



## MEMBER-EXCLUSIVE PRODUCTS & SERVICES

THE ORA OFFERS EXCLUSIVE PRODUCTS & SERVICES TO HELP YOU MAXIMIZE THE VALUE OF YOUR MEMBERSHIP.

### Premier Vendor



CareWorks

Heartland



### Featured Vendor



### Business Center Partner

Office DEPOT. OfficeMax. *BasiCare Plus*™

# MEMBERSHIP GUIDE PRODUCTS & SERVICES

NEED	SOLUTION	VALUE
ACCURATE INFORMATION FOR NEW AND VETERAN RESTAURANT PROFESSIONALS	<b>FREE subscription to RestaurantOwner.com:</b> Includes monthly Restaurant Startup & Growth magazine! • Articles & Special Reports • Keyword Searchable Database • Discussion Forum ... and more! <b>Sign up today: Cara Lisenby   614.246.0232   clisenby@ohiorestaurant.org</b>	You save over \$300/year
ASK ORA! CONSULTING SERVICES	<b>Have questions? ASK ORA!</b> The trusted source for Ohio foodservice industry information, recommendations + best practices to help your business succeed. <b>866.559.6131   ask@ohiorestaurant.org</b>	Invaluable: \$60-\$80 per hour are average small business consulting fees in central Ohio
MUSIC LICENSING + INFORMATION	<b>BMI Music Licensing:</b> Up to 20% discount on music licensing fees. It's the law. Why not save money? <b>Jessica Frost   800.925.8451   jfrost@bmi.com</b>	\$70+ savings per restaurant location per year
WORKERS' COMP MANAGED CARE FOR INJURED WORKERS	<b>CareWorks MCO:</b> Helps injured workers return to work quickly and safely & maintain productivity <b>Paul Feck   614.760.3554   paul.feck@careworkscamp.com</b>	Helps employers reduce lost employee hours saving time and money
WORKERS' COMP GROUP SAVINGS PLANS	<b>CareWorks Comp TPA:</b> Third-party administrator to ORA group-rating plan; largest foodservice-specific WC group; partner to the ORA for over 24 years <b>Meridith Whitsel   614.526.7172   meridith.whitsel@careworkscamp.com</b>	Save up to \$2,200 in premiums & \$19,000 in rebates
UNEMPLOYMENT COMPENSATION COST CONTROL	<b>CareWorksComp Unemployment:</b> Included in program, if also part of our CareWorksComp Workers' Comp Group Savings Plan <b>Kammy Staton   800.837.3200 ext. 57165   Kammy.Staton@careworkscamp.com</b>	One allowed unemployment claim can remove up to \$15,000 from employer's unemployment account
ONLINE COMMUNITY <i>Where I can connect with my peers</i>	<b>CONNECT:</b> • Exchange ideas • Share best practices • Collaborate • Network with a variety of professionals • Members-only Facebook group where discussions happen in real time. <b>Cara Lisenby   614.246.0232   clisenby@ohiorestaurant.org</b>	Investment in your professional & personal communities has value above and beyond dollar amounts!
CONVENIENT, AFFORDABLE OFFICE SUPPLIES & PRINTING	<b>Office Depot/OfficeMax:</b> ORA members save \$\$\$ on office supplies + printing with free delivery on orders over \$50. • Business billing available • Shop online or in-store <b>Sign up online today! officediscounts.org/ora/</b>	Up to 75% off on preferred products exclusively for ORA members
CREDIT CARD + PAYROLL PROCESSING	<b>Heartland Payment Systems:</b> Offers an entire menu of restaurant solutions • Payment processing + lending • Payroll processing + HR • Gift card marketing EMV end-to-end encryption used + HR tools to help stay compliant + three ORA member gift card programs from which to choose <b>Contact Heartland today: ohioestaurant.org/paymentprocessing</b>	Payment processing & services specifically for restaurant industry businesses
NATURAL GAS + ELECTRIC SERVICES	<b>IGS Energy:</b> • Independent direct supplier - no added fees • Family-owned business operating for 30+ years • Work directly with ORA's IGS Energy Representative <b>Andrea Longbrake   614.659.5190   alongbrake@igsenergy.com</b>	Save with the power of group pricing & personalized account management
LEGAL INFORMATION + SUPPORT	<b>ORA Legal Center:</b> ORA assembles a strong team of law firms with varying specialties surrounding business and the foodservice industry to counsel members; 30 minutes free consultation annually + 10% discount on products & services from select law firms <b>866.559.6131   ask@ohiorestaurant.org   ohioestaurant.org/legalcenter</b>	Up to \$1,000+ in annual savings
FOOD + ALCOHOL HANDLERS SAFETY TRAINING	<b>SERVSAFE®:</b> Developed by the National Restaurant Association with help from foodservice industry experts. • Approved course for Ohio Level 1 and 2 Food Protection Certification <b>NRA: 800.765.2122   Customer Service, ext. 6701   Certification Dept. ext. 6703   ORA: 866.331-6424   lmorrison@ohiorestaurant.org</b>	15% ORA member discount on all online & classroom training products
HEALTHCARE SOLUTIONS	<b>UnitedHealthcare:</b> • Exclusive Health Care Discounts for 51+ employees • Association Health Plans for 2-99 employees • Free Pharmacy Discount Card <b>Amy Hathaway   269.792.1207   amyhathaway@uhg.com   restaurant.org/healthcare</b> <b>BasiCare Plus:</b> • \$7.70/month & includes family • Combines convenient telemedicine with included prescription program • All doctors based in U.S.A. & powered by the nation's largest telemedicine physician network, MDLive <b>Team BasiCare Plus: 800-395-6360   info@basicareplus.com   basicareplus.com/ora</b>	Up to 5% savings on health insurance for 51+ employees; 120+ Trust Plans for 2-99 employees  12% ORA member discount for you and your employees and family members
MOBILE-RESPONSIVE WEBSITE TO INCREASE TRAFFIC	<b>Mopro:</b> the all-in-one digital solution for business owners, using AI tech to build your HTML5, mobile-responsive website & an ever-expanding product suite. Sweet! • ORA members get a full web package for only \$74.99/month • Have your Member ID ready <b>ohiorestaurant.org/mopro   Garrett Hartley   657-900-3658   garrett.hartley@mopro.com</b>	Save \$1,200+ per month in website product costs
BUSINESS + PROPERTY PROTECTION	<b>SeibertKeck Insurance Partners:</b> Property & Casualty Insurance partners who assess risk & protect your business from the unexpected. <b>Marc McTeague   614.246.RISK (7475)   mmcteague@seibertkeck.com</b>	Save 17% on P&C insurance programs only for ORA members (must qualify for underwriting guidelines)

THIS INFORMATION CAN BE FOUND ONLINE AT OHIORESTAURANT.ORG OR EMAIL US AT ASK@OHIORESTAURANT.ORG