



Jeff Nelson

Director of Business Development
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Jeff Nelson is a seasoned executive with more than three decades of leadership experience across defense, national security, and advanced communications technologies. He currently serves as a Director of Business Development at Curtiss-Wright Defense Solutions, where he leads growth initiatives focused on networking and communications.

Curtiss-Wright acquired Pacific Star Communications (PacStar) in 2020. Jeff spent over a decade at PacStar, where he played a central role in driving business development and expanding the company's footprint in tactical networking and expeditionary communications. Prior to joining PacStar, Jeff served as a Satellite Communications and Network Security Analyst supporting the Defense Information Systems Agency (DISA) and the Headquarters Department of the Army CIO/G6. Jeff also served the private sector with roles in telecommunications and enterprise solutions with L-3 Communications and Lucent Technologies, where he developed and managed large-scale national accounts and supported early Voice over IP (VoIP) and call center technologies.

His military experience includes 20 years with the Marine Corps, Active and Reserves, where he retired as a Lieutenant Colonel. His assignments spanned operational and strategic roles, including Networks Branch Chief at Headquarters Marine Corps, and multiple deployments as a Communications & Information Systems Officer.

He holds a Master of Science in Space Systems Operations from the Naval Postgraduate School and a Bachelor of Arts in Accounting and Business Management from Point Loma Nazarene University.