smoke producing devices must use water-based fluids. The use of these devices must be approved in advance through Convention Services in conjunction with Grapevine Fire Rescue and Gaylord Texan Director of Security.

Lighting
- Customized lighting is available in the Exhibit Hall for $250. Subsequent changes to custom lighting are $125 per incident.
On-site orders include a 10% up-charge. Changes to an order are priced according to the date.

Event Name: 2019 Sunbelt Builders Show
Event Dates: August 7–8, 2019

---

**Utility Services**

Questions? E-mail us at TexanExhibitHall@gaylordhotels.com or call 817-778-3676

Order online at [https://gaylordtexan.boomerecommerce.com](https://gaylordtexan.boomerecommerce.com)

---

**Advance Price Deadline**
Wednesday, July 24, 2019

---

**ELECTRICITY CONNECTIONS**

Prices are per outlet, for run of show. Permanent building electricity outlets may not be used by exhibitor. All circuits are on 24 hours a day.

**Scaled Booth Diagram & Labor**

Please include a booth diagram showing the requested location of outlets. Rates do not include connecting equipment. Exhibitor is responsible for connecting their equipment to the utilities in the booth. Labor and materials will be charged to the credit card on file for booth setup based on diagram specifications. Charges will apply for requested relocation. The Hotel will charge for exhibitor-installed cords requiring troubleshooting and/or redistribution in the booth. All labor and materials for booth setup will be billed post-show. Labor rates: 7M–6PM $90 per hour 6:01PM–6:59AM $140 per hour (1 hour min)

**Equipment**

The Hotel reserves the right to refuse connection to any exhibitor whose equipment is deemed unsafe by the Hotel’s electrical department. Use of open clip sockets, latex lamp cord wire, or unapproved multiplex attachment plugs is not permitted.

---

<table>
<thead>
<tr>
<th>Code</th>
<th>Voltage</th>
<th>Maximum Watts</th>
<th>Circuit Amps</th>
<th>Phase</th>
<th>Advance Price</th>
<th>Standard Price</th>
<th>On-site Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>A010E</td>
<td>120</td>
<td>1,000</td>
<td>10</td>
<td>Single</td>
<td>$217</td>
<td>$311</td>
<td>$342</td>
</tr>
<tr>
<td>A020E</td>
<td>120</td>
<td>2,000</td>
<td>20</td>
<td>Single</td>
<td>$257</td>
<td>$367</td>
<td>$403</td>
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<tr>
<td>B020E</td>
<td>120/208</td>
<td>3,300</td>
<td>20</td>
<td>Single</td>
<td>$304</td>
<td>$433</td>
<td>$476</td>
</tr>
<tr>
<td>C020E</td>
<td>120/208</td>
<td>5,700</td>
<td>20</td>
<td>Three</td>
<td>$434</td>
<td>$620</td>
<td>$682</td>
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<td>B030E</td>
<td>120/208</td>
<td>5,000</td>
<td>30</td>
<td>Single</td>
<td>$411</td>
<td>$587</td>
<td>$645</td>
</tr>
<tr>
<td>C030E</td>
<td>120/208</td>
<td>8,600</td>
<td>30</td>
<td>Three</td>
<td>$610</td>
<td>$871</td>
<td>$958</td>
</tr>
</tbody>
</table>

Additional power (60, 100, 200, and 400 amps) is available. Select High Power when browsing Electrical Services.

1-Outlet Extension Cord (rental only; you may bring your own if you prefer) $25 $25
6-Outlet Power Strip (rental only; you may bring your own if you prefer) $20 $20
**COMPRESSED AIR:** 120 PSI at 4 CFM. Hotel supplies ¼” D quick-release female connection. $175 $210 $231
**WATER:** Hotel supplies ¾” male threaded hose connector. Exhibitor is responsible for bringing adaptor. $175 $210 $231
DRAINAGE: Available depending on booth or exhibit location. A pump may be required at an additional cost. $140 $170 $187
FILL & DRAIN up to 50 gallons (price includes labor) $150 $150
FILL & DRAIN over 50 gallons (price includes labor) $225 $225

Price includes running utilities (power, air, water, drainage) to booth. It does not include connecting utilities to your equipment.

There will be a charge for any custom adapters that are required.

* Equipment utilizing nominal 208 voltages must have appropriate male plug. Provide NEMA number for plug on booth diagram.

** Available in the Exhibit Hall only.
GENERAL TERMS AND CONDITIONS:

- Orders placed more than 14 days prior to event will be eligible to use Advanced Pricing.
- Installation of telephone, telecommunications, network and cabling services within Gaylord Texan Resort & Convention Center is exclusive. Telecommunication services (voice and data) must be ordered by each exhibitor separately and are not to be shared with other exhibitors. Routine audits are preformed to ensure adherence.
- All prices are for rental of services only. Material and equipment furnished by Gaylord Texan Resort & Convention Center for telecommunication services shall remain the property of Gaylord Texan Resort & Convention Center's unless otherwise specified, and shall be returned to Gaylord Texan Resort & Convention Center's Exhibitor Service desk at the close of show. There will be a $250.00 charge for lost or damaged telephone sets and a $250.00 charge for lost or damaged network equipment. Gaylord Texan Resort & Convention Center is not responsible for lost or damaged equipment while in the exhibitor’s possession.
- Under no circumstances shall anyone other than Gaylord Texan Resort & Convention Center’s Information Technology technicians make any special wiring within the resort property. Only Gaylord Texan Resort & Convention Center's Information Technology technicians are authorized to modify system wiring or cabling. Any wiring or cabling damage costs (plus administration fees) will be billed to the exhibiting firm name.
- Delivery of all voice and data transmission lines ordered from an outside vendor will only be allowed to the second floor Data Center. All circuit installs must be coordinated with Gaylord Texan Resort & Convention Center's Information Technology group at least 9 weeks in advance of show date.
- All exhibitor telephone and network services will be disconnected on the last day of the event, sixty (60) minutes after the show’s official closing time.
- Rates quoted for all services include bringing the requested communication services to the booth in the most convenient manner and do not include special wiring, over-head drops and/or special placement of communication services, computer equipment or intranet working cabling. All island booths will require a scaled diagram with orientation. Additional labor and materials may be charged for precise placement of communication services. Additional labor charges may be required for relocating service after installation. Gaylord Texan Resort & Convention Center will not be responsible for any cutting or altering of any floor coverings in order to bring voice or data services to a booth.
- Changes to original orders will require a service order to be signed by the exhibitor acknowledging receipt of service and any associated labor. Labor is charged in ½ hour increments (minimum charge is ½ hour). Labor rate is $75.00/hour.
- Notification of cancellation must be received in writing a minimum 48 hours prior to scheduled opening date. Credit will not be given for connections installed and not used. No credit will be given for service canceled less than forty-eight (48) business hours prior to the scheduled event opening. Disputes concerning services must be filed by the exhibitor with the Exhibitor Services Department prior to the close of show. Gaylord Texan Resort & Convention Center will resolve disputes in a timely manner.
The network connections provided by Gaylord Texan Resort & Convention Center may be used only by the directors, officers and employees of the company; exhibitors, agents and consultants while performing service for the exhibiting company and cannot be resold or distributed to other companies unless by specific contractual agreement. The services being provided by Gaylord Texan Resort & Convention Center will facilitate communications between the Gaylord Texan Resort & Convention Center’s authorized users and the entities reachable through the Internet. Users of Gaylord Texan Resort & Convention Center services shall use reasonable efforts to promote efficient use of the network to minimize, and avoid if possible, unnecessary network traffic and interference with the work of other users of the interconnected networks.

Users of Gaylord Texan Resort & Convention Center services shall not disrupt any of Gaylord Texan Resort & Convention Center network or other associated networks as a whole or any equipment of system forming part of their systems, or any services provided over, or in connection with any of Gaylord Texan Resort & Convention Center or other associated networks. Gaylord Texan Resort & Convention Center services shall not be used to transmit any communication where the meaning of the message, or its transmit distribution, would violate any applicable law or regulation or would likely be highly offensive to the recipient or recipients thereof.

Gaylord Texan Resort & Convention Center reserves the right to troubleshoot with tools such as Sniffer Pro, FLUKE network analyzers, etc. Gaylord Texan Resort & Convention Center reserves the right to immediately disconnect network connections when activity such as denial of service attacks, port scans, or any other form of network performance degradation activities are detected. After disconnection, isolation and quarantine assistance will be given.

All devices for which Gaylord Texan Resort & Convention Center provides Internet or Networking connectivity shall be required to obtain a Gaylord Texan Resort & Convention Center assigned IP address. At no time, while connected to Gaylord Texan Resort & Convention Center network, will the customer use their own DHCP server unless by specific agreement. Physical layer network audits are performed to ensure adherence.

For wired connections The Customer must provide the node equipment (personal computer, etc.) properly configured, as well as a standard Ethernet adapter card, rated for 10/100Mbps with an RJ-45 jack. The Customer is responsible for the proper configuration of computing machinery and software for Internet and Ethernet communications.

Internet Performance Disclaimer: Gaylord Texan Resort & Convention Center does not guarantee the performance, routing, or throughput, either expressed or implied, of any data circuit connectivity with regards to the Internet and/or Internet backbones beyond any facility we service. Gaylord Texan Resort & Convention Center is the exclusive supplier of Internet connectivity for all events within the facility. We are equipped with a Gigabit dedicated Internet connection to a tier 1 Internet Service Provider, and can provide Internet and networking connectivity to any location on property.

Internet Security Disclaimer: Gaylord Texan Resort & Convention Center does not provide security such as, but not limited to firewalls, NATing devices, virus protection, etc. for any Internet services we provide. It is the sole responsibility of the exhibitor or customer to provide all necessary security. With execution of this document the Customer is agreeing to the Terms and Conditions of this document and will hold Gaylord Texan Resort & Convention Center and its agents and contracts harmless for any and all liabilities arising from the use of non-secured data circuits.
### Event Information

**Event Name:** 2019 Sunbelt Builders Show  
**Event Dates:** August 7–8, 2019

- Customer supplied wireless access points are not permitted unless by specific agreement.
- Rates quoted for connections cover only delivery of services to the booth in most convenient manner.
- Rates do not include connecting or routing of cables inside the booth area.
- Cancellation Policy: Cancellations must be received at least 48 hours prior to show to avoid charges.
- Orders placed more than 14 days prior to show will be eligible to use advanced pricing.

### Telecommunication Services

<table>
<thead>
<tr>
<th>Service Description</th>
<th>Advanced Price</th>
<th>Standard Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Standard DID Telephone/Fax/Modem Line</td>
<td>$300</td>
<td>$360</td>
</tr>
<tr>
<td>Customer responsible for any toll or long distance charges</td>
<td></td>
<td></td>
</tr>
<tr>
<td>House Telephone</td>
<td>$200</td>
<td>$270</td>
</tr>
<tr>
<td>5 Digit in house dialing only</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Polycom Conference Telephone</td>
<td>$500</td>
<td>$600</td>
</tr>
<tr>
<td>Customer responsible for any toll or long distance charges</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Wired – Shared Internet Access

<table>
<thead>
<tr>
<th>Service Description</th>
<th>Advanced Price</th>
<th>Standard Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>High Speed Internet Access (1st Device)</td>
<td>$1,200</td>
<td>$1,440</td>
</tr>
<tr>
<td>1 Private IP Address, Shared Network – Approximate speed 1.5Mbps</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Additional Connection</td>
<td>$300</td>
<td>$360</td>
</tr>
<tr>
<td>Additional Device (Customer Provided hub/switch/cabling)</td>
<td>$200</td>
<td>$240</td>
</tr>
</tbody>
</table>

### Wired – Dedicated Internet Access – Private VLAN

<table>
<thead>
<tr>
<th>Service Description</th>
<th>Advanced Price</th>
<th>Standard Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>3.0 Mbps Dedicated Network - Wired</td>
<td>$3,000</td>
<td>$3,600</td>
</tr>
<tr>
<td>10 Private IP Address, Dedicated Private Network</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Additional Dedicated Bandwidth – 1Mb increments</td>
<td>$1,500</td>
<td>$1,800</td>
</tr>
<tr>
<td>Must be purchased with 3.0Mbps Dedicated Network</td>
<td></td>
<td></td>
</tr>
<tr>
<td>ie; Qty of 1 increases VLAN to 4.0Mbps</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Additional Dedicated Connection</td>
<td>$300</td>
<td>$360</td>
</tr>
<tr>
<td>Additional IP Address</td>
<td>$50</td>
<td>$60</td>
</tr>
</tbody>
</table>

### Wireless – Dedicated Internet Access – Private VLAN

<table>
<thead>
<tr>
<th>Service Description</th>
<th>Advanced Price</th>
<th>Standard Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>3.0 Mbps Dedicated Network - Wireless</td>
<td>$3,000</td>
<td>$3,600</td>
</tr>
<tr>
<td>10 Private IP Address, Dedicated Private Network, WPA2</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Additional Dedicated Bandwidth – 1Mb increments</td>
<td>$1,500</td>
<td>$1,800</td>
</tr>
<tr>
<td>Must be purchased with 3.0Mbps Dedicated Network</td>
<td></td>
<td></td>
</tr>
<tr>
<td>ie; Qty of 1 increases VLAN to 4.0Mbps</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Additional IP Address</td>
<td>$50</td>
<td>$60</td>
</tr>
</tbody>
</table>

### Wireless – Shared Internet Access

<table>
<thead>
<tr>
<th>Service Description</th>
<th>Advanced Price</th>
<th>Standard Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>High Speed Internet Access (1st Device)</td>
<td>$750</td>
<td>$900</td>
</tr>
<tr>
<td>1 Private IP Address, Shared Network – Approximate speed 1.5Mbps</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Additional Wireless Connection</td>
<td>$225</td>
<td>$900</td>
</tr>
</tbody>
</table>

---

**Phone:** 817-778-3600  
**Fax:** 817-778-3699  
**Email:** TexanITSales@GaylordHotels.com
EXHIBITOR SERVICES
Create the ultimate brand experience with a sensory-rich environment that drives attendee interest.

<table>
<thead>
<tr>
<th>NAME OF CONFERENCE</th>
<th>START DATE</th>
<th>END DATE</th>
<th>NO. OF EVENT DAYS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>ORGANIZATION NAME</th>
<th>ON-SITE CONTACT NAME</th>
<th>ROOM/EXHIBIT BOOTH NO.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>STREET ADDRESS</th>
<th>CITY</th>
<th>STATE</th>
<th>ZIP CODE</th>
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<tr>
<td></td>
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<td></td>
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</table>

<table>
<thead>
<tr>
<th>TELEPHONE NUMBER</th>
<th>DELIVERY DATE</th>
<th>DELIVERY TIME</th>
<th>PICKUP DATE</th>
<th>PICKUP TIME</th>
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</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>AM</td>
<td></td>
<td>PM</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EMAIL ADDRESS</th>
<th>ORDERED BY</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

ORDERING INSTRUCTIONS: To guarantee equipment availability and advanced-rate pricing, place your order at least 21 days prior to delivery. Prices are for exhibit floor only. All rental prices subject to a 15% markup if ordered day of. Operator labor, if requested, is subject to the prevailing hourly rate with a five-hour minimum. An electronic receipt will be emailed to you. The total charge per item is determined by multiplying the price by the quantity ordered. Please include applicable Sales Tax on equipment rental.

PSAV WILL CONTACT YOU DIRECTLY FOR PAYMENT INFORMATION. PRICING IS PER SHOW.

Tax Exempt Status – If you are exempt from payment of sales tax, we require you to forward an exemption certificate for the state in which the services are to be provided.

Cancellations – Cancellations received within 48 hours of the scheduled delivery date are subject to a 50 percent fee applicable to equipment and tax. Cancellations received on the day of scheduled delivery or “no shows” are subject to the full amount of the order, including installation, drayage and tax. Labor and/or service charges may apply and/or loss damage waiver.

MONITORS

<table>
<thead>
<tr>
<th></th>
<th>PRICE</th>
<th>QTY</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>LCD monitor</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>32&quot; LCD monitor □</td>
<td>$855</td>
<td></td>
<td>0</td>
</tr>
<tr>
<td>46&quot; LCD monitor □</td>
<td>$1,175</td>
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<td>0</td>
</tr>
<tr>
<td>55&quot; LCD monitor □</td>
<td>$1,975</td>
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<tr>
<td>70&quot; LCD monitor □</td>
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<tr>
<td>Dual-post stand □</td>
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<tr>
<td>Table stand □</td>
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</tbody>
</table>

AUDI0 EQUIPMENT

<table>
<thead>
<tr>
<th></th>
<th>PRICE</th>
<th>QTY</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wired microphone □</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wireless microphone □</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Handheld □</td>
<td>$245</td>
<td></td>
<td>0</td>
</tr>
<tr>
<td>Lavalier □</td>
<td>$645</td>
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<td>0</td>
</tr>
<tr>
<td>Wireless headset microphone □</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Requires wireless microphone unit to operate □</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Powered speaker □</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Up to five people □</td>
<td>$275</td>
<td></td>
<td>0</td>
</tr>
<tr>
<td>Sound system □</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Two speakers, two stands, one mixer, one wired microphone □</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Up to 20 people □</td>
<td>$585</td>
<td></td>
<td>0</td>
</tr>
<tr>
<td>4-channel mixer □</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>$1,485</td>
<td></td>
<td>0</td>
<td></td>
</tr>
</tbody>
</table>
| ACCESSORIES
<table>
<thead>
<tr>
<th></th>
<th>PRICE</th>
<th>QTY</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>DVD player □</td>
<td>$255</td>
<td></td>
<td>0</td>
</tr>
<tr>
<td>Laptop □</td>
<td>$645</td>
<td></td>
<td>0</td>
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</tbody>
</table>

PROJECTOR

<table>
<thead>
<tr>
<th></th>
<th>PRICE</th>
<th>QTY</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>42&quot; - 54&quot; Rolling cart □</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tripod screen □</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6&quot; □</td>
<td>$95</td>
<td></td>
<td>0</td>
</tr>
<tr>
<td>7&quot; □</td>
<td>$265</td>
<td></td>
<td>0</td>
</tr>
<tr>
<td>8&quot; □</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

RIGGING

All rigging requests should be placed using the Rigging Request Form.

CUSTOM ITEMS

<table>
<thead>
<tr>
<th></th>
<th>PRICE</th>
<th>QTY</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>CUSTOM ITEMS □</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

SPECIAL REQUESTS

Please add any items not listed above that you require.

Shipping Instructions – Mark any materials sent to the venue as follows:

1. Address Packages to: Gaylord Texan, 1501 Gaylord Trail, Grapevine, TX 76051
2. Hold for Arrival - Attn: Guest’s Name and/or Organization
3. Complete Return Address
4. Number of Boxes (ex: Box 1 of 2, Box 2 of 2)

Form Submission – Email completed forms to: bmonefeldt@psav.com

On-site labor rate is $120 per hour.

All rental prices are subject to a 15% markup when ordered on site.

Bud Monefeldt
Director of Sales - PSAV®
Gaylord Texan
1501 Gaylord Trail, Grapevine, TX 76051
office: 817.778.3298 email: bmonefeldt@psav.com

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**EXHIBITOR SERVICES**
Create the ultimate brand experience with a sensory-rich environment that drives attendee interest.

**BOOTH DIAGRAM**

<table>
<thead>
<tr>
<th>ORGANIZATION NAME</th>
<th>ROOM/EXHIBIT BOOTH NO.</th>
</tr>
</thead>
<tbody>
<tr>
<td>SHOW NAME</td>
<td>SHOW DATES</td>
</tr>
</tbody>
</table>

Please indicate on the grid the location of your requested AV using X to signify AV items.

Adjacent Booth No. _____________

Adjacent Booth No. _____________

Adjacent Booth No. _____________

Adjacent Booth No. _____________

Adjacent Booth No. _____________

Adjacent Booth No. _____________

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Bud Monefeldt  
**Director of Sales - PSAV®**  
Gaylord Texan  
1501 Gaylord Trail, Grapevine, TX 76051  
**office:** 817.778.3298  
**email:** bmonefeldt@psav.com

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NAME OF CONFERENCE: Texas Association of Builders Sunbelt Builders Show

Orders received within 72 hours of the requested delivery date will be assessed a $100.00 pop up fee, per delivery.

Please fill out this form completely, including payment information, and email to Claire Gore at Claire.gore@gaylordhotels.com.

NOTE: If you are requesting more than one delivery per day, please complete a separate form for each day/time period.

CONTACT INFORMATION

Booth Name: ________________  Booth #: ____________
First Name: ________________  Last Name: ________________
Street Address: ____________________________
City: ________________  State: ________________  Zip Code: ________________
Phone: ________________  Mobile: ________________  Email: ________________

On-Site Contact: ________________  Mobile: ________________

• Once order has been received a banquet event order will be created and sent to the client for review and signature to confirm.

• A link to submit a credit card for payment will be sent to client once confirmed.

• 100% of all estimated charges will be due 10 days prior to arrival.

• All items listed are subject to a 25% taxable service charge and 8.25% sales tax.
### BEVERAGES

<table>
<thead>
<tr>
<th>ITEM</th>
<th>COST</th>
<th>QUANTITY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Freshly Brewed Regular and Decaffeinated French Roast Coffee and Select Teas</td>
<td>$110 per gallon</td>
<td></td>
</tr>
<tr>
<td>Assorted Bottled Juices</td>
<td>$6.50 each</td>
<td></td>
</tr>
<tr>
<td>Soft Drinks (Pepsi, Diet Pepsi, Sierra Mist)</td>
<td>$6.25 each</td>
<td></td>
</tr>
<tr>
<td>Bottled Waters</td>
<td>$6.25 each</td>
<td></td>
</tr>
<tr>
<td>Iced Tea / Lemonade</td>
<td>$83 per gallon</td>
<td></td>
</tr>
<tr>
<td>Domestic Beer: Bud, Bud Light, Miller Light, Coors Light</td>
<td>$8 each (12 minimum)</td>
<td></td>
</tr>
<tr>
<td>Imported Beer: Heineken, Corona, Amstel Light</td>
<td>$9 each (12 minimum)</td>
<td></td>
</tr>
<tr>
<td>Wine: House Chardonnay &amp; House Cabernet</td>
<td>$50 bottle</td>
<td></td>
</tr>
<tr>
<td>Bartender<strong>REQUIRED For Service</strong>*</td>
<td>$200 each (per 3 hour period)</td>
<td></td>
</tr>
</tbody>
</table>

### FOOD

<table>
<thead>
<tr>
<th>ITEM</th>
<th>COST</th>
<th>QUANTITY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bagels with Cream Cheese and Preserves</td>
<td>$65 per dozen</td>
<td></td>
</tr>
<tr>
<td>Assorted Breakfast Breads, Muffins and Croissants</td>
<td>$60 per dozen</td>
<td></td>
</tr>
<tr>
<td>Brownies (by the dozen only)</td>
<td>$60 per dozen</td>
<td></td>
</tr>
<tr>
<td>Cookies (assorted, by the dozen only)</td>
<td>$60 per dozen</td>
<td></td>
</tr>
<tr>
<td>Assorted French Macarons</td>
<td>$72 per dozen</td>
<td></td>
</tr>
<tr>
<td>Assorted Dessert Miniatures</td>
<td>$72 per dozen</td>
<td></td>
</tr>
<tr>
<td>Display of Fresh Sliced Fruits Served</td>
<td>$120 small (up to 10 guests)</td>
<td></td>
</tr>
<tr>
<td>Display of Fresh Vegetables, Traditional Hummus and Buttermilk Ranch</td>
<td>$300 large (up to 25 guests)</td>
<td></td>
</tr>
<tr>
<td>Charcuterie Board, Array of Cheeses and Meats, Chef’s Assorted Condiments, Housemade Breads</td>
<td>$140 small (up to 10 guests)</td>
<td></td>
</tr>
<tr>
<td>Charcuterie Board, Array of Cheeses and Meats, Chef’s Assorted Condiments, Housemade Breads</td>
<td>$350 large (up to 25 guests)</td>
<td></td>
</tr>
<tr>
<td>Assorted Deli Sandwiches (Ham, Turkey and Roast Beef)</td>
<td>$250 small (up to 10 guests)</td>
<td></td>
</tr>
<tr>
<td>Assorted Deli Sandwiches (Ham, Turkey and Roast Beef)</td>
<td>$625 large (up to 25 guests)</td>
<td></td>
</tr>
<tr>
<td>Please indicate your selection.</td>
<td>$120 dozen (1 dozen minimum)</td>
<td></td>
</tr>
<tr>
<td>Wraps (Vegetarian, Chicken Salad)</td>
<td>$120 dozen (1 dozen minimum)</td>
<td></td>
</tr>
<tr>
<td>Breakfast Tacos (Scrambled Egg, Chorizo, Cheddar)</td>
<td>$100 dozen (1 dozen minimum)</td>
<td></td>
</tr>
<tr>
<td>Seasonal Whole Fruit. Please indicate your quantity.</td>
<td>$4 each</td>
<td></td>
</tr>
<tr>
<td>Mixed Nuts (bulk, 5 lb minimum)</td>
<td>$35 pound</td>
<td></td>
</tr>
<tr>
<td>Bar Mix (bulk, 5 lb minimum)</td>
<td>$35 pound</td>
<td></td>
</tr>
<tr>
<td>Pretzels or Potato Chips (bulk, 5 lb minimum)</td>
<td>$25 pound</td>
<td></td>
</tr>
<tr>
<td>Breakfast, Power and Granola Bars</td>
<td>$5 each</td>
<td></td>
</tr>
<tr>
<td>Potato Chips, Popcorn and Pretzels (individual bags)</td>
<td>$5 each</td>
<td></td>
</tr>
<tr>
<td>Dip (Guacamole, Queso or French Onion Dip)</td>
<td>$40 per quart</td>
<td></td>
</tr>
<tr>
<td>Ice Cream Bars (assorted)</td>
<td>$7.25 each</td>
<td></td>
</tr>
<tr>
<td>Candy Bars (assorted)</td>
<td>$5 each</td>
<td></td>
</tr>
<tr>
<td>Soft Warm Pretzels, IPA Cheese Sauce</td>
<td>$60 per dozen</td>
<td></td>
</tr>
<tr>
<td>Popcorn Machine (Attendant Required*$200++)</td>
<td>$250 per day rental</td>
<td></td>
</tr>
<tr>
<td>Popcorn $4 per bag (60 bag minimum)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>ITEM</td>
<td>COST</td>
<td>QUANTITY</td>
</tr>
<tr>
<td>----------------------------</td>
<td>-------------------------------------------</td>
<td>----------</td>
</tr>
<tr>
<td>Ice</td>
<td>$120 per 20 lbs.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Plus $25 delivery per day</td>
<td></td>
</tr>
<tr>
<td>Bus Tub Rental</td>
<td>$20 each day</td>
<td></td>
</tr>
<tr>
<td>Chafing Dish Rental</td>
<td>$75 each day</td>
<td></td>
</tr>
<tr>
<td>Heat Lamp Rental</td>
<td>$50 each day</td>
<td></td>
</tr>
<tr>
<td>Sterno</td>
<td>$9 each</td>
<td></td>
</tr>
<tr>
<td>Punch Bowl Rental</td>
<td>$75 each per day</td>
<td></td>
</tr>
<tr>
<td>Cutting Board Rental</td>
<td>$50 each per day</td>
<td></td>
</tr>
<tr>
<td>Disposable 6 inch plate</td>
<td>$20 per 50</td>
<td></td>
</tr>
<tr>
<td>Disposable 8 oz. bowls</td>
<td>$20 per 50</td>
<td></td>
</tr>
<tr>
<td>Plastic Forks</td>
<td>$50 per 1000</td>
<td></td>
</tr>
<tr>
<td>Plastic Spoons</td>
<td>$50 per 1000</td>
<td></td>
</tr>
<tr>
<td>Plastic Knives</td>
<td>$50 per 1000</td>
<td></td>
</tr>
<tr>
<td>Cocktail Napkins</td>
<td>$20 per 250</td>
<td></td>
</tr>
<tr>
<td>Styrofoam Cups 12 oz.</td>
<td>$40 per 100</td>
<td></td>
</tr>
<tr>
<td>Coffee Stirrers</td>
<td>$20 per 1000</td>
<td></td>
</tr>
<tr>
<td>Frill Toothpicks</td>
<td>$10 per 250</td>
<td></td>
</tr>
<tr>
<td>Pc. Creamers</td>
<td>$75 per 500 (500 minimum order)</td>
<td></td>
</tr>
<tr>
<td>Pc. Sugar/Equal/Sweet and Low/Splenda</td>
<td>$100 per 500 (500 minimum order)</td>
<td></td>
</tr>
<tr>
<td>Serving Utensils Rental</td>
<td>$10 each per day</td>
<td></td>
</tr>
</tbody>
</table>

All items listed are subject to a 25% taxable service charge and 8.25% sales tax.

**BOOTH DELIVERY - $50 per delivery**

Food and beverage ordered through the hotel will be supplied with proper service ware and utensils.
PERMIT APPLICATION FOR EXHIBIT COOKING
AND/OR HEAT PRODUCING DEVICE
(Other than candles; a separate permit application is available for candle use.)

Any device that produces an open flame, has an operating temperature of 500 degrees or greater used for keeping food warm, any appliance that produces a grease-laden vapor, and any deep fat fryer must be approved by the Grapevine Fire Marshal prior to being used in any exhibit or event.

This form must be completed and submitted to the Grapevine Fire Marshal’s office no less than 14 days prior to the event. All appliances shall be Underwriter’s Laboratory Listed or approved by another acceptable testing agency.

All appliances or activities that produce a grease-laden vapor must also include an approved ventilation system routed to the outside of the building, or the system must be equipped with filtering system that is UL listed to remove grease-laden vapors. **NOTE:** Deep fat fryers must also be equipped with an automatic fire extinguishing system in addition to the ventilation hood.

A 40BC rated fire extinguisher is required within 30 feet of any permitted appliance. A copy of a specification sheet or other product description documentation must be provided for each appliance.

Please check all that apply:

_____ Heat producing device  
_____ Deep Fryer  
_____ Heat Lamp  
_____ Hot Plate  
_____ Convection Oven  
_____ Griddle, or similar appliance/device  
_____ Propane fueled appliance or device (torch, yard light, etc.)  Size of propane bottle: __________
_____ other heat producing device not listed above (attached documentation describing device).

Propane gas bottles or cylinders may be used for cooking or demonstration purposes during show hours only. Portable LP-gas containers are allowed to be used temporarily for demonstrations and public exhibitions and shall not exceed a water capacity of 12 pounds (5kg). All propane tanks or cylinders must be removed from the building at the close of the show or the conclusion of the activity for the day. At no time can the propane cylinder be left in the building overnight. Location of propane bottles within building/booth must be approved by the Fire Marshal.

Event Name: ___________________________  Booth Number: __________
Exhibiting Company: ____________________
On-site Contact Name and Phone Number: ___________________________
Show Start Date and Time: ________________  Show End Date and Time: ________________
Move-in Date and Time: _________________  Move-out Date and Time: _______________

I have read and understand the requirements listed above:

____________________________            ________________
Signature                     Date

Return completed form to the Gaylord Texan Event Management
1501 Gaylord Trail, Grapevine, TX 76051
OR
fax to 817-778-3329.
## Creative Greenery of Dallas

Show Name: ____________________  
Show Date: ____________________  
Location: ____________________

### Flowering Plants

<table>
<thead>
<tr>
<th>Describe</th>
<th>Color</th>
<th>Pre-Paid Price</th>
<th>Convention Prices</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mums</td>
<td>Yellow___ White___ Lavender___</td>
<td>$20.00</td>
<td>$23.00</td>
<td></td>
</tr>
<tr>
<td>Kalanchoes</td>
<td>Yellow___ Pink___ Red___</td>
<td>$20.00</td>
<td>$23.00</td>
<td></td>
</tr>
<tr>
<td>Bromeliads</td>
<td>Red___ Pink___ Orange___</td>
<td>$30.00</td>
<td>$34.00</td>
<td></td>
</tr>
</tbody>
</table>

### Green Plants

<table>
<thead>
<tr>
<th>Height</th>
<th>Type</th>
<th>Specify</th>
<th>Pre-Paid Price</th>
<th>Convention Price</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small</td>
<td>Ferns</td>
<td></td>
<td>$24.00</td>
<td>$28.00</td>
<td></td>
</tr>
<tr>
<td>Large</td>
<td>Ferns</td>
<td></td>
<td>$32.00</td>
<td>$36.00</td>
<td></td>
</tr>
<tr>
<td>2-3’</td>
<td>Palm, Arborcolla, Spath, Ficus</td>
<td>Circle Preference</td>
<td>$38.00</td>
<td>$42.00</td>
<td></td>
</tr>
<tr>
<td>4’</td>
<td>Palm, Ficus, Dracaena</td>
<td>Circle Preference</td>
<td>$48.00</td>
<td>$52.00</td>
<td></td>
</tr>
<tr>
<td>5’</td>
<td>Palm, Ficus</td>
<td>Circle Preference</td>
<td>$58.00</td>
<td>$62.00</td>
<td></td>
</tr>
<tr>
<td>6’</td>
<td>Palm, Ficus</td>
<td>Circle Preference</td>
<td>$68.00</td>
<td>$72.00</td>
<td></td>
</tr>
<tr>
<td>8’</td>
<td>Palm, Ficus</td>
<td>Circle Preference</td>
<td>$72.00</td>
<td>$76.00</td>
<td></td>
</tr>
</tbody>
</table>

### Container Selection

<table>
<thead>
<tr>
<th>Description</th>
<th>Specify</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>White____ Black____ Wicker Baskets____</td>
<td>Circle Preference</td>
<td>Free</td>
</tr>
<tr>
<td>Glass Bubble Bowl</td>
<td></td>
<td>$24.00</td>
</tr>
</tbody>
</table>
### FRESH FLORAL ARRANGEMENTS

<table>
<thead>
<tr>
<th>DESCRIPTION</th>
<th>SPECIFY</th>
<th>PRE-PAID PRICE</th>
<th>CONVENTION PRICE</th>
<th>AMOUNT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Spring Floral Arrangements</td>
<td>Circle One: Round or One-Sided</td>
<td>$60.00</td>
<td>$66.00</td>
<td></td>
</tr>
<tr>
<td>Exotic Tropical Floral Arrangements</td>
<td></td>
<td>$70.00</td>
<td>$76.00</td>
<td></td>
</tr>
</tbody>
</table>

### COMPANY INFORMATION

- **Booth #__________**
- **Company:______________________**  
  E-Mail:__________________________
- **Phone:________________________**  
  Fax:______________________________
- **Address:_______________________**  
  City:______________________________
- **State:_________________**  
  Zip:__________________________  
  Booth Representative:__________________________

### PAYMENT INFORMATION

- **Sub Total:__________**  
  **Sales Tax (8.25%):__________**  
  **Event Total:__________**
- **Payment Enclosed:**  
  Check:____  
  Visa____  
  MC____  
  AMX____
- **Credit Card No:______________________**  
  **Exp Date:______________________**
- **Card Holder Name:______________________**
- **Signature:______________________**
**VEHICLE DISPLAY PERMIT APPLICATION**

Required prior to any vehicle being moved inside a building. Applicant must abide by all Show, Hotel and Shepard instructions and provisions.

<table>
<thead>
<tr>
<th>Owner AND CONTACT INFORMATION</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Owner Name</strong></td>
</tr>
<tr>
<td><strong>Contact Person</strong></td>
</tr>
<tr>
<td><strong>Owner Address</strong></td>
</tr>
<tr>
<td><strong>Owner City, ST &amp; Zip</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>VEHICLE INFORMATION</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Make</strong></td>
</tr>
<tr>
<td><strong>Year</strong></td>
</tr>
<tr>
<td><strong>Engine fuel type</strong></td>
</tr>
<tr>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EVENT INFORMATION</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Event Name</strong></td>
</tr>
<tr>
<td><strong>Event location</strong></td>
</tr>
<tr>
<td><strong>Vehicle arrival date</strong></td>
</tr>
<tr>
<td><strong>Interior Location</strong></td>
</tr>
<tr>
<td><strong>Vehicle arrival time</strong></td>
</tr>
<tr>
<td><strong>Vehicle move-out date</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SPECIAL NOTES AND COMMENTS</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>FIRE DEPARTMENT USE ONLY</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Approved:</strong></td>
</tr>
<tr>
<td><strong>Inspection Fee Required:</strong></td>
</tr>
<tr>
<td><strong>Authorized Signature:</strong></td>
</tr>
</tbody>
</table>
**VEHICLE PERMIT APPLICATION REQUIREMENTS**

This application is to be filled out in its entirety and provided to the Gaylord Texan Exhibit Hall no less than one week prior to the vehicle move in date.

- Liquid-fueled vehicles must have fewer than 5 gallons in the fuel tank or ¼ or less fuel gauge reading.

- All batteries must be disconnected by disconnecting the positive terminal. (A master battery disconnect switch may be used to disconnect all electrical circuits).

- The electrical circuit of the vehicle must be completely disabled. Vehicles with multiple batteries may require that all batteries in the vehicle be disconnected.

- A vehicle may have an alternate power supply connected if it meets the following criteria:
  - Building must be sprinkler protected.
  - Constant attendance at the vehicle during open show hours.
  - Electrical circuits disconnected after show hours & signed off by the Property Owner’s representative.
  - During public display times, fuel systems and the starting circuits shall not be operable. I.e., *fuses pulled or circuit breakers disconnected*.

- The fuel tank filler cap shall be secured to such an extent that it has been made difficult to remove by the use of duct tape or other means. A locking gas lid on the vehicle is an acceptable means of securing the filler cap.

- Vehicle may not be run without prior approval of Fire Marshal. Fire Marshal must be present the entire time vehicle is running.

- All vehicle inspections shall be conducted between 7:00AM and 5:00PM Monday through Friday excluding holidays. All other times require an after hours inspection fee of $45.00 per hour with a two-hour minimum to be paid at the time of inspection.

- The fire inspector will circle the fuel tank level at the time of move in, but prior to entering the building.

- Shepard Exposition Services requires trailers and mobile units to complete and submit the included Mobile Spotting form and the payment authorization form. Motorized vehicles, in addition to the completed Mobile Spotting form and payment authorization form, need to order visqueen from the exhibitor kit or plan on providing your own visqueen. If you are providing your own visqueen, the visqueen will need to be installed prior to your vehicle driving into the exhibit hall.

**Submit completed application to both:**

- **Sunbelt Builders Show™**
  - 313 E. 12th Street, Suite 210
  - Austin, TX 78701

- **Gaylord Texan Exhibit Hall**
  - 1501 Gaylord Trail
  - Grapevine, TX 76051

- **Sunbelt@TexasBuilders.org**
- Or FAX to (512) 476-6427

**NO VEHICLES WILL BE ALLOWED IN THE BUILDING WITHOUT AN APPROVED PERMIT ON FILE IN THE FIRE MARSHAL’S OFFICE**
EXHIBIT HALL RULES AND REGULATIONS

The information contained in this brief outline does not completely cover the rules and regulations contained in the Grapevine Fire Code, but it does provide the basic rules governing concessions, exhibits, and shows in any building open to the public.

1. Submit detailed floor plans to the Fire Marshal at least 15 days before scheduled opening.
2. All exit doors serving any occupied area of the building must remain unlocked, unobstructed, and in proper operating condition; exit signs must function properly and be visible from all areas. All exits, hallways and aisles leading from buildings or tents are to be kept clear and unobstructed at all times.
3. All curtains, table skirts, drapes and decorations must be constructed of flameproof material, or treated with an approved flame proofing solution. (Treatment shall be renewed as often as may be necessary to maintain the flame proofing effect.)
4. No combustible materials, merchandise or signs shall be attached to, hung from, or draped over flameproof side and rear divider draperies of booths, or attached to table skirting facing aisles, unless flameproof.
5. Automobiles, trucks, tractors, and other motor vehicles utilizing flammable fuels which are placed on display inside any building, shall have no more than ¼ tank of fuel or five (5) gallons of fuel in the tank; all fuel tanks shall be locked or effectively sealed and battery cables shall be disconnected from the ignition system. Ignition keys for vehicles on display shall be kept by a responsible person at the display location for removal of such vehicles from the building in event of emergency. Boat gas tanks shall be completely empty.
6. Combustible waste is to be collected as it accumulates and be stored in noncombustible, covered containers, which are emptied at least once each day.
7. All commercial type cooking appliances shall be equipped with ventilation hoods and approved automatic extinguishing systems. All other cooking devices shall have adequate separation from combustible materials by spacing or noncombustible shielding.
8. Electrical equipment must be installed, operated, and maintained in a manner, which does not create a hazard to life or property.
9. The use of liquefied petroleum gases inside buildings, tents or areas is strictly prohibited, except for demonstration by special permit.
10. “No Smoking” signs shall be posted and maintained in areas designated by the Fire Marshal.
11. Provide and maintain approved fire extinguishing equipment in all areas designated by the Fire Marshal.
12. All gas-fired appliances shall be approved by the Fire Marshal before being used.
13. The use of welding and cutting equipment for demonstration purposes must be approved by the Fire Marshal.
14. The demonstration or use of equipment using liquid fuel in buildings is prohibited.
15. No flammable liquids shall be used or admitted inside of buildings except by approval of the Fire Marshal. (This includes aerosol cans-empty cans are approved.)
16. Artificial lighting such as lanterns and candles is prohibited. This includes pyrotechnics displays.
17. When smoking is permitted, there shall be provided on each table and at other convenient places suitable noncombustible ashtrays or match receptacles.
18. Each exhibitor shall provide an approved noncombustible container with approved cover for daily accumulation of waste material.
19. The use of all gas-fired heating units, either portable or stationary, shall meet the approval of the City Building Inspector and/or the Fire Marshal. The use of so-called “salamander” stoves is strictly prohibited.
20. All flammable liquids used in any exhibit area shall be stored in and dispensed from an approved safety can.

### Lead Retrieval Order Form

**Sunbelt Builders 2019 | August 6 - August 9, 2019 | Gaylord Texan, Grapevine TX**

Order online and save $50 per order:  [sunbelt2019.spsleads.com](http://sunbelt2019.spsleads.com)  Please complete this form and fax it to:  **1.855.855.3801**

After submitting this form by fax, you should receive a confirmation within 72 hours. If you do not receive a confirmation please contact us.

<table>
<thead>
<tr>
<th>Lead Retrieval Solutions</th>
<th>on or before 06/27/19</th>
<th>between 06/28/19 - 07/25/19</th>
<th>on or after 07/26/19</th>
<th>Quantity</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Mobile License **</td>
<td>□ $250</td>
<td>□ $290</td>
<td>□ $290</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2 Mobile Licenses **</td>
<td>□ $450</td>
<td>□ $530</td>
<td>□ $530</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3 Mobile Licenses ** (BEST VALUE)</td>
<td>□ $530</td>
<td>□ $710</td>
<td>□ $710</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5 Mobile Licenses **</td>
<td>□ $750</td>
<td>□ $1,050</td>
<td>□ $1,050</td>
<td></td>
<td></td>
</tr>
<tr>
<td>10 Mobile Licenses **</td>
<td>□ $1,250</td>
<td>□ $1,850</td>
<td>□ $1,850</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Basic Scanner</td>
<td>□ $395</td>
<td>□ $445</td>
<td>□ $495</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Touch Scanner</td>
<td>□ $475</td>
<td>□ $525</td>
<td>□ $575</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Custom Qualifiers * (Only applicable to Basic and Touch Scanners)</td>
<td>□ $50</td>
<td>□ $50</td>
<td>□ $50</td>
<td></td>
<td></td>
</tr>
<tr>
<td>USB Key (Only applicable to Basic and Touch Scanners)</td>
<td>□ $35</td>
<td>□ $35</td>
<td>□ $35</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Subtotal**

**Total**

---

### Indicate Payment Method

- □ VISA
- □ MasterCard
- □ AMEX
- □ Check Payment*

Signature:  ____________________________  Name on Card:  ____________________________

Credit Card #:  ____________________________  Expiration (MM/YY):  ______ / ______

* If paying by check, please make it payable to Streampoint Solutions Inc.

**Mail Check to:** Streampoint Solutions Inc. C/ Sunbelt Builders 2019 | 1300 I Street, NW, Suite 400E | Washington, DC, 20005

---

**By signing this document I agree to the terms on page 2 of this Lead Retrieval Order form.**

Name:  ____________________________  Date:  ____________________________  Signature:  ____________________________

---

*If you would like to purchase custom qualifiers, please list them in the space provided on page 2. Maximum 30 characters per option.

** Prior to the event, you will be provided with a sample barcode for testing purposes. You will need to activate your license in order to complete the scanning test, please ensure that the activation is on the same device that will be used onsite. Once a mobile license is activated on your mobile or tablet device it cannot be moved, transferred or refunded. Mobile phone device not included.

---

* Prior to the event, you will be provided with a sample barcode for testing purposes. You will need to activate your license in order to complete the scanning test, please ensure that the activation is on the same device that will be used onsite. Once a mobile license is activated on your mobile or tablet device it cannot be moved, transferred or refunded. Mobile phone device not included.

---

* Prior to the event, you will be provided with a sample barcode for testing purposes. You will need to activate your license in order to complete the scanning test, please ensure that the activation is on the same device that will be used onsite. Once a mobile license is activated on your mobile or tablet device it cannot be moved, transferred or refunded. Mobile phone device not included.

---

* Prior to the event, you will be provided with a sample barcode for testing purposes. You will need to activate your license in order to complete the scanning test, please ensure that the activation is on the same device that will be used onsite. Once a mobile license is activated on your mobile or tablet device it cannot be moved, transferred or refunded. Mobile phone device not included.

---

* Prior to the event, you will be provided with a sample barcode for testing purposes. You will need to activate your license in order to complete the scanning test, please ensure that the activation is on the same device that will be used onsite. Once a mobile license is activated on your mobile or tablet device it cannot be moved, transferred or refunded. Mobile phone device not included.

---

* Prior to the event, you will be provided with a sample barcode for testing purposes. You will need to activate your license in order to complete the scanning test, please ensure that the activation is on the same device that will be used onsite. Once a mobile license is activated on your mobile or tablet device it cannot be moved, transferred or refunded. Mobile phone device not included.
# Lead Retrieval Order Form

## Standard Qualifiers

<p>| | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1. SEND INFORMATION</td>
<td>4. JUST INQUIRING</td>
<td>7. ADD TO MAILING LIST</td>
<td>9. RECOMMENDS PURCHASE</td>
</tr>
<tr>
<td>2. DECISION MAKER</td>
<td>5. SEND QUOTE</td>
<td>8. READY TO PURCHASE</td>
<td>10. HAVE REP CALL</td>
</tr>
<tr>
<td>3. SEND SAMPLES</td>
<td>6. PURCHASE WITHIN 3 MONTHS</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

## Custom Qualifiers

<table>
<thead>
<tr>
<th>Option 1:</th>
<th>Option 11:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Option 2:</td>
<td>Option 12:</td>
</tr>
<tr>
<td>Option 3:</td>
<td>Option 13:</td>
</tr>
<tr>
<td>Option 4:</td>
<td>Option 14:</td>
</tr>
<tr>
<td>Option 5:</td>
<td>Option 15:</td>
</tr>
<tr>
<td>Option 6:</td>
<td>Option 16:</td>
</tr>
<tr>
<td>Option 7:</td>
<td>Option 17:</td>
</tr>
<tr>
<td>Option 8:</td>
<td>Option 18:</td>
</tr>
<tr>
<td>Option 9:</td>
<td>Option 19:</td>
</tr>
<tr>
<td>Option 10:</td>
<td>Option 20:</td>
</tr>
</tbody>
</table>

## Cancellation Policy:

Cancellations prior to **June 27, 2019** will be entitled to a 100% refund. All other cancellations including units not picked up onsite by your company representative are not entitled to a refund.

## Rental Agreement:

I understand that I am responsible for the proper use and safe keeping of the Basic Scanning, Touch Scanning, and Printing Lead Retrieval Systems covered by this agreement. I acknowledge and understand that the total replacement cost of these Systems is $3000 per unit.

I authorize Streampoint Solutions to charge the attached credit card $600 per unit for failure to return the unit(s) within one hour of the event closing and to charge full replacement costs for failure to return the unit(s) to the Streampoint Solutions offices within 48 hours from midnight following the event closing.

I authorize Streampoint Solutions to charge the replacement costs of the units in the event of theft or loss and for any damage incurred to a 'remove damaged' unit.

I agree to return all equipment to Streampoint Solutions’ onsite service desk within one hour of the show closing and must obtain a ‘return’ receipt for proof of returning any rented equipment. Any equipment not returned to the Streampoint Solutions onsite service desk, or in the case of an ‘In-Booth Pick Up Service’, to a Streampoint Solutions onsite staff member, is the responsibility of the customer.

I understand that should the show be cancelled for any reason beyond Streampoint Solutions’ control, including but not limited to damage to buildings, riots, strikes breached by show location, acts of government, or acts of Nature, a refund will not be issued.

## Mobile Scanner

- Capture, qualify and follow up on leads using your smartphone
- Scans are stored and backed up on the device and in the cloud
- Can be accessed via a secure, web-based portal
- Offline mode is available for those without a connection
- Compatible with most Apple and Android devices (requires mobile device with auto-focusing camera)

## Basic Scanner

- Handheld wireless barcode scanner allows for simple badge scanning
- Graphical LCD display with thumb wheel interface
- Has 10 default qualifiers (see above)
- Up to 8,000 leads can be stored and all leads are date & time stamped.

## Touch Scanner

- Handheld wireless barcode scanner allows for simple badge scanning
- Graphical colored LCD display with touch screen interface
- Has 10 default qualifiers (see above)
- Up to 8,000+ leads can be stored and all leads are date & time stamped.
GENERAL LIABILITY INSURANCE PREMIUM RATES / EVENT INFORMATION

<table>
<thead>
<tr>
<th>Event Days</th>
<th>Premium Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Event Day</td>
<td>$89.00</td>
</tr>
<tr>
<td>2-3 Event Days</td>
<td>$109.00</td>
</tr>
<tr>
<td>4-10 Event Days</td>
<td>$119.00</td>
</tr>
<tr>
<td>11-30 Event Days</td>
<td>$199.00</td>
</tr>
<tr>
<td>6 Month Policy</td>
<td>$475.00</td>
</tr>
<tr>
<td>Annual Policy</td>
<td>$650.00</td>
</tr>
</tbody>
</table>

NAME OF EVENT: ___________________________ EVENT START DATE: _______ End Date: _______

EVENT WEBSITE: ___________________________ EVENT CONTACT: _______________________ PHONE #: _______

VENUE ADDRESS with City, State & Zip: ______________________________________________________

EXHIBITOR INFORMATION – REGISTER AT www.insurance4exhibitors.com

Exhibiting Company/Insured: ___________________________ Contact Name: ______________________

Address: ______________________________________ City: _______________________ State: _______ Zip code: _______________

Email: ________________________________________ Country: __________________________ Telephone: ______________________

Description of Business/Exhibit: __________________________________________________________________________

Does your exhibit or business involve any of the excluded activities below? ______YES ______NO

- Alcohol Serving
- Amusement Devices
- Animals
- Athletic Participation
- Bands
- Amusement Devices
- Entertainment & Film Industry
- Mazes
- Firearms, Weapons
- Health Supplements
- Hot Wax Impressions
- Inflatables
- Disc-Jockeys
- Massage
- Mechanical/Amusement Devices
- Mechanical/Amusement Devices
- Hot Wax Impressions
- Mechanical/Amusement Devices
- Massage
- Mechanical/Amusement Devices
- Medical Testing
- Motor Sport Activities
- Oxygen / Aromatherapy
- Water Activities
- Tattooing or Piercing
- Vehicles in Motion
- Water Activities
- Weight-Loss Products
- Watercraft Exhibits on Water
- Vehicles in Motion
- Weight-Loss Products
- Watercraft Exhibits on Water

If yes, describe (we can still get you insurance): __________________________________________________________________________

Additional Insured: Most event planners or venues require you to name them as an additional insured. We need the name and address for each Additional Insured to issue a certificate. Don’t list your employees. Just leave blank if you do not know.

Additional Insured #1: ___________________________ Additional Insured #2: ___________________________

Address,City,ST,Zip: ___________________________ Address,City,ST,Zip: ___________________________

Any special wording or coverage needed: ___________________________

Any Additional Information or notes: ___________________________

METHOD OF PAYMENT - BY SIGNING BELOW YOU AUTHORIZE US TO CHARGE YOUR CREDIT CARD

Payment Form: ______ American Express ______ MasterCard ______ Visa ______ Discover ______ Check (Payable to "Insurance for Exhibitors")

Card Number ___________________________ Expiration Date: ___________ Security Code: ______

Cardholder Name: ______________________ Cardholder Address: _____________________________

Has any prior coverage been cancelled or non-renewed? _____ Yes _____ No

TERMS and CONDITIONS
Coverage is only provided for law suits brought in the U.S. and events held in the United States. I understand that the insurance company, in determining whether to provide insurance coverage, will rely on the information contained in this form and all other information being submitted. I hereby warrant, represent, and confirm that to the best of my knowledge all information provided is complete, true and correct. Signing this application does not bind the Applicant or the Company to complete the insurance, but it is understood and agreed that the information contained herein shall be the basis of the contract should a policy be issued. If any of the above questions have been answered fraudulently or in such a way as to conceal or misrepresent any material fact or circumstance concerning this insurance or the subject thereof, the entire policy shall be void. I understand that this policy includes an Agency fee which is not charge by the insurance company. The exact amount of the fee has been disclosed. I also understand all agency fees are not refundable once they are incurred. I also understand that this general liability policy does not provide any property coverage. By typing my name below, I am signing and agreeing.

I accept and understand the terms and conditions, Cardholder Name (Print) ___________________________

I understand that no property is covered on this policy: ______ I want a quote for property coverage: ______

Insurance for Exhibitors
30285 Bruce Industrial Parkway, Suite B
Solon, OH 44139

Online: http://www.insurance4exhibitors.com
Email: info@insurance4exhibitors.com
Phone: 440-349-6650 Fax: 440-815-2154
Sample Certificate of Insurance

An **original** certificate of insurance which conforms to the standards indicated below must be submitted by all exhibitors requesting approval for an EAC. **Original Forms need to be mailed to:** Texas Association of Builders, ATTN: Tamara Zengerle 313 East 12th Street, Ste. 210 Austin, TX 78701 by Wednesday, July 15, 2019.

* NOTE: ALL DATES MUST INCLUDE COVERAGE DURING MOVE-IN, SHOW DAYS, AND MOVE-OUT (August 5 - August 9, 2019).
2019 Sunbelt Show Guide Ad Specs
8.5” (h) x 5.5” (w)

SIZE:
FULL PAGE, with Bleeds:
   Bleed: 8.75” (h) x 5.75” (w)
   Trim: 8.5” x 5.5”

FULL PAGE, without Bleeds:
   Bleed: 8.25” (h) x 5.25” (w)

HALF PAGE HORIZONTAL: (no bleeds)
   ½ Page: 3.75” (h) x 5.25” (w)

HALF PAGE VERTICAL: (no bleeds)
   ½ Page: 8.25” (h) x 2.5” (w)

DEADLINE:
Friday, June 21

FORMATS:
All files save in CMYK

JPEG: Hi-Resolution, CMYK
   10-12 compression

TIF (PC): Resolution — 300 dpi

EPS (Rasterized): Resolution — 300 dpi

EPS (Vector Image): EPS files must have fonts embedded.

PDF: Must be saved for High-quality print. If created in Photoshop, must be saved as a PDF with a 300 dpi minimum. All fonts must be embedded.

PRICING:
Outside Back Cover $2,250
Inside Back Cover $1,950
Two Page Spread $2,000
Full Page $1,300
1/2 Page $700

HOW TO SUBMIT MY AD:
Please provide high resolution (300 dpi min) print-ready PDF files.
   • Email: Debbie@TexasBuilders.org
   • File Sharing: If files are to large fro email, you may also send files via Dropbox.
FULL PAGE
Without bleeds:
8.25” (h) x 5.25” (w)

FULL PAGE
With bleeds:
8.75” (h) x 5.75” (w)

½ Page Horizontal
3.75” (h) x 5.25” (w)
(no bleeds allowed)

½ Page Vertical
8.25” (h) x 2.5” (w)
(no bleeds allowed)
2019 SPONSORSHIPS & EVENTS
TEXAS ASSOCIATION OF BUILDERS & SUNBELT BUILDERS SHOW™
Our mission is simple – an opportunity for you to get your product/service and image in front of residential construction professionals in Texas. Our strategy is to provide excellent benefits for you to get a return on your company’s investment. Our sponsors have repeatedly joined us year after year as they have seen the importance and business opportunities gained in supporting our industry events throughout the year.

I invite you to join us as a sponsor for the 2019 Sunbelt Builders Show™ and Conference. Hundreds of residential construction professionals from all across the state of Texas will come together to represent the interests of the industry and network with each other. Sponsorship levels include marketing benefits throughout the year. I look forward to the opportunity to partner with you in creating excellent experienced for our community of residential construction professionals.

With much appreciation for your interest,

Angelica B. Stehling, CMP
Director of Events & Partnerships, Texas Association of Builders
(512) 539-2562 or angelica@texasbuilders.org
GET YOUR LOGO IN FRONT OF TAB’S AWARD-WINNING PROGRAMS
STAR AWARDS – 2019 PROGRAM

Entry Period - January 19 – February 28, 2019
Event – Thursday, August 8, 2019 – Gaylord Texan

Star Awards Presenting Sponsor: $2,500 (6 available)

➢ Company logo on Star Awards website, in Sunbelt onsite Show Guide, in Star Awards official finalists catalog, in media presentation at the event, in Star Awards ads in the Texas Builder Magazine’s 2019 July/August and Sept/October issues and on Star Awards signage onsite at the event
➢ Company’s website link attached to their logo on Star Awards website
➢ Company name on marketing materials for awards program
➢ Company recognition on letters/emails to Star Awards finalists & winners
➢ Company recognition on the TAB website
➢ Company representative has the opportunity to pass out awards on stage to several of the winners
➢ Company will receive two (2) tickets to the event

Star Awards Category Sponsor: $750 (12 available)

➢ Company name on the Star Awards website, listed in the Star Awards official finalist catalog, in the Texas Builder Magazine’s 2019 September/October issue, in Sunbelt’s onsite Show Guide and in Star Awards’ signage onsite
➢ Company logo in winner’s media presentation at the event for designated categories title sides Logo to be featured no less than 10 times
➢ Company will receive two (2) tickets to the event

Star Awards Table Sponsor -$1,000

➢ Table Sponsors listed in the finalist catalog (reservation by July 1)
➢ Slide of Table Sponsors in the media presentation
➢ A reserved table and tickets for 10 people
➢ After July 1 – reserved tables of 10 are $1,300 and listing in the finalist catalog is not guaranteed

Tropicana Homes
EXCELLENCE UNDER 45 AWARDS PROGRAM

Excellence under 45 Awards Program: Dedication Sponsor - $2,500
➢ Company logo and link on nominee/applicant information/TAB website and on winning recipience email/mail notification
➢ Entry Period for award nominations is from March 31 – May 10, 2019
➢ Company logo in an issue of Texas Builder Magazine and in Sunbelt Show Guide with Excellence under 45 Awards Program listing
➢ Company logo on signage at event and on Excellence under 45 Awards program slide during event
➢ 2 tickets to the Star Awards presentation and Cocktail reception – Thursday, August 8, 2019, where winners are recognized

McCOY’S BUILDING SUPPLY

FERGUSON Bath, Kitchen & Lighting Gallery

Excellence under 45 Awards Program - Merit Sponsor - $1,000
➢ Company logo on nominee/applicant information/TAB web page and on winning recipient email/mail notification
➢ Company name in an issue of Texas Builder Magazine and in Sunbelt Show Guide with Excellence under 45 Awards Program listing
➢ Company name on signage at event and on Excellence under 45 Awards Program slide during event
➢ 2 Tickets to the Star Awards Presentation and Cocktail Party – Thursday, August 8, 2019, where winners are recognized
HOMEPAC FUNDANGO & STATEWIDE WASHERS CHAMPIONSHIP
TUESDAY, AUGUST 6, 2019

Presenting Sponsor: $6,000 – SOLD-OUT

➢ Company Category Exclusivity
➢ Company logo on all promotional materials, Texas Builder Magazine ads, on exclusive onsite signage, on thank you ad in Sunbelt’s Show Guide, in Sunbelt’s website sponsor page, and in TABloid (e-newsletter) detailing event (all subject to timelines)
➢ ½ page ad (artwork to be supplied by company) in the Sunbelt Builders Show™ onsite Guide (subject to timelines)
➢ Verbal recognition at the event
➢ Complimentary two teams of two players for the Buy-In portion of the Tournament
➢ Admission for ten (10) with designated area for your company
➢ Comp Sunbelt registration for four (4) company representatives
➢ Presenting Sponsors have the opportunity to add a special experience to the event and brand it exclusively with their company

Food/Beverage (5 food / 3 beverage) - $3,000

➢ Company logo on all promotional materials, Texas Builder Magazine ads, on exclusive onsite signage, on thank you ad in Sunbelt’s Show Guide, in Sunbelt’s website sponsor page, and in TABloid (e-newsletter) detailing event (all subject to timelines)
➢ Admission for four (4) company representatives
➢ Complimentary (1) team of 2 for the Buy-In portion
➢ Verbal Recognition at the Event
➢ Comp Sunbelt registration for two (2) company representatives

ANDERSON CONSTRUCTION (beverage)
CENTRICITY (beverage)
LANCE FRIDAY HOMES (food)
LANTRIP’S CUSTOM HOMES (beverage)

Friend Sponsors (Unlimited) - $750

➢ Company name listed on some onsite signage
➢ Company name listed in the Sunbelt Show Guide
➢ Admission for two (2) company representatives

Dallas Builders Association
First Title of Waco
HBA of San Angelo
West Texas HBA
Summer 2019 Board Meetings - $3,000 (company must be a member)

- Company recognition on TAB’s and Sunbelt website as it relates to Summer Board Meetings
- Company logo recognition and a one page flyer in email information sent out to the board members 30 days prior to meeting (flyer PDF due 35 days prior to board meeting date – maximum size 8.5”x11” one-sided)
- Company logo on all board meeting signage
- Company logo in Texas Builder as it relates to the Summer Board Meetings (subject to timelines – call for dates)
- Company has opportunity to display table (company to provide materials and/or man table)
- Company has opportunity to provide a standup sign placed near registration
- Company flyer (company to supply 250 copies). Staff will place flyers on meeting chairs
- Company also has opportunity to provide a logo gift for each board member attending – can place on board chairs
- Company logo recognition on the pocket guide distributed at registration desk at meeting
- Verbal recognition at the Board of Directors’ Meeting on Friday, August 9, 2019
- Company logo recognition in Texas Builder in board meeting thank you ad following the meeting dates
- Company recognition in TABloid
BUILDERS’ BASH  
CONCERT SPONSORED BY THE YOUNG PROFESSIONALS COUNCIL  
AND BENEFITING THE TEXAS BUILDERS FOUNDATION

Opening Day of the Sunbelt Builders Show ™ ~ Gaylord Texan  
August 7, 8 p.m.

Diamond Sponsors:  

Platinum Sponsor:

Gold Sponsor:  
Tommy Ford Construction

Silver Sponsors:  
McCoy’s Building Supply  
TopBuild Home Services

Silver Sponsors:  
DuPont  
Milgard Windows & Doors  
Sorrells & Co., LLC  
Weatherization Partners
BUILDERS’ BASH
CONCERT SPONSORED BY THE YOUNG PROFESSIONALS COUNCIL
AND BENEFITING THE TEXAS BUILDERS FOUNDATION

Opening Day of the Sunbelt Builders Show ™ ~ Gaylord Texan
August 7, 8 p.m.

<table>
<thead>
<tr>
<th>Sponsor Level</th>
<th>Diamond</th>
<th>Platinum</th>
<th>Gold</th>
<th>Silver</th>
<th>Bronze</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sponsor Investment</td>
<td>$10,000</td>
<td>$5,000</td>
<td>$2,500</td>
<td>$1,000</td>
<td>$250</td>
</tr>
<tr>
<td>Limitations</td>
<td>2 Available</td>
<td>2 Available</td>
<td>3 Available</td>
<td>Unlimited</td>
<td>Unlimited</td>
</tr>
<tr>
<td>Tax Deductible Contribution</td>
<td>$3,750</td>
<td>$2,500</td>
<td>$1,250</td>
<td>$500</td>
<td>$125</td>
</tr>
<tr>
<td>Sunbelt Booth</td>
<td>1 - 10'x10' booth</td>
<td>2,500 booth</td>
<td>1,250 booth</td>
<td>Unlimited</td>
<td>Unlimited</td>
</tr>
<tr>
<td>Electronic Pieces/Webpage</td>
<td>Logo</td>
<td>Logo</td>
<td>Name</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Advertising Pieces</td>
<td>Logo</td>
<td>Logo</td>
<td>Name</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Event Welcome</td>
<td>Included</td>
<td>Included</td>
<td>Included</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>Event Thank You</td>
<td>Logo</td>
<td>Logo</td>
<td>Name</td>
<td>Name</td>
<td></td>
</tr>
<tr>
<td>Reserved Seating</td>
<td>Yes</td>
<td>Yes</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tickets</td>
<td>15 tickets</td>
<td>8 tickets</td>
<td>5 tickets</td>
<td>2 tickets</td>
<td>1 ticket</td>
</tr>
<tr>
<td></td>
<td>30 drink vouchers</td>
<td>drink vouchers</td>
<td>drink vouchers</td>
<td>drink vouchers</td>
<td>drink vouchers</td>
</tr>
<tr>
<td>Post-Event Thank You Email</td>
<td>Logo &amp; Link</td>
<td>Logo</td>
<td>Logo</td>
<td>Name</td>
<td>Name</td>
</tr>
<tr>
<td>Sponsor Level</td>
<td>Presenting</td>
<td>Opening</td>
<td>Recharge</td>
<td>Education</td>
<td>Thursday</td>
</tr>
<tr>
<td>--------------------</td>
<td>------------</td>
<td>-------------</td>
<td>------------</td>
<td>-----------------</td>
<td>----------</td>
</tr>
<tr>
<td>Sponsor Investment</td>
<td>$35,000</td>
<td>$30,000</td>
<td>$20,000</td>
<td>$15,000</td>
<td>$20,000</td>
</tr>
<tr>
<td>Availability</td>
<td>Company category exclusivity</td>
<td>1 Available</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Sunbelt Booth</td>
<td>20x30 booth</td>
<td>No</td>
<td>10x20</td>
<td>Logo in sponsor area</td>
<td>No</td>
</tr>
<tr>
<td>Sunbelt Website</td>
<td>Logo/Link on footers</td>
<td>Logo/Link in sponsor area</td>
<td>Logo/Link in sponsor area</td>
<td>Logo in sponsor area</td>
<td>Logo in sponsor area</td>
</tr>
<tr>
<td>Marketing Pieces</td>
<td>Logo in all pieces</td>
<td>Logo in all pieces</td>
<td>Logo/Name in all pieces</td>
<td>Logo/Name in all pieces</td>
<td>Logo/Name in select pieces</td>
</tr>
<tr>
<td>Texas Builder</td>
<td>Logo in magazine ad &amp; ½ page ad in insert</td>
<td>Logo in magazine Ad &amp; ½ page ad in insert</td>
<td>Logo in magazine ad and in insert</td>
<td>Logo in magazine ad and in insert</td>
<td>Name in magazine ad and in insert</td>
</tr>
<tr>
<td>Texas Builder</td>
<td>Logo in all Sunbelt Ads</td>
<td>Name in all Sunbelt ads</td>
<td>Name in all Sunbelt ads</td>
<td>Name in all Sunbelt ads</td>
<td>N/A</td>
</tr>
<tr>
<td>Registration</td>
<td>Logo on registration site and all email notifications</td>
<td>Logo on registration site and all email notifications</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Sponsor Level</td>
<td>Presenting</td>
<td>Opening Keynote</td>
<td>Recharge Zone</td>
<td>Education Center</td>
<td>Thursday Keynote</td>
</tr>
<tr>
<td>----------------</td>
<td>------------</td>
<td>-----------------</td>
<td>---------------</td>
<td>------------------</td>
<td>------------------</td>
</tr>
<tr>
<td>Sponsor Investment</td>
<td>$35,000</td>
<td>$30,000</td>
<td>$20,000</td>
<td>$15,000</td>
<td>$20,000</td>
</tr>
<tr>
<td>Opening Keynote</td>
<td>Stage presentation &amp; logo recognition and reserved seating</td>
<td>Stage presentation &amp; logo recognition and reserved seating</td>
<td>Logo/Verbal recognition and reserved seating</td>
<td>Logo/Verbal recognition and reserved seating</td>
<td>Logo/Verbal recognition and reserved seating</td>
</tr>
<tr>
<td>Thursday Keynote</td>
<td>Logo recognition and reserved seating</td>
<td>Logo recognition and reserved seating</td>
<td>Logo recognition and reserved seating</td>
<td>Logo recognition and reserved seating</td>
<td>Logo recognition/reserved seating / company representative to introduce speaker</td>
</tr>
<tr>
<td>Show Guide</td>
<td>Full page ad</td>
<td>Full page ad</td>
<td>Full page ad</td>
<td>Full page ad</td>
<td>Full page ad</td>
</tr>
<tr>
<td>HOME PAC FUNdango Tickets</td>
<td>10 tickets</td>
<td>4 tickets</td>
<td>4 tickets</td>
<td>4 tickets</td>
<td>4 tickets</td>
</tr>
<tr>
<td>Post Event Thank you Email</td>
<td>Logo &amp; Link</td>
<td>Logo &amp; Link</td>
<td>Logo &amp; Link</td>
<td>Logo &amp; Link</td>
<td>Logo &amp; Link</td>
</tr>
</tbody>
</table>
Onsite Show Guide
Print Advertising

1. Onsite Sunbelt Show Guide – Hard Copy Printed for onsite – Viewable on Sunbelt website
   ➢ Show Guide Outside Back Cover - $2,250 –
   ➢ Show Guide Inside Back Cover - $1,950 -
   ➢ Show Guide Inside Front Cover - $1,950 - sold out
   ➢ Show Guide Full Page - $1,300
   ➢ Show Guide ½ page - $700
   ➢ Show Guide ¼ page - $500
   ➢ Logo Included with your Exhibitor Listing in the Show Guide- $250

2. Clings – Call to discuss in more detail
   ➢ First come, First served basis – limited number available
   ➢ Exhibiting company to create and provide artwork to Show Management
   ➢ Show Management will produce and place the cling onsite
   ➢ Small Wall or Carpet Cling - $250 – 12”x12”
   ➢ Medium Wall or Carpet Cling - $750 – 24”x24”
   ➢ Large Wall or Carpet Cling - $1,750 – 36”x36”
Electronic Advertising for Exhibitors

Company must purchase at least a 10'x10' booth to participate in these advertising options. Emails and posts will be scheduled according to Sunbelt’s marketing timeline. First Come, First Served bases – limited number available on most items listed below *

1. Exhibiting Company Description Logo Upgrade on Website - $100
   - Logo visibility starts immediately upon payment in full
   - One logo per exhibiting company
   - Logo will be added to company’s website description listing
   - Allowable file upload types: gif, jpeg, png, pdf, eps, ai, psd (2 MB or less)

2. Exhibitor Sponsored Social Media Post - $750*
   - One company per post
   - Exclusive Promotional Post to be launched to Facebook and Twitter Show followers by Show Management on behalf of company
   - 1200x630 pixel image, JPEGs ONLY (artwork to be provided by advertiser and subject to TAB approval)
   - Twitter Text - Up to 140 characters; URL to be provided in that character limit
   - Facebook Text - Up to 400 characters; URL to be provided in that character limit

3. Individual sponsored Email Blast to Sunbelt Registrants Pre-Show - $1,250*
4. Individual sponsored Email Blast to Sunbelt Registrants Post – Show - $1,500*
   - One company per email
   - Exclusive Promotional Email sent to registered attendees by Show Management on behalf of company
   - 600x600 pixel image (artwork to be provided by advertiser and subject to TAB approval)
   - Image linked to URL provided by company
   - Up to 200 characters of text underneath image
   - Promotional Ad Specs: 600x600 pixel, JPG or static GIF, No Flash or animation, 100 KB
SUNBELT PRESENTING SPONSOR: $35,000 (3 SOLD / 1 AVAILABLE)

- Company category exclusivity
- Comp 20x30 with 4 badges per 10x10 booth for a total of 24 staff badges
- Marketing exposure as it relates to 2019 Sunbelt Builders Show™
- Company logo and link in Sunbelt Skyscraper Ad in TAB NewsBriefs until August 2019
- Company logo and link on Sunbelt website homepage
- Company logo on all email registration confirmations and on the registration website
- Company logo recognition in *Texas Builder* Magazine 2019 Sunbelt ads
- Company logo prominently displayed in entrance area of tradeshow & welcome signs
- VIP seating for company at Opening Keynote (round table of 10) & Opening Keynote stage recognition for up to 5 company reps
- Company logo on Opening and Thursday Keynotes PowerPoint presentation loop for 15 minutes while people are taking seats
- Half-page ad in the Sunbelt Edition insert of *Texas Builder* Magazine (July / August 2019) – company to supply artwork
- Group Sponsored email sent by Sunbelt to registered attendees on behalf of all presenting sponsors
- One company sponsored email sent by TAB to builder members with emails on behalf of sponsor
- Full page four color ad in the official onsite Show Guide (company to provide artwork)
- Company Large Cling
- Complimentary pre & post Show mailing lists
- 4 nights paid for by Show Management & upgraded to a suite & comp parking for one vehicle
- Up to 10 tickets for the HOMEPAC FUNdango on Tuesday, August 6 for company representatives only
- Summer Board Meeting sponsor and all benefits that go with the summer board meeting sponsorship
- Company recognition on show management selected Sunbelt & TAB social media posts
- Company recognition in TABloid (e-newsletter) as it relates to Sunbelt
- Company verbal recognition at all Sunbelt Committee meetings and in Co-Chairs Board meeting reports

**Presenting Sponsors as of 10/15/2018**
OPENING KEYNOTE - $30,000 (SOLD-OUT)

- Marketing exposure as it relates to 2019 Sunbelt Builders Show™ Opening Session Presentation
- Company logo and link on Sunbelt website homepage
- Company logo recognition in Texas Builder magazines that include ads for the 2019 Sunbelt show
- Company logo prominently displayed on All Opening Session Signs
- VIP seating at Opening Session for reps & Opening Session stage recognition
- Company logo on all General Session slide presentations
- Half-page ad in the Sunbelt Edition insert of Texas Builder magazine July/August issue (circulation 10,000) (subject to publication & timelines)
- One individual company sponsored email sent to Sunbelt attendees to promote/announce Keynote presentation – staff to assist in designing the ad – will include company logo.
- Full page 4-color ad in the official onsite Show Guide
- Company cling in visible area onsite
- 4 tickets for the HOMEPAC FUNdango on Tuesday, August 6 for company representatives only
- Company name recognition on Sunbelt & TAB social media post promoting Sunbelt Opening Session
- Company Listing as an Exhibitor (share booth along with Builders Insurance Group / Builder Agent Network)
- Complimentary pre & post Show mailing lists

These will be included at the $30,000 price – however they will need to be deleted if sponsorship remains at $25,000 level)
- Company logo on registration system and all email registration confirmations
- 4 nights paid for by Show Management (room & tax charges to be applied to TAB master account)
• Comp – 10x20 Booth Space with a total of 8 staff booth badges
• Show Management pays for Education Booth Setup, Stage, AV, Company Logo on Door Entrance and Large Banner with company logo that hangs above the Education Center
• Additional complimentary Sunbelt registration for four (4) booth personnel
• Company logo on selected marketing materials for the 2019 Texas Builder Show...
• Company logo on the 2019 Texas Builder Magazine Issue...
• Company logo in the 2019 Texas Builder Magazine Issue...
• Company logo in slide presentation in Opening Session
• Company logo in onsite signage regarding the Education Center
• Full page 4-color ad in the Sunbelt Builders Show™ onsite Show Guide
• Company logo in the “thank you” ad in Texas Builder Magazine post-show
• Complimentary pre & post Show mailing lists
• Company has opportunity to introduce each seminar speaker
• Company has opportunity to place logo pads and pens and/or flyers at each chair for seminars on both days
• Company logo recognition in TABloid as it relates to Education Center
SUNBELT RECHARGE ZONE- $20,000

- Recharge Zone 20’x30’ booth with your product in a 10x20 portion of the space
- Show Management pays for furniture, booth carpet and 2 electrical outlets for Recharge Zone furniture with prominent logo exposure for sponsor at Recharge Zone
- Complimentary exhibit staff badges based on booth size - 4 badges per 10’x10’ booth
- Additional complimentary Sunbelt registration for four (4) booth personnel
- Company recognition for Recharge Zone Area on Sunbelt website
- Company logo on selected marketing materials – including emails, magazine ads, TABloid
- Company logo in the 2019 Texas Builder magazine issues that have a Sunbelt ad starting with the March/April issue (subject to publication & timelines)
- Full page 4-color ad in the Sunbelt Builders Show™ onsite Show Guide
- Company logo on group sponsorship banner and/or cling
- Company logo in slide presentation in Opening Session
- Company name mentioned in the Opening Session and reserved table for 10 at Opening Session up front
- Six (6) tickets for the HOMEPAC FUNdango on Tuesday, August 6 for company representatives only
- Company verbal recognition at the Summer Board Meeting during Sunbelt Builders Show™ Chair report on Friday, August 9 and at Sunbelt committee meetings throughout the year
- Company name recognition on show management selected Sunbelt & TAB social media posts
- Company logo in the “thank you” ad in Texas Builder magazine post-show
- Complimentary pre & post Show mailing) lists
SUNBELT THURSDAY KEYNOTE - $20,000

• Comp – 10x10 Booth Space includes 4 complimentary booth personnel
• Additional complimentary Sunbelt registration for two (2) booth personnel
• Company logo recognition for Thursday Keynote on Sunbelt website
• Company logo on selected marketing materials – including emails, magazine ads, TABloid
• Company logo in the 2019 Texas Builder magazine issues that have a Sunbelt ad
• Company logo in onsite signage regarding the Thursday Keynote presentation
• Full page 4-color ad in the Sunbelt Builders Show™ onsite Show Guide
• Company logo on group sponsorship banner and/or cling
• Company logo in slide presentation in Opening Session on Wednesday
• Company name mentioned in Closing Remarks of the Opening Session and reserved table for 10 at Opening Session up front
• Reserved table for 10 at Thursday Keynote Presentation at front
• Opportunity to introduce the Keynote speaker at Thursday’s presentation
• Six (6) tickets for the HOMEPAC FUNdango on Tuesday, August 6 for company representatives only
• Company verbal recognition at Board Meetings and during Sunbelt Builders Show™ Chair report at Board Meetings throughout the year
• Company name recognition on show management selected Sunbelt & TAB social media posts
• Company logo in the “thank you” ad in Texas Builder magazine post-show
• Complimentary pre & post Show mailing) lists
• Company has opportunity to place item at each place setting for the program --- 400 chairs or 40 round tables
• Company logo recognition in TABloid as it relates to Thursday Keynote presentation
SUNBELT SHOW BAGS - $7,500 *

- Company must purchase at least one 10’x10’ booth
- Show Management to purchase bags and the company’s logo will be included on the bag with the Sunbelt logo
- Additional complimentary Sunbelt registration for four (4) booth personnel – in addition to the 4 comp badges that come with each 10x10 booth
- Company recognition on Sunbelt website
- Company logo on selected (print & email) marketing materials
- Half page 4-color ad in the Sunbelt Builders Show™ onsite Show Guide
- Company logo on group sponsorship banner and cling
- Company logo in slide presentation in Opening Session
- Four (4) tickets for the HOME PAC FUNdango on Tuesday, August 6 for company representatives only
- Company verbal recognition at the Summer Board Meeting during Sunbelt Builders Show™ Chair report and at Sunbelt committee meetings throughout the year
- Company name recognition on show management selected Sunbelt & TAB social media posts
- Company logo in the “thank you” ad in Texas Builder magazine post-show
- Complimentary pre & post Show mailing lists

* The company has the option to purchase and supply the bags. The sponsorship cost is $5,000 and the company will need to supply 1,000 bags.
SUNBELT LANYARDS - $7,500

- Company must purchase at least one 10’x10’ booth
- Show Management to purchase lanyards and the company’s logo will be included on the lanyard with Sunbelt logo
- Additional complimentary Sunbelt registration for four (4) booth personnel – in addition to the 4 comp badges that come with each 10x10 booth
- Company recognition on Sunbelt website
- Company logo on selected (print & email) marketing materials
- Half page 4-color ad in the Sunbelt Builders Show™ onsite Show Guide
- Company logo on group sponsorship banner and cling
- Company logo in slide presentation in Opening Session
- Four (4) tickets for the HOME PAC FUNdango on Tuesday, August 6 for company representatives only
- Company verbal recognition at the Summer Board Meeting during Sunbelt Builders Show™ Chair report and at Sunbelt committee meetings throughout the year
- Company name recognition on show management selected Sunbelt & TAB social media posts
- Company logo in the “thank you” ad in Texas Builder magazine post-show
- Complimentary pre & post Show mailing lists
SUNBELT BOOSTER CLUB - $2,500

• Company isn’t required to purchase a booth
• Company logo on website in sponsor area listed under Sunbelt Booster Club members
• Company name in some marketing pieces / emails as we get closer to the event date. Show Management’s discretion
• Company name in the Sunbelt Special Edition insert – Sunbelt insert in the Texas Builder magazine July / August issue
• Company logo in PowerPoint loop at the Opening Session (loops from 9:15 – 9:30 a.m. before session begins)
• Company logo in PowerPoint loop at the Thursday General Session (loops from 9:15 – 9:30 a.m. before session begins)
• Company logo listed in the onsite Show Guide
• Company logo listed in the sign posted near the Board of Directors meeting
• Company name listed in the post – thank you ad in the Texas Builder magazine Sept/October issue

FRIEND OF SUNBELT - $250

• Company must be a builder or a remodeler or a local HBA
• Company name listed in the onsite Show Guide
• Company name listed in the sign posted near the Board of Directors meeting

Altura Homes; Bettis Construction; Custom Homes by Robert Wood; Carothers Executive Homes; Foursquare Builders; Heart of Texas BA; Hill Country BA; Lantrip’s Custom Homes; Laredo BA; McKinney Homes; Mishler Builders; Temple Area BA; Tyler Area BA; Tropicana Homes; Wright-Built, LLC
2019 SPONSORSHIP QUESTIONS

CONTACT ANGELICA B. STEHLING, CMP
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